

City of San Antonio  
Bid Tabulation

Opened: March 12, 2025 For: Annual Contract for Gelled Electrolyte Solar Batteries for Public Works Department  6100017856 JH			<b>NON-LOCAL</b> Atlantic Battery Company, Inc  309 Main Street Rear  Watertown, MA, 02472 617-924-8868	<b>NON-LOCAL</b> Atlantic Battery Company, Inc  309 Main Street Rear  Watertown, MA, 02472	<b>NON-LOCAL</b> DC Export LLC  1550 Leona St # 233  Houston, TX, 77009	<b>NON-LOCAL</b> Paradigm Traffic Systems, Inc  2201 E. Division St.  Arlington, TX, 76011
Item	Description	Estimated Annual Quantity	Alternate Bid			
1	Gelled Electrolyte Solar Battery Alpha Cell 195XTV	750				
	Unit Price		\$175.55	\$196.25	\$219.48	\$260.00
	Total Price		\$131,662.50	\$147,187.50	\$164,610.00	\$195,000.00
	Manufacturer/Model		NEPO	NPP	H-PRO	Alpha Cell
	Part Number		DN100-12D / GL100-12D27	NP012-100AH	6-GFM	1080228 - AlphaCell 195 XTV
	Estimated Delivery Date (must be no later than 30 Calendar Days)		7 Calendar Days	7 Calendar Days	30 Calendar Days	30 Calendar Days
	Sub Total		\$131,662.50	\$147,187.50	\$164,610.00	\$195,000.00
	Payment Terms		Net 30	Net 30	1% 10 Days	Net 30
	Less Prompt Payment Terms				\$162,963.90	
	Percentage between lowest responsive bid and local bid:					
	Price differential					
	Estimated Annual Total		\$131,662.50	\$147,187.50	\$164,610.00	\$195,000.00
	<b>Estimated Annual Award</b>		<b>\$131,662.50</b>			

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			SA Smart Solutions, LLC 8610 N New Braunfels Ave Ste 301 San Antonio, TX, 78217	SAT Energy Inc 2418 Jackson Keller Rd San Antonio, TX, 78230	Tiger Traffic LLC 5535 Harvey Wilson Houston, TX, 77020	Tourbillon Enterprises LLC 9038 Garvey Avenue #102 Rosemead, CA, 91770
Item	Description	Estimated Annual Quantity				
1	Gelled Electrolyte Solar Battery Alpha Cell 195XTV	750	<b>NAS</b>			
	Unit Price		\$252.52	\$340.00	\$242.00	\$310.92
	Total Price		\$189,390.00	\$255,000.00	\$181,500.00	\$233,190.00
	Manufacturer/Model		C&D Technologies/BBG-195RT	NPP Power Co. Ltd / NPG12-100AH	MK BATTERY	AlphaCell
	Part Number		BBG-198RT	NPG12-100AH	MK-E27 SLD G	195XTV
	Estimated Delivery Date (must be no later than 30 Calendar Days)		8-10 Weeks	30 Calendar Days	30 Calendar Days	30 Calendar Days
	Sub Total		\$189,390.00	\$255,000.00	\$181,500.00	\$233,190.00
	Payment Terms		Net 30	2% 10 Days	Net 30	Net 30
	Less Prompt Payment Terms			\$249,900.00		
	Percentage between lowest responsive bid and local bid:		43.85%	93.68%		
	Price differential		\$57,727.50	\$118,237.50		
	Estimated Annual Total		\$189,390.00	\$255,000.00	\$181,500.00	\$233,190.00
	<b>Estimated Annual Award</b>					

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Item	Description	Estimated Annual Quantity		
1	Gelled Electrolyte Solar Battery Alpha Cell 195XTV Unit Price Total Price  Manufacturer/Model  Part Number  Estimated Delivery Date (must be no later than 30 Calendar Days)  Sub Total Payment Terms Less Prompt Payment Terms Percentage between lowest responsive bid and local bid: Price differential  Estimated Annual Total <b>Estimated Annual Award</b>	750	<b>Alternate Bid</b>  <div> <div>\$211.17</div> <div>\$158,377.50</div> </div> <div>C&amp;D</div> <div>BBG12-195RT</div> <div>30 Calendar Days</div> <div> <div>\$158,377.50</div> <div>Net 30</div> </div> <div>\$158,377.50</div>	<b>2nd Alternate Bid</b>  <div> <div>\$180.00</div> <div>\$135,000.00</div> </div> <div>Duracell Ultra</div> <div>DURHR12-430C/FR-A</div> <div>30 Calendar Days</div> <div> <div>\$135,000.00</div> <div>Net 30</div> </div> <div>\$135,000.00</div>