



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 18

Agenda Date: February 20, 2025

In Control: City Council A Session

DEPARTMENT: Health Department

DEPARTMENT HEAD: Claude Jacob

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Agreements with BEAT AIDS Coalition Trust, Fiesta Youth, Healthy Futures of Texas, Bexar County Board of Trustees for Mental Health Mental Retardation dba The Center for Health Care Services, and San Antonio AIDS Foundation to support the national Ending the HIV Epidemic (EHE) and local EHE initiatives.

SUMMARY:

This ordinance authorizes the execution of agreements to support the national Ending the HIV Epidemic (EHE) and local EHE initiatives with the following contractors and respective amounts:
BEAT AIDS Coalition Trust: \$37,554.00

1. BEAT AIDS Coalition Trust: \$37,554.00
2. Fiesta Youth: \$37,554.00
3. Healthy Futures of Texas: \$37,554.00
4. Bexar County Board of Trustees for Mental Health Mental Retardation dba The Center for Health Care Services: \$37,554.00; and
5. San Antonio AIDS Foundation: \$37,554.00

The City of San Antonio Metropolitan Health District's (Metro Health) Policy and Civic Engagement (PaCE) Office will execute the agreements for a cumulative amount up to \$187,770.00 for the term beginning upon execution through May 31, 2025, with options to renew for four, one-year terms; in amounts up to \$45,060.00 per renewal term for a total amount up to

\$1,088,970.00. Funding is available from the Ending the HIV Epidemic grant. Funding for subsequent years is dependent on availability of grant funds.

This ordinance authorizes the City Manager or designee to execute an amendment in the following circumstances: (A) an increase in contract funding in an amount not exceeding (a) twenty-five percent (25%) of the total amount of this contract or (b) \$25,000, whichever is lesser amount; provided, however, that the cumulative total of all amendments increasing funding and executed without City Council approval pursuant to this subsection during the term of this contract shall not exceed the foregoing amount; (B) no-cost extensions up to two years; and (C) modifications to the Scope of Work due to the adjustment described in subsection (A) of this Section or for any other reason, so long as the terms of the amendment are reasonably within the parameters set forth in the original Scope of Work.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action are proposals submitted by BEAT AIDS Coalition Trust, Fiesta Youth, Healthy Futures of Texas, Bexar County Board of Trustees for Mental Health Mental Retardation dba The Center for Health Care Services, and San Antonio AIDS Foundation for Metro Health's PaCE Office to support the national Ending the HIV Epidemic and local EHE initiatives.

In 2020, the Centers for Disease Control and Prevention (CDC) launched the national Ending the HIV Epidemic Initiative to reduce new HIV infections in the United States by 90% by 2030. To achieve this, the CDC aims to scale up key prevention and treatment strategies in 57 priority jurisdictions. Within these priority jurisdictions are 50 localities that account for more than half of new HIV diagnoses. To coordinate strategies across the nation, jurisdictions must carry out activities across four pillars of action: 1) Diagnose, 2) Treat, 3) Prevent, and 4) Respond.

As a priority jurisdiction, San Antonio receives this federal funding as a state pass-through grant from the Texas Department of State Health Services. San Antonio's local EHE initiative seeks to align a network of cross-sector partners to undertake coordinated prevention and testing efforts that reduce the incidence of new HIV infections and rapidly link people who are newly diagnosed to care, particularly among priority populations. Contracted agencies will provide culturally relevant sexual health information, targeting those most vulnerable, including LGBTQ+ youth, school-age youth, incarcerated LGBTQ+ people, and Black, Indigenous, and people of color. These agencies will also provide outreach and engagement, HIV testing, and social service navigation that may not currently exist or be accessible. Engaging in these key prevention and testing activities are evidence-based approaches that help reduce the incidence of HIV and assist in linking people living with HIV to care.

The City issued a Request for Proposals (RFP) for "Ending the HIV Epidemic Initiative" (RFP 24-144, 6100018304) on August 15, 2024, with a submission deadline of October 15, 2024. The RFP was advertised in the HartBeat, TVSA channel, the City's Bidding & Contracting Opportunities website, the San Antonio e-Procurement System (SAEPS) and an email notification was released to a list of potential respondents. Six proposals were received, and all six proposals were deemed responsive for evaluation.

The evaluation committee included representatives from Metro Health and the Texas Department of State Health Services. The Finance Department, Procurement Division assisted by ensuring compliance with City procurement policies and procedures. The evaluation of each was based on a total of 100 points: 45 points were allotted for Experience, Background and Qualifications; 35 points were allotted for Proposed Plan; 15 points were allotted for Funding and Budget Narrative; and 5 points were allotted for the Veteran-Owned Small Business Preference Program. Additional categories of consideration included references and financial qualifications.

The evaluation committee met to discuss and score the six proposals on December 4, 2024. The top five highest-ranked respondent firms were BEAT AIDS Coalition Trust, Fiesta Youth, Healthy Futures of Texas, Bexar County Board of Trustees for Mental Health Mental Retardation dba The Center for Health Care Services, and San Antonio AIDS Foundation and all five firms are recommended for award.

The initial term of each contract will begin upon execution through May 31, 2025, with four additional, one-year renewals at the City's option, which will also be authorized by this ordinance.

ISSUE:

Metro Health requests City Council authorize the execution of agreements with BEAT AIDS Coalition Trust, Fiesta Youth, Healthy Futures of Texas, Bexar County Board of Trustees for Mental Health Mental Retardation dba The Center for Health Care Services, and San Antonio AIDS Foundation for Metro Health's PaCE Office, to support the national Ending the HIV Epidemic and local EHE initiatives, for a cumulative amount up to \$187,770.00 for the term beginning upon execution through May 31, 2025, with options to renew for four, one-year terms, in amounts up to \$45,060.00, per renewal term, for a total amount up to \$1,088,970.00, inclusive of renewals. Funding is available from the Ending the HIV Epidemic grant. Funding for subsequent years is contingent upon the availability of grant funds.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority and/or women owned businesses available to provide these services.

This award is an exception to the Local Preference Program (LPP). LPP was not applicable to this contract as the grant does not expressly mandate or encourage geographic preference.

The Veteran-Owned Small Business Preference Program applied to this contract; however, none of the recommended firms are veteran-owned small businesses.

ALTERNATIVES:

Should City Council choose not to approve this ordinance, Metro Health will need to re-solicit services for Ending the HIV Epidemic initiatives, which will delay community access to timely HIV testing and essential health decision-making to reduce the risk of acquiring HIV, and the department will not meet grant deliverables and may forfeit the use of available grant funds.

FISCAL IMPACT:

This ordinance authorizes the execution of agreements for Metro Health's PaCE Office to support the National Ending the HIV Epidemic and local EHE initiatives with the following contractors and respective amounts:

1. BEAT AIDS Coalition Trust: \$37,554.00
2. Fiesta Youth: \$37,554.00
3. Healthy Futures of Texas: \$37,554.00
4. Bexar County Board of Trustees for Mental Health Mental Retardation dba The Center for Health Care Services: \$37,554.00; and
5. San Antonio AIDS Foundation: \$37,554.00

Metro Health will execute agreements for a cumulative amount up to \$187,770.00 for the term beginning upon execution through May 31, 2025, with options to renew for four, one-year terms, in amounts up to \$45,060.00 per renewal term, for a total amount up to \$1,088,970.00. Funding is available from the Ending the HIV Epidemic grant. Funding for subsequent years is contingent upon the availability of grant funds.

RECOMMENDATION:

Staff recommends approval.

This contract was procured by means of a Request for Proposals and Contracts Disclosure Forms are required.