



# City of San Antonio

## Agenda Memorandum

**File Number:**

---

**Agenda Item Number:** 6

**Agenda Date:** October 31, 2024

**In Control:** City Council A Session

---

**DEPARTMENT:** Finance Department

**DEPARTMENT HEAD:** Troy Elliott

**COUNCIL DISTRICTS IMPACTED:** Citywide

**SUBJECT:**

Purchase of Speeding Radar Message Trailers for San Antonio Police Department (SAPD)

**SUMMARY:**

This ordinance authorizes a contract with All Traffic Solutions, Inc. for the purchase and delivery of seven (7) SpeedAlert 18 Radar Message Sign Trailers for the San Antonio Police Department (SAPD), for a total cost of \$80,678.71. Funding is available from the General Fund FY 2025 Adopted Budget.

**BACKGROUND INFORMATION:**

Submitted for City Council consideration and action is the offer submitted by All Traffic Solutions, Inc. to provide seven (7) SpeedAlert 18 Radar Message Signs Trailers for the San Antonio Police Department (SAPD). The speeding trailers are a vital law enforcement tool that augment safety and educational efforts on city roads. In addition, these trailers elevate awareness for drivers, reminding them of the need for speed adherence. These devices are mobile, portable, and shouldered with the responsibility of monitoring speed, especially in areas prone to traffic violations. Their presence reminds drivers to respect the speed limit, not only saving lives but also promoting responsible road usage.

SAPD officers will be able to pinpoint the times and days of the week that speeding is prominent with the speeding trailer's technological ability of collecting data on speeds and traffic counts. With the data driven information, department leaders will be able to assign officers to physically monitor traffic speeds with handheld radar guns and issue traffic citations to violators. The effective use of the speed trailers and police officers visibly working traffic enforcement illustrate the dangers of speeding and will be more effective in sending the message of the importance of abiding by road rules.

The City issued a Request for Offer (RFO) for "Purchase of Speeding Radar Message Trailers for San Antonio Police Department (SAPD)" (RFO 6100018410) to All Traffic Solutions Inc., a cooperative vendor, on August 22, 2024, with a submission deadline of August 23, 2024. All Traffic Solutions Inc. submitted an offer, meets the published specifications, and is recommended for contract award.

The speeding radar trailers will be purchased from All Traffic Solutions, Inc. utilizing BuyBoard Contract no. 703-23 and in accordance with the State Purchasing and General Services Commission Cooperative Purchasing Program passed through Ordinance 97097, dated 1/30/2003. The use of the cooperative allows SAPD to access brand specific speeding trailers. These speed radar trailers are innovative, practical, and an effective traffic calming method that will assist in slowing down motorists on the roadways.

The term of the contract will be upon award by City Council and will terminate upon delivery of all goods ordered.

#### **ISSUE:**

This contract will provide for the purchase and delivery of seven (7) SpeedAlert 18 Radar Message Signs Trailers for SAPD. The speeding trailers have a 3-year manufacturer's warranty. The speeding trailers are used by the SAPD to monitor traffic speeds and have a life cycle of 10 years.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived as the department utilized BuyBoard Contract no. 703-23 with a non-SBEDA eligible firm, All Traffic Solutions, Inc.

This award is an exception to the Local Preference Program.

The Veteran-Owned Small Business Preference Program does not apply to good and supplies contracts, so no preference was applied to this contract.

#### **ALTERNATIVES:**

Should this purchase not be approved, the department will not have speeding trailers to augment safety and educational efforts on city roads. The department will be required to purchase the trailers on an as needed basis, wherein increased costs due to non-contract buying would be realized.

**FISCAL IMPACT:**

This ordinance authorizes a contract with All Traffic Solutions, Inc. for the purchase and delivery of seven (7) SpeedAlert 18 Radar Message Sign Trailers for SAPD, for a total cost of \$80,678.71. Funding is available from the General Fund FY 2025 Adopted Budget.

**RECOMMENDATION:**

Staff recommend approval of this ordinance.

This contract was procured on the basis of cooperative purchasing and a Contracts Disclosure Form is not required.