

# **Microsoft Enterprise Agreement Renewal**



**Craig Hopkins**  
**Chief Information Officer/ IT Director**  
**November 2, 2023**

# Microsoft Enterprise Agreement



- October 2018, City Council authorized an ordinance for the current 5-year Microsoft Enterprise Agreement which ends on October 31, 2023.
- Secured a standardized product portfolio for all operating systems through the use of the Microsoft software products suite.
- Increased departmental productivity through the implementation of Microsoft products and gained efficiencies in pricing and IT costs from utilizing a common software vendor.



**INFORMATION  
TECHNOLOGY SERVICES**

# Microsoft Enterprise Agreement



- The City currently uses the following Microsoft products:
  - Microsoft Office (Word, Excel, and PowerPoint),
  - Windows for desktop operating system,
  - Windows Server operating systems,
  - SharePoint collaboration software,
  - Exchange for email messaging,
  - Enterprise Mobility and Security with Microsoft Defender,
  - Teams for video conferencing and chat,
  - SQL Server for enterprise database applications.
- Microsoft Windows and Microsoft Office are integral to the City's critical Public Safety and business systems including CAD, SAP, 311, BuildSA, HIPAA and all credit card systems.



**INFORMATION  
TECHNOLOGY SERVICES**

# Microsoft Enterprise Agreement



- Utilize the State of Texas Department of Information Resources (DIR) contract DIR-CPO-5237 with reseller SHI Government Solutions, Inc.
- This new 3-year Enterprise Agreement will renew licensing and support for Microsoft products for an estimated total amount of \$20,309,789.
- Funding in the amount of \$6,579,802 for year one of this contract is available from the Information Technology Services Department FY 2024 Adopted Budget.



**INFORMATION  
TECHNOLOGY SERVICES**

| <b>Enrollment Type</b> | <b>11/1/2023<br/>– 10/31/2024</b> | <b>11/1/2024<br/>– 10/31/2025</b> | <b>11/1/2025<br/>– 10/31/2026</b> |
|------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| <b>Desktop</b>         | \$5,548,266.10                    | \$5,784,224.02                    | \$5,882,690.50                    |
| <b>Server Cloud</b>    | \$1,031,536.31                    | \$1,031,536.31                    | \$1,031,536.31                    |
| <b>Total</b>           | <b>\$6,579,802.41</b>             | <b>\$6,815,760.33</b>             | <b>\$6,914,226.81</b>             |



CITY OF

**SAN ANTONIO**

— TEXAS —