

**City of San Antonio
Final Bid Tabulation**

| | | | Non-Local | Non-Local |
|--|---|---------------------------|----------------------------|------------------------------------|
| Opened: October 4, 2024 | | | Heat Safety Equipment, LLC | Municipal Emergency Services, Inc. |
| For: AC for Self-Contained Breathing Apparatus (SCBA) Equipment Service & Repairs for San Antonio Fire Department (SAFD) | | | 5465 Curran Rd | 12 Turnberry Ln., 2nd Floor |
| 6100018114 | | | Von Ormy, TX, 78073 | Sandyhook, CT 06482 |
| Item | Description | Estimated Annual Quantity | | |
| 1 | Flow Testing for the SCBA Regulator | 75 | | |
| | Price Per Each: | | \$25.00 | \$17.50 |
| | Extended Price: | | \$1,875.00 | \$1,312.50 |
| 2 | Flow Testing for the SCBA Pak | 75 | | |
| | Price Per Each: | | \$35.00 | \$27.50 |
| | Extended Price: | | \$2,625.00 | \$2,062.50 |
| 3 | Flow Testing for SCBA RIT Bags | 10 | | |
| | Price Per Each: | | \$35.00 | \$27.50 |
| | Extended Price: | | \$350.00 | \$275.00 |
| 4 | Hydrostatic Testing of SCBA Cylinders & Oxygen Cylinders | 75 | | |
| | Price Per Each: | | \$25.00 | \$60.00 |
| | Extended Price: | | \$1,875.00 | \$4,500.00 |
| 5 | Hydrostatic Testing of High-Pressure Cascades or High-Pressure Cylinders | 50 | | |
| | Price Per Each: | | \$40.00 | \$105.00 |
| | Extended Price: | | \$2,000.00 | \$5,250.00 |
| 6 | Testing and Calibration to Test for Gases & Moisture in the Cylinder or Compressor | 75 | | |
| | Price Per Each: | | \$35.00 | \$25.00 |
| | Extended Price: | | \$2,625.00 | \$1,875.00 |
| 7 | Testing to Check the Air Quality of the Compressor or Cascade to Ensure Safe Breathing Standards | 100 | | |
| | Price Per Each: | | \$125.00 | \$95.00 |
| | Extended Price: | | \$12,500.00 | \$9,500.00 |
| 8 | SCBA - Labor Rate - Normal Working Hours | 400 | | |
| | Price Per Hour: | | \$65.00 | \$95.00 |
| | Extended Price: | | \$26,000.00 | \$38,000.00 |
| 9 | SCBA - Labor Rate - Over Time Working Hours | 40 | | |
| | Price Per Hour: | | \$65.00 | \$190.00 |
| | Extended Price: | | \$2,600.00 | \$7,600.00 |
| 10 | Compressor - Labor Rate - Normal Working Hours | 400 | | |
| | Price Per Hour: | | \$85.00 | \$95.00 |
| | Extended Price: | | \$34,000.00 | \$38,000.00 |
| 11 | Compressor - Labor Rate - Over Time Working Hours | 40 | | |
| | Price Per Hour: | | \$85.00 | \$190.00 |
| | Extended Price: | | \$3,400.00 | \$7,600.00 |
| 12 | Service/Trip Charge if needed (one per work order) to Perform Maintenance, Testing, Diagnosing and Repairing of the Equipment | 200 | | |
| | Price Per Each: | | \$25.00 | \$25.00 |
| | Extended Price: | | \$5,000.00 | \$5,000.00 |
| 13 | Self-Contained Breathing Apparatus Catalog Pricing for Parts | | | |
| | Percent of discount offered | | 32.8% | 30% |
| | Product Identification (Manufacturer) | | 3M Scott | 3M Scott Fire & Safety |
| | Type of price schedule (dealer, jobber, etc.) | | Dealer | San Antonio Contract Pricing |
| | Price Schedule Number: | | | 3M Scott Fire & Safety |
| | Date of Price Schedule: | | 4/1/2024 | 10/1/2024 |
| | Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.) | | Distributor | Net |

**City of San Antonio
Final Bid Tabulation**

| Opened: October 4, 2024 For: AC for Self-Contained Breathing Apparatus (SCBA) Equipment Service & Repairs for San Antonio Fire Department (SAFD) | | | Heat Safety Equipment, LLC 5465 Curran Rd Von Ormy, TX, 78073 210-624-2320 | Municipal Emergency Services, Inc. 12 Turnberry Ln., 2nd Floor Sandyhook, CT 06482 |
|--|-------------------------|---------------------------------|--|--|
| 6100018114 | | MM | | |
| Item | Description | Estimated Annual Quantity | | |
| | Services | | \$94,850.00 | \$120,975.00 |
| | Parts | | \$55,000.00 | \$55,000.00 |
| | Estimated Annual Total: | | \$149,850.00 | \$175,975.00 |
| | Estimated Annual Award: | | \$149,850.00 | |