

ORDINANCE 2022-06-23-0496

APPROVING A CONTRACT WITH ESSENTIAL EQUIPMENT LLC, DBA ESSENTIAL EQUIPMENT, TO PROVIDE TWO REPLACEMENT VEHICLES WITH ROBOTIC CAMERA SYSTEMS FOR PIPE AND STORMWATER DRAINAGE IMAGING FOR THE PUBLIC WORKS DEPARTMENT, STORMWATER DIVISION, FOR A TOTAL COST OF \$484,766.12. FUNDING IN THE AMOUNT OF \$484,766.12 IS AVAILABLE FROM THE FY 2022 EQUIPMENT RENEWAL AND REPLACEMENT FUND BUDGET.

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WHEREAS, bids were submitted to provide the City of San Antonio with two replacement vehicles with robotic camera systems for pipe and stormwater drainage imaging for the Public Works Department, Stormwater Division; and

WHEREAS, this equipment will allow the Public Works Department to access small spaces to troubleshoot debris blockages that impede drainage; and

WHEREAS, the bid submitted by Reliability Point, LLC, for item 2 failed to meet the City's specifications and/or requirements for the van with sewer camera system; and

WHEREAS, Essential Equipment LLC, dba Essential Equipment, submitted the low responsive bid for a total cost of \$484,766.12; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bid submitted by Essential Equipment LLC, dba Essential Equipment, to provide the City of San Antonio with two replacement vehicles with robotic camera systems for pipe and stormwater drainage imaging for a total cost of \$484,766.12 is hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation is attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. It has been found and declared that the bid submitted by Reliability Point, LLC, for item 2 failed to meet the City's specifications and/or requirements for the van with sewer camera system.

SECTION 3. Funding for this ordinance in the amount of \$484,766.12 is available in Fund 72001000, Cost Center 3503200001 and General Ledger 5709080 as part of the Fiscal Year 2022 Adopted Budget approved by City Council.

SECTION 4. Payment is authorized to Essential Equipment LLC, dba Essential Equipment, and each should be encumbered with a purchase order.

SECTION 5. The financial allocations in this ordinance are subject to approval by the Deputy Chief Financial Officer, City of San Antonio. The Deputy Chief Financial Officer may, subject to concurrence by the City Manager or designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this ordinance.

SECTION 6. This ordinance is effective immediately upon passage by eight or more affirmative votes; otherwise, it is effective on the tenth day after passage.


PASSED and APPROVED this 23rd day of June, 2022.


M A Y O R
Ron Nirenberg

ATTEST:


Debbie Racca-Sittre, City Clerk

APPROVED AS TO FORM:


Andrew Segovia, City Attorney



City of San Antonio

City Council A Session Meeting June 23, 2022

6.

2022-06-23-0496

Ordinance approving a contract with Essential Equipment LLC, dba Essential Equipment, to provide two replacement vehicles with robotic camera systems for pipe and stormwater drainage imaging for the Public Works Department, Stormwater Division, for a total cost of \$484,766.12. Funding in the amount of \$484,766.12 is available from the FY 2022 Equipment Renewal and Replacement Fund budget. [Ben Gorzell Jr., Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]

Councilmember Rocha Garcia moved to Approve on the Consent Agenda. Councilmember Castillo seconded the motion. The motion carried by the following vote:

Aye: Nirenberg, Bravo, McKeeRodriguez, Viagran, Rocha Garcia, Castillo, Cabello
Havrda, Pelaez, Courage, Perry

Absent: Sandoval

LC
06/23/22
Item No. 6

Exhibit I

Exhibit I

City of San Antonio Bid Tabulation

Opened: April 22, 2022 For: Televising Sewer Truck and Van							
6100015189			GDL				
Item	Description	Quantity	NON-LOCAL Essential Equipment	LOCAL Cavender Grande Ford	NON-LOCAL Rausch Electronics USA, LLC	NON-LOCAL Reliability Point, LLC	ALTERNATE NON-LOCAL Reliability Point, LLC
1	Remote Sewer Televising Box Truck	1	21195 Blair Rd Bldg 17 Conroe TX 77385 (713) 829-0802	4562 IH-10 East San Antonio TX 78219	1686 Opportunity Ave Chambersburg PA 17201	7934 Wrenwood Blvd Suite A Baton Rouge LA, 70809	7934 Wrenwood Blvd Suite A Baton Rouge LA, 70809
	Price Each:		\$240,279.86	\$293,895.00	\$285,077.00	\$274,000.00	\$280,000.00
	Total:		\$240,279.86	\$293,895.00	\$285,077.00	\$274,000.00	\$280,000.00
	Make & Model of Truck Offered:		Ford E350	2021 or Newer Ford F550 R/C 4x2 with Rausch TV Sewer Body	Ford F550	2023 Ford F-450	2023 E-450
	Specific Make & Model of Engine Offered (include SAE Net HP):		7.3L ECO Engine 300 HP	Ford 7.3L V8 Gas Engine 350 HP 468 ft-lb Torque	See attached F550 spec sheet	7.3L V8 Gasoline Engine, 335 HP @ 3750 rpm, 468 lb-ft @ 3750 rpm	7.3L V8 Gasoline Engine, 335 hp @ 3750 rpm, 468 lb-ft @ 3750 rpm
	Transmission Offered:		ELEC 6-SPD Auto	Ford 10 Speed Automatic	See attached F550 spec sheet	Torqshift Automatic 10-speed transmission with overdrive	Electric 6-speed Automatic
	Truck Warranty:		3 years/36,000 miles Bumper To Bumper, 5 Year/60,000 miles on Powertrain & Safety Restraint; 5 Years/Unlimited Miles Corrosion (Perforation only)	(35 Months or 36,00 Miles Truck) TV Sewer Truck Body 1 Year	See attached F550 spec sheet	See Attached Warrantys 1 - Year minimum	See Attached Warrantys 1 - Year minimum
	Truck Warranty Service Provider Facility Name:		Northside Ford	Truck Cavender Grande Ford TV Sewer Truck Body Kinloch Equipment + Supply	Grande Truck Center Kinloch Equipment & Supply	Chassis Red McCombs Ford CCTV and other - Reliability Point, LLC	Chassis - Red McCombs Ford CCTV and other - Reliability Point, LLC
	Truck Warranty Service Provider Facility Address:		12300 San Pedro Ave San Antonio, TX 78216	4562 IH-10 East San Antonio, TX 78219 3816 Binz-Englemen Rd Suite B-101 San Antonio, TX 78219	4562 Interstate 10 E San Antonio, TX 78219 3816 Biz-Engleman Rd San Antonio, TX 78219	Chassis - Red McCombs Ford 8333 IH-10 West San Antonio, TX 78230 CCTV - Reliability Point 5041 Spencer Highway #106 Pasadena, TX 77505	Chassis - Red McCombs Ford 8333 IH - 10 West San Antonio, TX 78230 CCTV - Reliability Point 5041 Spencer Highway #106 Pasadena, TX 77505
	Delivery:		150 Calender Days	90/120 Days after Chassis Receipt Approximately 180- 240 Days	90-120 days after receiving chassis upon receiving PO	360 Calender Days	TBD
	Production Cut-off Date:		5/30/2022	12/1/2022	12/1/22	TBD	TBD
	Last day order can be placed without missing cut-off date:		5/30/2022	10/1/2022	10/1/22	TBD	TBD
	Can bidder provide bid items after cut-off date:		Yes	Yes, until 12/31/2022	No	No	No
	Subtotal		\$240,279.86	\$293,895.00	\$285,077.00	\$274,000.00	\$280,000.00
	Prompt Pay Discount		\$2,402.80				
	Sub-Total with Prompt Payment Discount		\$237,877.06				
	Percentage between lowest responsive bid and local bid			19.06%			
	Price Differential			\$56,017.94			

City of San Antonio Bid Tabulation

Opened: April 22, 2022 For: Televising Sewer Truck and Van							
6100015189			GDL				
Item	Description	Quantity	NON-LOCAL Essential Equipment	LOCAL Cavender Grande Ford	NON-LOCAL Rausch Electronics USA, LLC	NON-LOCAL Reliability Point, LLC	ALTERNATE NON-LOCAL Reliability Point, LLC
2	Van with Sewer Camera System Price Each: Total: Make & Model of Van Offered: Specific Make & Model of Engine Offered (include SAE Net HP): Transmission Offered: Van Warranty: Van Warranty Service Provider Facility Name: Van Warranty Service Provider Facility Address: Delivery: Production Cut-off Date: Last day order can be placed without missing cut-off date: Can bidder provide bid items after cut-off date: Subtotal Prompt Pay Discount Sub-Total with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price Differential Payment Terms Total	1	21195 Blair Rd Bldg 17 Conroe TX 77385 (713) 829-0802	4562 IH-10 East San Antonio TX 78219	1686 Opportunity Ave Chambersburg PA 17201	7934 Wrenwood Blvd Suite A Baton Rouge LA, 70809	7934 Wrenwood Blvd Suite A Baton Rouge LA, 70809
						NAS	No Bid
			\$244,486.26	\$273,709.00	\$264,309.00	\$243,000.00	
			\$244,486.26	\$273,709.00	\$264,309.00	\$243,000.00	
			Ford Transit EL	2021 or Newer Ford Transit 350 Cargo Van w/Rausch TV Sewer Body	Ford Transit	2023 Ford Transit	
			3.5L PFDI V6 Engine 275 HP	Ford 3.5L DOHC V-6 Gas Engine 275 HP 260 ft-lbs Torque	See attached transit spec sheet	3.5L V6 Gasoline Engine, 275 hp @ 6500 rpm	
			ELEC 10-SPD AUTO	Ford 10 Speed Automatic	See attached transit spec sheet	10 Speed SelectShift Automatic Transmission	
			3 years/36,000 miles Bumper to Bumper; 5 year/60,000 miles on Powertrain & Safety Restraint; 5 years/Unlimited Miles Corrosion (Perforation only); 5 year/60,000 miles Roadside Assistance	Van 36 Months or 36,000 Miles TV Sewer Body 1 Year	See attached transit spec sheet	See Attached Warranty Documents minimum 1 Year	
			Northside Ford	Truck: Cavender Grande Ford TV Sewer Body: Kinloch Equipment + Supply	Grande Truck Center Kinloch Equipment & Supply	Chassis-Red McCombs Ford CCTV and other - Reliability Point, LLC	
			12300 San Pedro Ave San Antonio, TX 78216	4562 IH-10 East San Antonio, TX 78219 3816 Binz-Engleman Rd Suite B-101 San Antonio, TX 78219	4562 Interstate 10E San Antonio, TX 78219 3816 Binz-Engleman Rd San Antonio, TX 78219	Red McCombs Ford 8333 IH-10 West San Antonio, TX 78230 Reliability Point LLC 5041 Spencer Highway Pasadena, TX 77505	
			180 Calender Days	90/120 Days after Chassis Receipt Approximately 180- 210 Days	90-120 days after receiving chassis upon receiving PO	330 Calender Days	
			5/30/2022	12/1/2022	12/1/22	TBD	
			5/30/2022	10/1/2022	10/1/22	TBD	
			Yes	Yes, until 12/31/2022	No	No	
			\$244,486.26	\$273,709.00	\$264,309.00	\$243,000.00	
			\$2,444.86				
			\$242,041.40				
				11.57%			
				\$31,667.60			
			1%, 15 Days	Net 30	Net 30	Net 30	Net 30
			\$484,766.12	\$567,604.00	\$549,386.00	\$517,000.00	\$280,000.00
	Total Award		\$484,766.12				