

City of San Antonio Bid Tabulation

Opened: April 22, 2022 For: Televising Sewer Truck and Van		6100015189 GDL					ALTERNATE NON-LOCAL	
Item	Description	Quantity	NON-LOCAL	LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL	
			Essential Equipment 21195 Blair Rd Bldng 17 Conroe TX 77385 (713) 829-0802	Cavender Grande Ford 4562 IH-10 East San Antonio TX 78219	Rausch Electronics USA, LLC 1686 Opportunity Ave Chambersburg PA 17201	Reliability Point, LLC 7934 Wrenwood Blvd Suite A Baton Rouge LA, 70809	Reliability Point, LLC 7934 Wrenwood Blvd Suite A Baton Rouge LA, 70809	
1	Remote Sewer Televising Box Truck	1						
	Price Each:		\$240,279.86	\$293,895.00	\$285,077.00	\$274,000.00	\$280,000.00	
	Total:		\$240,279.86	\$293,895.00	\$285,077.00	\$274,000.00	\$280,000.00	
	Make & Model of Truck Offered:		Ford E350	2021 or Newer Ford F550 R/C 4x2 with Rausch TV Sewer Body	Ford F550	2023 Ford F-450	2023 E-450	
	Specific Make & Model of Engine Offered (include SAE Net HP):		7.3L ECO Engine 300 HP	Ford 7.3L V8 Gas Engine 350 HP 468 ft-lb Torque	See attached F550 spec sheet	7.3L V8 Gasoline Engine, 335 HP @ 3750 rpm, 468 lb-ft @ 3750 rpm	7.3L V8 Gasoline Engine, 335 hp @ 3750 rpm, 468 lb-ft @ 3750 rpm	
	Transmission Offered:		ELEC 6-SPD Auto	Ford 10 Speed Automatic	See attached F550 spec sheet	Torqshift Automatic 10-speed transmission with overdrive	Electric 6-speed Automatic	
	Truck Warranty:		3 years/36,000 miles Bumper To Bumper, 5 Year/60,000 miles on Powertrain & Safety Restraint; 5 Years/Unlimited Miles Corrosion (Perforation only)	(35 Months or 36,00 Miles Truck) TV Sewer Truck Body 1 Year	See attached F550 spec sheet	See Attached Warrantys 1 - Year minimum	See Attached Warrantys 1 - Year minimum	
	Truck Warranty Service Provider Facility Name:		Northside Ford	Truck Cavender Grande Ford TV Sewer Truck Body Kinloch Equipment + Supply	Grande Truck Center Kinloch Equipment & Supply	Chassis Red McCombs Ford CCTV and other - Reliability Point, LLC	Chassis - Red McCombs Ford CCTV and other - Reliability Point, LLC	
	Truck Warranty Service Provider Facility Address:		12300 San Pedro Ave San Antonio, TX 78216	4562 IH-10 East San Antonio, TX 78219 3816 Binz-Englemen Rd Suite B-101 San Antonio, TX 78219	4562 Interstate 10 E San Antonio, TX 78219 3816 Biz-Engleman Rd San Antonio, TX 78219	Chassis - Red McCombs Ford 8333 IH-10 West San Antonio, TX 78230 CCTV - Reliability Point 5041 Spencer Highway #106 Pasadena, TX 77505	Chassis - Red McCombs Ford 8333 IH - 10 West San Antonio, TX 78230 CCTV - Reliability Point 5041 Spencer Highway #106 Pasadena, TX 77505	
	Delivery:		150 Calender Days	90/120 Days after Chassis Receipt Approximately 180- 240 Days	90-120 days after receiving chassis upon receiving PO	360 Calender Days	TBD	
	Production Cut-off Date:		5/30/2022	12/1/2022	12/1/22	TBD	TBD	
	Last day order can be placed without missing cut-off date:		5/30/2022	10/1/2022	10/1/22	TBD	TBD	
	Can bidder provide bid items after cut-off date:		Yes	Yes, until 12/31/2022	No	No	No	
	Subtotal		\$240,279.86	\$293,895.00	\$285,077.00	\$274,000.00	\$280,000.00	
	Prompt Pay Discount		\$2,402.80					
	Sub-Total with Prompt Payment Discount		\$237,877.06					
	Percentage between lowest responsive bid and local bid Price Differential			19.06% \$56,017.94				

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Item	Description	Quantity	NON-LOCAL	LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL
			Essential Equipment	Cavender Grande Ford	Rausch Electronics USA, LLC	Reliability Point, LLC	Reliability Point, LLC
6100015189 GDL			21195 Blair Rd Bldng 17 Conroe TX 77385 (713) 829-0802	4562 IH-10 East San Antonio TX 78219	1686 Opportunity Ave Chambersburg PA 17201	7934 Wrenwood Blvd Suite A Baton Rouge LA, 70809	7934 Wrenwood Blvd Suite A Baton Rouge LA, 70809
2	Van with Sewer Camera System	1				NAS	
	Price Each:		\$244,486.26	\$273,709.00	\$264,309.00	\$243,000.00	No Bid
	Total:		\$244,486.26	\$273,709.00	\$264,309.00	\$243,000.00	
	Make & Model of Van Offered:		Ford Transit EL	2021 or Newer Ford Transit 350 Cargo Van w/Rausch TV Sewer Body	Ford Transit	2023 Ford Transit	
	Specific Make & Model of Engine Offered (include SAE Net HP):		3.5L PFDI V6 Engine 275 HP	Ford 3.5L DOHC V-6 Gas Engine 275 HP 260 ft-lbs Torque	See attached transit spec sheet	3.5L V6 Gasoline Engine, 275 hp @ 6500 rpm	
	Transmission Offered:		ELEC 10-SPD AUTO	Ford 10 Speed Automatic	See attached transit spec sheet	10 Speed SelectShift Automatic Transmission	
	Van Warranty:		3 years/36,000 miles Bumper to Bumper; 5 year/60,000 miles on Powertrain & Safety Restraint; 5 years/Unlimited Miles Corrosion (Perforation only); 5 year/60,000 miles Roadside Assistance	Van 36 Months or 36,000 Miles TV Sewer Body 1 Year	See attached transit spec sheet	See Attached Warranty Documents minimum 1 Year	
	Van Warranty Service Provider Facility Name:		Northside Ford	Truck: Cavender Grande Ford TV Sewer Body: Kinloch Equipment + Supply	Grande Truck Center Kinloch Equipment & Supply	Chassis-Red McCombs Ford CCTV and other - Reliability Point, LLC	
	Van Warranty Service Provider Facility Address:		12300 San Pedro Ave San Antonio, TX 78216	4562 IH-10 East San Antonio, TX 78219 3816 Binz-Engleman Rd Suite B-101 San Antonio, TX 78219	4562 Interstate 10E San Antonio, TX 78219 3816 Binz-Engleman Rd San Antonio, TX 78219	Red McCombs Ford 8333 IH-10 West San Antonio, TX 78230 Reliability Point LLC 5041 Spencer Highway Pasadena, TX 77505	
	Delivery:		180 Calender Days	90/120 Days after Chassis Receipt Approximately 180- 210 Days	90-120 days after receiving chassis upon receiving PO	330 Calender Days	
	Production Cut-off Date:		5/30/2022	12/1/2022	12/1/22	TBD	
	Last day order can be placed without missing cut-off date:		5/30/2022	10/1/2022	10/1/22	TBD	
	Can bidder provide bid items after cut-off date:		Yes	Yes, until 12/31/2022	No	No	
	Subtotal		\$244,486.26	\$273,709.00	\$264,309.00	\$243,000.00	
	Prompt Pay Discount		\$2,444.86				
	Sub-Total with Prompt Payment Discount		\$242,041.40				
	Percentage between lowest responsive bid and local bid Price Differential			11.57% \$31,667.60			
	Payment Terms		1%, 15 Days	Net 30	Net 30	Net 30	Net 30
	Total		\$484,766.12	\$567,604.00	\$549,386.00	\$517,000.00	\$280,000.00
Total Award			\$484,766.12				