



City of San Antonio

Contract Summary Sheet

Date: 6/23/2022
Agenda Item: 22-184856

Name/Title (Caption as shown on agenda): Annual Contract for Video Event Recorders and Tracking System 6100014934 JDF	
Brief Description of Item(s) and Use: This contract will provide the Solid Waste Management Department (SWMD) with Vehicle Event Recorders for an estimated 541 fleet vehicles. This annual contract will provide the SWMD with the continued use of a Managed Services and Online subscription including licensing fees for event management services. SWMD will not incur any expense for the rental of equipment. SWMD managers will continue to have a comprehensive ability to identify, prioritize, and correct poor driving behavior while implementing safe driving techniques, preventing collisions, and eliminating fraudulent claims.	
This Purchase is made in accordance with the Sourcewell Cooperative Program (formerly known as National Joint Powers Alliance) passed through ordinance 2009-02-12-0102, dated 2/12/2009.	
Total \$:	\$275,000.00 annually
Contract Period:	Upon award through March 26, 2025, with a one-year renewal option
Method of Procurement:	Cooperative (Sourcewell)
Price Trend:	6% decrease for on-line subscription cost
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Samsara, Inc., 350 Rhode Island Ave, Suite 400, San Francisco, CA 94103
Previous Contractor(s):	Lytix, Inc., 9785 Towne Centre Drive, San Diego, CA 92123
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, SWMD would not have an efficient alternative to evaluate driver safety. Before the installation of Vehicle Event Recorders System, SWMD was incurring insurance claim expenses that could have been prevented if there was actual documentation of the events in question. SWMD would also not be able to evaluate the driver's driving behaviors and provide them with coaching on specific areas that need to be improved.
Using Department (s):	Solid Waste Management