



# City of San Antonio

## Agenda Memorandum

**File Number:**

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**Agenda Item Number:** {{item.number}}

**Agenda Date:** November 7, 2024

**In Control:** City Council Special Meeting

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**DEPARTMENT:** Aviation Department

**DEPARTMENT HEAD:** Jesus H. Saenz Jr.

**COUNCIL DISTRICTS IMPACTED:** Citywide

**SUBJECT:**

Briefing on the Terminal Development Program; post-solicitation briefings on the Concessions Packages; a post-solicitation briefing on Security Services; and a pre-solicitation briefing on Design Services for the Airfield Design Services for Airfield Safety Enhancements & Improvement Program for the San Antonio International Airport.

**SUMMARY:**

The Aviation Department will brief City Council on the status of the Terminal Development Program for the San Antonio International Airport and post-solicitation briefings on the Concessions Packages, and Security Services; and a pre-solicitation briefing on Design Services for the Airfield Design Services for Airfield Safety Enhancements & Improvement Program (ASEIP).

**BACKGROUND INFORMATION:**

On November 18, 2021, City Council approved the Strategic Development Plan (SDP), a Master Planning process required by the Federal Aviation Administration to take place every eight to 10 years. The SDP for the San Antonio International Airport identified airfield, terminal, roadway and supporting infrastructure improvements to support the economic growth of our region. The SDP developed into the Terminal Development Program (TDP), which is

targeting completion of a new terminal and its associated enabling projects by the end of the second quarter of 2028. At the kick-off B Session presentation to City Council in May 2022, the Aviation Department committed to briefing City Council on the status of the TDP on a quarterly basis and bringing forth all pre- and post-solicitation briefings for high-profile contracts. The City Council has received six B Session briefings by the Aviation Department.

## **ISSUE:**

The Aviation Department will brief City Council on the status of the Terminal Development Program for the San Antonio International Airport. The City Council will receive a presentation on three high profile solicitations for services for the San Antonio International Airport including post-solicitation briefings on the Concessions Packages and Security Services for the San Antonio International Airport and a pre-solicitation briefing for the Design Services for ASEIP for the San Antonio International Airport.

### Concessions Package

On October 11, 2023, the City Council received a pre-solicitation briefing on three concession packages for locations in Terminals A and B of the San Antonio International Airport. The three packages include two Food and Beverage concessions packages and one Retail concessions package. The City sought proposals with concepts that include a mix of national and local concepts that highlights San Antonio's rich and varied culinary offerings. The City released the solicitation in October 2023. The post-solicitation briefing will cover the scope of work, schedule, scoring criteria/ summary and Airport Concessions Disadvantaged Business Enterprise Goal.

### Security Services

On April 3, 2024, the Aviation Department provided the City Council with a pre-solicitation briefing on the solicitation for Security Services for the San Antonio International Airport. The San Antonio International Airport requires a firm to provide secured area access management and monitoring services in order to meet federal regulations and counter evolving threats. Airports utilize these types of firms because they are compliant with Transportation Security Administration (TSA) directives, airport security plans and the safety and security of passengers, vendors and airport staff. The City released the Request for Competitive Sealed Proposals for services on May 10, 2023, with proposal deadline on July 22, 2024. The post-solicitation briefing will cover the scope of work, schedule, scoring criteria and summary.

### Design Services for ASEIP

The Aviation Department is seeking a firm to take the preliminary design (up to 30%) to completion for the ASEIP, which includes the rehabilitation of Runway 13R/31L; construction of an upgraded Runway 13L/31R to air carrier runway; construction of mid-field Taxiway M; and installation of Federal Aviation Administration infrastructure. The pre-solicitation briefing will cover the estimated contract value, scope of work, proposed scoring criteria, evaluation committee members, project considerations and program requirements.

## **ALTERNATIVES:**

For briefing purposes only.

**FISCAL IMPACT:**

For briefing purposes only.

**RECOMMENDATION:**

For briefing purposes only.