



# City of San Antonio

## Agenda Memorandum

**File Number:**

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**Agenda Item Number:** 11

**Agenda Date:** January 30, 2025

**In Control:** City Council A Session

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**DEPARTMENT:** Finance Department

**DEPARTMENT HEAD:** Troy Elliott

**COUNCIL DISTRICTS IMPACTED:** Citywide

**SUBJECT:**

SAPD Armored Tactical Vehicle

**SUMMARY:**

This ordinance authorizes a contract with International Armored Group US, Inc. for one (1) replacement Armored Tactical Vehicle for the San Antonio Police Department (SAPD) for a total cost of \$357,350. Funding is available from the FY 2023 Urban Area Security Initiative (UASI) Grant.

**BACKGROUND INFORMATION:**

Submitted for City Council consideration and action is a proposal submitted by International Armored Group US, Inc. to provide a 2024 Sentinel Armored Rescue Vehicle (ARV) that will replace a 2006 SAPD Special Weapons and Tactics (SWAT) Team vehicle. The SAPD SWAT Team is the only full-time Tier 1 team in the Alamo Area Council of Governments (AACOG) Region 18. A Tier 1 SWAT Team responds to critical incidents including hostage rescue, barricaded armed individuals, sniper operations, high-risk warrant service, apprehension, security operations, and terrorism response which exceeds the capability and/or capacity of an agency's first responders and/or investigative units. The vehicle being replaced has reached the end of its

useful life. The Public Safety Committee approved of the mission and acquisition of this vehicle on November 18, 2024.

In 2023, San Antonio was allocated \$3.8 million from the FY 2023 Urban Area Security Initiative (UASI). The UASI program is intended to provide financial assistance to address equipment, training, and exercise needs of high-threat, urban areas, and to assist these areas in building and sustaining capabilities to prevent, protect against, mitigate, and respond to public emergencies.

This grant provides funding for the San Antonio Police Department to replace the 2006 armored vehicle for the SWAT Unit. The new vehicle (The Sentinel) offers the latest technology and agility not previously available in existing equipment, keeping officers and civilians safer during critical incidents. The Sentinel can also be utilized in times of natural disasters to traverse normally inaccessible areas to rescue victims.

The City issued a Request for Offer (RFO) for “SAPD Armored Tactical Vehicle” (RFO 6100018619) to International Armored Group US, Inc., a cooperative vendor, on December 5, 2024, with a submission deadline of December 12, 2024. International Armored Group US, Inc. submitted an offer, meets the published specifications and is recommended for award.

This purchase is made through the General Services Administration (GSA) contract No. 47QSWA18D009L, federal supply schedule of the United States General Services Administration in accordance with Texas Local Government Code § 271.103, from International Armored Group US, Inc. The use of the cooperative contract allows SAPD to access a brand specific SWAT Team vehicle to provide standardized equipment operations for all personnel using the vehicle and equipment.

The term of the contract will be upon award by City Council and will terminate upon delivery of all goods ordered.

#### **ISSUE:**

This contract will provide one armored tactical vehicle to be used by the San Antonio Police Department. The last day to order this vehicle without missing the manufacture’s cutoff date is March 5, 2025. Order banks will be closed when the maximum number of orders is reached for the factory’s allocated production plan. Lead time for this vehicle is 180 calendar days to be delivered in 2025. The armored tactical vehicle has a warranty for one year or 36,000 miles.

An electric vehicle alternative is currently not readily available due to market availability, physical demands on the vehicle, service application, vehicle driving range, and charging infrastructure.

This contract will provide a supply of Class 5 vehicles. Light-duty vehicles are defined as Class 1 – Class 2 vehicles weighing 10,000 lbs. or less. Medium-duty vehicles are defined as Class 3 – Class 6 vehicles weighing 10,001 - 26,000 lbs. Heavy-duty vehicles are defined as Class 7 – Class 8 vehicles weighing 26,001 and greater. A commercial driver license is required to operate heavy-duty vehicles.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority and/or women owned businesses available to provide these items.

This contract is an exception to the Local Preference Program.

The Veteran-Owned Small Business Preference Program does not apply to goods and supplies or non-professional services contracts, so no preference was applied to this contract.

**ALTERNATIVES:**

Should this contract not be approved, foreseeable repairs due to the age of the current vehicle are expected to cause downtime for the San Antonio Police Department. This vehicle is urgently needed for replacement. Any delay would result in a higher cost and delay receipt of a new vehicle for use of the SWAT Team until 2026.

**FISCAL IMPACT:**

This ordinance authorizes a contract with International Armored Group US, Inc. for one (1) replacement Armored Tactical Vehicle for the San Antonio Police Department for a total cost of \$357,350. Funding is available from the FY 2023 Urban Area Security Initiative Grant.

**RECOMMENDATION:**

Staff recommends approval of this ordinance.

This contract was procured on the basis of cooperative purchasing and a Contracts Disclosure Form is not required.