



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 14

Agenda Date: May 16, 2024

In Control: City Council A Session

DEPARTMENT: Aviation Department

DEPARTMENT HEAD: Jesus H. Saenz Jr.

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Lease Agreement with Quintanilla Management Company at the San Antonio International Airport

SUMMARY:

This ordinance approves a lease agreement with Quintanilla Management Company for Building 1140 and ground space located at 935 Paul Wilkins Blvd. at the San Antonio International Airport for a term of five years, which will commence upon City Council approval. The lease agreement will generate an annual rent of \$93,254.32 which will be deposited into the Airport Operating and Maintenance Fund.

BACKGROUND INFORMATION:

Quintanilla Management Company has been a tenant at the San Antonio International Airport since 2015 and uses the leasehold at 935 Paul Wilkins Blvd. for avionics sales and services, aircraft maintenance, the housing of aircraft owned or leased by Lessee, flight operations, and other activities incidental to such activities. The leasehold includes 28,181 square feet of land of which Building 1140, comprised of 14,038 square feet, sits on.

ISSUE:

This ordinance approves a lease agreement with Quintanilla Management Company for Building 1140 and ground space located at 935 Paul Wilkins Blvd. at the San Antonio International Airport for a term of five years, which will commence upon City Council approval. The lease agreement will generate an annual rent of \$93,254.32 which will be deposited into the Airport Operating Maintenance Fund.

ALTERNATIVES:

City Council could vote to not approve the lease agreement with Quintanilla Management Company for this property which would require the tenant to relocate, potentially determining at a location not owned by the City. Approval of this lease agreement allows the tenant to remain and the revenue generated by the agreement staying with the Airport System.

FISCAL IMPACT:

This ordinance authorizes a lease agreement with Quintanilla Management Company for Building 1140 and ground space located at 935 Paul Wilkins Blvd. at the San Antonio International Airport for a term of five years, which will commence upon City Council approval. The lease agreement will generate an annual rent of \$93,254.32 which will be deposited into the Airport Operating and Maintenance Fund.

RECOMMENDATION:

Staff recommends the approval of a lease agreement with Quintanilla Management Company at the San Antonio International Airport.