



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 7

Agenda Date: February 27, 2025

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: District 1, District 2

SUBJECT:

Daktronics Extended Service Plan

SUMMARY:

This ordinance ratifies a contract with Daktronics, Inc. to provide a Daktronics Extended Service Plan for the Alamodome and Henry B. Gonzalez Convention Center (HBGCC) for the Convention and Sports Facilities Department for the period October 23, 2024, through October 22, 2025, in the amount of \$67,660, and a second year through October 22, 2026 for \$69,170 for a total contract amount of \$136,830. Funding is available in the Community and Visitor Facilities Fund. Funding for the subsequent year is contingent upon Council approval of the annual budget.

BACKGROUND INFORMATION:

Submitted for City Council ratification contract is the offer submitted by Daktronics, Inc. to provide an Extended Service Plan for support to include, 4 video walls, marquee, ribbon displays, shot clocks, scoring equipment, as well as related software and hardware for the existing Daktronics equipment at the Alamodome and HBGCC. The Daktronics equipment and technology at the Alamodome and HBGCC are proprietary in nature and Daktronics, Inc. is the only authorized vendor to maintain equipment and cannot be provided by a third party. Any work performed by an unauthorized third party may void the service agreement currently in place for

the Daktronics equipment at the Alamodome and HBGCC.

The City issued Request for Offer (RFO) for “Daktronics Extended Service Plan.” (RFO, 6100018593) to Daktronics Inc., a cooperative vendor, on November 20, 2024, with a submission deadline of December 3, 2024. Daktronics, Inc., submitted an offer, meets the published specifications, and is recommended for contract award.

This contract was procured based on BuyBoard Cooperative contract number 665-22 and in accordance with the Texas Local Government Purchasing Cooperative (BuyBoard) passed through Ordinance 97097, dated 01/30/2003. Utilizing the BuyBoard Cooperative Contract ensures the continuation of the proprietary software and hardware service support for all the existing Daktronics equipment at the Alamodome and the HBGCC.

The previous contract expired before a new contract or extension was in place. In order to continue the extended service plan and to avoid any disruption to the software and hardware support, while a new contract was procured, a ratification of this contract is needed at this time. This contract began on October 23, 2024, and will terminate October 22, 2026.

ISSUE:

This contract ratification will provide a two-year extended service plan for all Daktronics equipment currently located at the Alamodome and the HBGCC. A 90-day minimum warranty is also included.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived as department utilized the Texas BuyBoard Cooperative Contract Number 665-22 with non-SBEDA Eligible firm Daktronics, Inc.

This contract is an exception to the Local Preference Program.

The Veteran-Owned Small Business Preference Program does not apply to goods/supplies or non-professional service contracts, so no preference was applied to this contract.

ALTERNATIVES:

Should this contract not be approved, the department will be negatively impacted since all existing Daktronics equipment would have to be replaced as Daktronics is the sole provider of maintenance support for their equipment. All sporting venues must include a score board and currently, Daktronics is the only onsite score board and software technology in use for the Convention and Sports Facilities Department.

FISCAL IMPACT:

This ordinance ratifies of a contract with Daktronics Inc. to provide Daktronics Extended Service Plan for the Alamodome and Henry B. Gonzalez Convention Center (HBGCC) for the Convention

and Sports Facilities Department for the period October 23, 2024, through October 22, 2025, in the amount of \$67,660, and a second year through October 22, 2026, in the amount of \$69,170 for the total contract amount of \$136,830. Funding is available in the Community and Visitor Facilities Fund. Funding for the subsequent year is contingent upon City Council approval of the annual budget.

RECOMMENDATION:

Staff recommends approval of this ordinance for contract ratification.

This contract was procured by means of cooperative purchasing and a Contracts Disclosure Form is not required.