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| <div>Depository Banking Services (RFP 22-007, 6100014611)</div> <div>SCORE SUMMARY * FINAL EVALUATION October 11, 2022</div> | Maximum Points | Frost Bank 111 West Houston San Antonio, TX 78205 | Wells Fargo, National Association 40 NE Loop 410, Suite 301 San Antonio, TX 78216-5828 | PNC Bank, National Association The Tower at PNC Plaza, 300 Fifth Ave Pittsburgh, PA 15222-2707 |
| A - Experience, Background, Qualifications | 35 | 33.33 | 23.17 | 21.17 |
| B - Proposed Plan | 30 | 27.83 | 21.00 | 17.50 |
| A - B Sub-Total | 65 | 61.16 | 44.17 | 38.67 |
| C - Price | 20 | 6.03 | 20.00 | 11.72 |
| D - Local Preference Program | 10 | 10.00 | 5.00 | 0.00 |
| E - VOSBPP | 5 | 0.00 | 0.00 | 0.00 |
| TOTAL SCORE | 100 | 77.19 | 69.17 | 50.39 |
| RANK BASED ON TOTAL SCORE | | 1 | 2 | 3 |

* One Evaluation meeting held with interviews and scoring completed