



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 12

Agenda Date: August 29, 2024

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Medium and Heavy-Duty Trucks

SUMMARY:

This ordinance authorizes a contract with Cavender Ford Motor Company, dba Cavender Grande Ford in the amount of \$287,989.00, Doggett Freightliner of South Texas, LLC in the amount of \$329,890.00, and Santex Truck Centers, LTD, dba Kyrish Truck Centers in the amount of \$3,321,000.00 for medium and heavy-duty trucks for the Aviation, Parks & Recreation, Public Works and Solid Waste Management departments for a total cost of \$3,938,879.00. Funding is available in the amount of \$3,271,995.00 from the Equipment Renewal & Replacement Fund, of which \$956,621.00 is available in the FY 2024 Adopted Budget and \$2,315,374.00 is included in the FY 2025 Proposed Budget, and \$666,884.00 is available from the Airport Operating & Maintenance Fund FY 2024 Adopted Budget. FY 2025 funding is contingent upon City Council approval of the proposed budget.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action are bids submitted by Cavender Ford Motor Company, dba Cavender Grande Ford, Doggett Freightliner of South Texas, LLC, and Santex Truck Centers, LTD, dba Kyrish Truck Centers to provide one (1) 1 Ton Crew Cab, DRW, 4x4 Pickup Truck w/Gooseneck Hitch; three (3) 25K GVWR Landscaping Dump Trucks; two (2) 35K lbs. GVWR Water Distribution Trucks; three (3) 52K lbs. GVWR, 12 Cubic Yard Dump Trucks; nine (9) Cab and Chassis with Roll Off Hoist and Tarp System - Min. 66K GVWR; one (1) Pre-Mix Mastic Seal Applicator Truck; one (1) 1 Ton, Crew Cab 4x2 Stake Bed Truck, DRW with Lift Gate; and two (2) 1 Ton Regular Cab Trucks with Mounted Fold Down Bed.

These contracts are anticipated to supply 22 vehicles. The Aviation Department will receive five replacements; Parks & Recreation Department will receive four replacements; Public Works Department will receive four replacements; and Solid Waste Management Department will receive nine replacement vehicles.

The City issued an Invitation for Bid (IFB) for “Medium and Heavy-Duty Trucks” (IFB 6100018098) on May 29, 2024, with a submission deadline of June 26, 2024. The IFB was advertised in the HartBeat, TVSA channel, the City’s Bidding & Contracting Opportunities website, the San Antonio e-Procurement System and an email notification was released to a list of potential bidders. Eight bids were received and two bids were deemed non-responsive; one bid was deemed non-responsive for failing to submit the required price schedule. The other bid was deemed non-responsive for not meeting the Texas Administrative Code Title 43, Part 10, Chapter 215, Subchapter B, Rule §215.84 - Brokering, New Motor Vehicles, or Texas Occupations Code, Title 14, Subtitle A. Chapter 2301. Cavender Ford Motor Company, dba Cavender Grande Ford, Doggett Freightliner of South Texas, LLC, and Santex Truck Centers, LTD, dba Kyrish Truck Centers, are recommended for award of contracts and meet the published specifications.

The term of these contracts will be upon award by City Council and will terminate upon delivery of all goods ordered.

ISSUE:

This contract will provide 22 medium and heavy-duty trucks for various city departments. The last day to order these trucks without missing the manufacture’s cutoff date is October 31, 2024, and November 1, 2024. Order banks will be closed when the maximum number of orders is reached for the factory’s allocated production plan. Lead time for the trucks is 150 - 400 calendar days to be delivered in 2024, 2025 and 2026.

Cavender Ford Motor Company, dba Cavender Grande Ford has a 36 Month or 36,000 miles warranty, Doggett Freightliner of South Texas, LLC has two years – unlimited miles warranty or a 12 Month/Unlimited Miles warranty, and Santex Truck Centers, LTD, dba Kyrish Truck Center has a Base Vehicle: 12 Months/unlimited miles, Engine: 60 Months/500K Miles, and Transmission: 36 Months/300K Miles Warranty. These trucks will have a 120-month life cycle.

Bid Items 2, 3, 4, 8, 11, 14 and 15 will be deleted and re-solicited at a later date.

An electric vehicle alternative is currently not readily available due to market availability, physical demands on the vehicle, service application, vehicle driving range, and charging infrastructure.

These contracts will provide 15 trucks that require a commercial driver license to operate; all 22 trucks range from Class 3 – Class 8 gross weight vehicle rating. Light-duty vehicles are defined as Class 1 – Class 2 vehicles weighing 10,000 lbs. or less. Medium-duty vehicles are defined as Class 3 -Class 6 vehicles weighing 10,001 - 26,000 lbs. Heavy-duty vehicles are defined as Class 7 – Class 8 vehicles weighing 26,001 and greater. A commercial driver license is required to operate heavy-duty vehicles.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women businesses available to provide these goods and services.

This award is an exception to the Local Preference Program.

The Veteran-Owned Small Business Preference Program does not apply to goods and supplies or non-professional services contracts, so no preference was applied to this contract.

ALTERNATIVES:

Should these contracts not be approved, then the City may experience a negative impact on available trucks that provide support services. These types of trucks have longer lead times for delivery because the bidders must subcontract with a body company and accessories manufacturers. These types of trucks do not come ready for immediate use from the factory. Each truck chassis is upfitted/built to the City's specifications to meet the required service function. Any delays in the acquisition will impact the vehicle build timeline and take longer to receive; and potentially costing the City more money to maintain optimum driving condition. Unforeseen downtime from aged vehicles can lead to the department's inability to provide essential services when equipment is undergoing repairs. This is specific functioning equipment that would be difficult to rent should existing trucks become non-repairable.

FISCAL IMPACT:

This ordinance authorizes a contract with Cavender Ford Motor Company, dba Cavender Grande Ford in the amount of \$287,989.00, Doggett Freightliner of South Texas, LLC in the amount of \$329,890.00, and Santex Truck Centers, LTD, dba Kyrish Truck Centers in the amount of \$3,321,000.00 for medium and heavy-duty trucks for the Aviation, Parks & Recreation, Public Works and Solid Waste Management departments for a total cost of \$3,938,879.00. Funding is available in the amount of \$3,271,995 from the Equipment Renewal & Replacement Fund, of which \$956,621.00 is available in the FY 2024 Adopted Budget and \$2,315,374.00 is included in the FY 2025 Proposed Budget, and \$666,884.00 is available from the Airport Operating &

Maintenance Fund FY 2024 Adopted Budget. FY 2025 funding is contingent upon City Council approval of the proposed budget.

RECOMMENDATION:

Staff recommends approval of this ordinance.

This contract was procured on the basis of low bid and a Contracts Disclosure Form is not required.