

# City of San Antonio Bid Tabulation

Opened: December 11, 2023 For: Mail Systems, Meters, Maintenance and Support for Print Shop			<b>TEXAS SMARTBUY</b> Pitney Bowes, Inc. 3001 Summer Street Stamford, CT 06926 844-256-6444	
6100017065		MC		
Item	Description	Estimated Quantity		
<b>1</b>	<b>Purchase Option - Initial 12 months</b>			
1a	PITNEY BOWES SENDPRO Mail Center 3000 Sending Solution (2 mail machines; Includes First 12 months of Monthly Equipment Maintenance)	2		
	Unit Cost		\$21,140.48	
	Extended Price		<b>\$42,280.96</b>	
1b	Quarterly Meter Rental ONE (4 quarters x 1 meter rental x \$ / quarter)	12		
	Unit Cost		\$302.76	
	Extended Price		<b>\$3,633.12</b>	
1c	Quarterly Meter Rental TWO (4 quarters x 1 meter x \$ / quarter)	12		
	Unit Cost		\$302.76	
	Extended Price		<b>\$3,633.12</b>	
<b>1.1</b>	<b>Pitney Ship Pro</b>			
1.1a	Pitney Ship Pro(one-time; Includes First 12 months of Monthly Equipment Maintenance)	12		
	Unit Cost		\$130.50	
	Extended Price		\$1,566.00	
	ADDED: Activation for Mail Center	2		
	Unit Cost		\$847.38	
	Extended Price		<b>\$1,694.76</b>	
1.1b	Label Printers *Mid Volume Label Printers	3		
	Unit Cost		\$917.85	
	Extended Price		<b>\$2,753.55</b>	
	ADDED: Bluetooth Dimensioner (OPTIONAL)	1		
	Unit Cost		\$1,500.75	
	Extended Price		\$1,500.75	
1.1c	Tethered Scanners	2		
	Unit Cost		\$497.64	
	Extended Price		<b>\$995.28</b>	
1.1d	100 LB Scales	2		
	Unit Cost		\$991.80	
	Extended Price		<b>\$1,983.60</b>	
	ADDED: Graphic Display for scales (OPTIONAL)	2		
	Unit Cost		\$120.93	
	Extended Price		<b>\$241.86</b>	

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6100017065		MC		
Item	Description	Estimated Quantity		
1.1e	DELETE			
1.1f	Training (16 DAYS)	16		
	Unit Cost		\$1,395.00	
	Extended Price		<b>\$22,320.00</b>	
<b>1.2</b>	<b>Pitney Track Inbound</b>			
1.2a	Pitney Track Inbound	2		
	Unit Cost		\$147.90	
	Extended Price		\$295.80	
1.2b	Wireless Wedge Scanners	1		
	Unit Cost		\$1,887.90	
	Extended Price		<b>\$1,887.90</b>	
1.2c	Wireless Mobile Scanners/Inbound Tracking Assistant WFI	4		
	Unit Cost		\$1,217.13	
	Extended Price		<b>\$4,868.52</b>	
	ADDED: Single Shot Cradle Charger (OPTIONAL)	1		
	Unit Cost		\$521.13	
	Extended Price		\$521.13	
	ADDED: 5-Bay Cradle Charger (OPTIONAL)	1		
	Unit Cost		\$1,391.13	
	Extended Price		<b>\$1,391.13</b>	
1.2d	Signature Pads	2		
	Unit Cost		\$1,987.95	
	Extended Price		<b>\$3,975.90</b>	
1.2e	Monthly Subscription (billed quarterly)	4		
	Unit Cost		\$390.63	
	Extended Price		<b>\$1,562.52</b>	
1.2f	Training (1 day)	1		
	Unit Cost		\$1,395.00	
	Extended Price		<b>\$1,395.00</b>	

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6100017065			MC	
<b>Item</b>	<b>Description</b>	<b>Estimated Quantity</b>	Pitney Bowes, Inc. 3001 Summer Street Stamford, CT 06926 844-256-6444	
<b>1.2g</b>	<b>ANNUAL SERVICE LEVEL AGREEMENT (SLA) - Free for first 12 months</b>			
1.2h	Maintenance, Service and Support during regular business hours from 7:45 AM CT – 4:30 PM CT	1		
	Unit Cost		Included	
	Extended Cost		Included	
1.2i	Maintenance, Service and Support between after service hours of 4:31 PM CT and 7:44 AM CT, Monday through Friday or on weekends or City recognized holidays	1		
	Unit Cost		\$436.00	
	Extended Cost		\$436.00	
	<b>INITIAL 12 MONTHS - PURCHASE OPTION COSTS (INCLUDES 1a - 1.2i AND 1.9a ONE-TIME PURCHASE OF LOCKERS):</b>		<b>\$121,084.02</b>	
<b>1.3</b>	<b>Purchase Option</b>			
	<b>RENEWAL OPTION YEAR 1</b>			
1.3a	PITNEY BOWES SENDPRO Mail Center P3000 Sending Solution (2 mail machines)	2		
	Unit Cost		\$0.00	
	Extended Price		\$0.00	
1.3b	Quarterly Meter Rental ONE (4 quarters x 1 meter rental x \$ / quarter)	4		
	Unit Cost		\$302.76	
	Extended Price		<b>\$1,211.04</b>	
1.3c	Annual Equipment Maintenance (billed semi-annually, in arrears)	1		
	Unit Cost		\$2,093.60	
	Extended Price		<b>\$2,093.60</b>	
1.3d	Quarterly Meter Rental TWO (4 quarters x 1 meter x \$ / quarter)	4		
	Unit Cost		\$302.76	
	Extended Price		<b>\$1,211.04</b>	
1.3e	Annual Equipment Maintenance (billed semi-annually, in arrears)	1		
	Unit Cost		\$2,093.60	
	Extended Price		<b>\$2,093.60</b>	

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Item	Description	Estimated Quantity		
<b>1.4</b>	<b>Pitney Ship Pro</b>			
1.4a	Pitney Ship Pro	1		
	Unit Cost		\$0.00	
	Extended Price		\$0.00	
	ADDED: Pitney Analytics (REQUIRED)			
	Unit Cost		\$0.00	
	Extended Cost		\$0.00	
1.4b	Label Printers *Mid Volume Label Printers	3		
	Unit Cost		\$0.00	
	Extended Price		\$0.00	
	ADDED: Bluetooth Dimensioner (OPTIONAL)	1		
	Unit Cost		\$0.00	
	Extended Price		\$0.00	
1.4c	Tethered Scanners	2		
	Unit Cost		\$0.00	
	Extended Price		\$0.00	
1.4d	100 LB Scales	2		
	Unit Cost		\$0.00	
	Extended Price		\$0.00	
	ADDED: Graphic Display for scales (OPTIONAL)	2		
	Unit Cost		\$0.00	
	Extended Cost		\$0.00	
1.4e	Annual Equipment Maintenance (billed quarterly)	1		
	Unit Cost		\$3,143.20	
	Extended Price		\$3,143.20	
1.4f	Monthly Subscription (billed quarterly)	12		
	Unit Cost		\$793.63	
	Extended Price		\$9,523.56	
1.4g	DELETE			
<b>1.5</b>	<b>Pitney Track Inbound</b>			
1.5a	PitneyTrack Inbound	1		
	Unit Cost		\$0.00	
	Extended Price		\$0.00	
1.5b	Wireless Wedge Scanners	2		
	Unit Cost		\$0.00	
	Extended Price		\$0.00	

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6100017065		MC		
Item	Description	Estimated Quantity		
1.5c	Wireless Mobile Scanners	2		
	Unit Cost			\$0.00
	Extended Price			\$0.00
	ADDED: Single Shot Cradle Charger (OPTIONAL)	1		
	Unit Cost			\$0.00
	Extended Cost			\$0.00
	ADDED: 5-Bay Cradle Charger (OPTIONAL)	1		
	Unit Cost			\$0.00
1.5d	Signature Pads	2		
	Unit Cost			\$0.00
	Extended Price			\$0.00
1.5e	Annual Equipment Maintenance (billed semi-annually, in arrears)	1		
	Unit Cost			\$3,143.20
	Extended Price			\$3,143.20
1.5f	Monthly Subscription (billed quarterly)	12		
	Unit Cost			\$793.63
	Extended Price			\$9,523.56
1.5g	DELETE			
<b>1.5h</b>	<b>ANNUAL SERVICE LEVEL AGREEMENT (SLA)</b>			
1.5i	Maintenance, Service and Support during regular business hours from 7:45 AM CT – 4:30 PM CT	1		
	Unit Cost			Included
	Extended Price			Included
1.5j	Maintenance, Service and Support between after service hours of 4:31 PM CT and 7:44 AM CT, Monday through Friday or on weekends or City recognized holidays	1		
	Unit Cost			\$436.00
	Extended Price			\$436.00
	<b>RENEWAL OPTION YEAR 1 (12 MONTHS) - PURCHASE OPTION COSTS (INCLUDES 1.3a - 1.5j AND 1.9b and 1.9c):</b>			<b>\$34,639.96</b>

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Item	Description	Estimated Quantity	
1.6	Purchase Option		
	Renewal Option Year 2		
1.6a	PITNEY BOWES SENDPRO MailCenter P3000 Sending Solution	2	
	Unit Cost		\$0.00 for hardware
	Extended Price		\$0.00 for hardware
1.6b	Quarterly Meter Rental ONE (4 quarters x 1 meter rental x \$ / quarter)	4	
	Unit Cost		\$302.76
	Extended Price		\$1,211.04
1.6c	Annual Equipment Maintenance (billed semi-annually, in arrears)	1	
	Unit Cost		\$2,093.60
	Extended Price		\$2,093.60
1.6d	Quarterly Meter Rental TWO (4 quarters x 1 meter x \$ / quarter)	4	
	Unit Cost		\$302.76
	Extended Price		\$1,211.04
1.6e	Annual Equipment Maintenance (billed semi-annually, in arrears)	1	
	Unit Cost		\$2,093.60
	Extended Price		\$2,093.60
1.7	Pitney Ship Pro		
1.7a	PitneyShipPro	1	
	Unit Cost		\$0.00
	Extended Price		\$0.00
1.7b	Label Printers *Mid Volume Lable Printers	3	
	Unit Cost		\$0.00
	Extended Price		\$0.00
	ADDED: Bluetooth Dimensionser (OPTIONAL)	1	
	Unit Cost		\$0.00
	Extended Cost		\$0.00
1.7c	Tethered Scanners	2	
	Unit Cost		\$0.00
	Extended Price		\$0.00
1.7d	100 LB Scales	2	
	Unit Cost		\$0.00
	Extended Price		\$0.00
	ADDED:Graphic Display for scales (OPTIONAL)	2	
	Unit Cost		\$0.00
	Extended Cost		\$0.00

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6100017065		MC		
Item	Description	Estimated Quantity		
1.7e	Annual Equipment Maintenance (billed sei-annually, in arrears)			
	Unit Cost	1	\$3,143.20	
	Extended Price		\$3,143.20	
1.7f	Monthly Subscription (billed quarterly)	12		
	Unit Cost		\$793.63	
	Extended Price		\$9,523.56	
1.7g	DELETE			
<b>1.8</b>	<b>Pitney Track Inbound Tracking</b>			
1.8a	Pitney Track Inbound	1		
	Unit Cost		INCLUDED	
	Extended Price		INCLUDED	
1.8b	Wireless Wedge Scanners	1		
	Unit Cost		\$0.00	
	Extended Price		\$0.00	
1.8c	Wireless Mobile Scanners	4		
	Unit Cost		\$0.00	
	Extended Price		\$0.00	
	ADDED: Single Shot Cradle Charger (OPTIONAL)	1		
	Unit Cost		\$0.00	
	Extended Cost		\$0.00	
	ADDED: 5-Bay Cradle Charger (OPTIONAL)	1		
	Unit Cost		\$0.00	
	Extended Cost		\$0.00	
1.8d	Signature Pads	2		
	Unit Cost		\$0.00	
	Extended Price		\$0.00	
1.8e	Annual Equipment Maintenance (billed semi-annually, in arrears)	1		
	Unit Cost		\$3,143.20	
	Extended Price		\$3,143.20	
1.8f	Monthly Subscription (billed semi-annually, in arrears)	12		
	Unit Cost		\$793.63	
	Extended Price		\$9,523.56	
1.8g	DELETE			

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6100017065		MC	
Item	Description	Estimated Quantity	
1.8h	<b>ANNUAL SERVICE LEVEL AGREEMENT (SLA)</b>	1	
1.8i	Maintenance, Service and Support during regular business hours from 7:45 AM CT – 4:30 PM CT	1	
	Unit Cost		Included
	Extended Price		Included
1.8j	Maintenance, Service and Support between after service hours of 4:31 PM CT and 7:44 AM CT, Monday through Friday or on weekends or City recognized holidays	1	
	Unit Cost		\$436.00
	Extended Price		\$436.00
	<b>RENEWAL OPTION YEAR 2 (12 MONTHS) - PURCHASE OPTION COSTS (INCLUDES 1.6 - 1.8j AND 1.9b and 1.9c):</b>		<b>\$34,639.96</b>
1.9	<b>Optional Lockers</b>		
1.9a	OPTIONAL: Intelligent Locker Solutions	1	
	Unit Cost		\$23,179.30
	Extended Price		\$23,179.30
	<b>TOTAL ONE-TIME PURCHASE COST LOCKERS ONLY:</b>		<b>\$23,179.30</b>
1.9b	OPTIONAL: Annual Equipment Maintenance for Intelligent Locker Solutions	1	
	Unit Cost		\$1,029.60
	Extended Price		\$1,029.60
1.9c	OPTIONAL: MONTHLY SUBSCRIPTION for Intelligent Locker Solutions	4	
	Unit Cost		\$307.89
	Extended Price		\$1,231.56
2	<b>SIXTY MONTH LEASE OPTION</b>		
2a	DELETED		
2b	DELETED		
2c	DELETED		
2d	DELETED		
2e	DELETED		
2f	DELETED		
2g	DELETED		
2h	DELETED		
2i	DELETED		
2j	DELETED		



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6100017065		MC		
Item	Description	Estimated Quantity		
2k	DELETED			
2l	DELETED			
2m	DELETED			
2n	DELETED			
2o	DELETED			
2p	DELETED			
2q	DELETED			
2r	DELETED			
2s	DELETED			
<b>3</b>	<b>*NOT INCLUDED AS PART OF CONTRACT Consumables (Consumables are excluded from the lease pricing but will be purchased pursuant to this Request for Offer.)</b>			
3a	Item # 793-5 Red Ink Cartridge, 35 ml Unit Cost (10 cartridges) Extended Price	10	\$91.29 \$912.90	
3b	Item # 608-0 E-Z Seal Sealing Solution, 4-Half Gallon Bottles and 1 pour spout per box Unit Cost (2 boxes)  Extended Price	2	\$82.99 \$165.98	
3c	Item # 613-H Self-Adhesive Postage Tape Rolls – 3 Rolls per box Unit Cost (1 box) Extended Price	1	\$132.79 \$132.79	
	ADDED: Box of Certified Mail Envelopes Unit Cost Extended Price	1	\$59.15 \$59.15	
	Payment Terms		Net 30	
	Estimated Annual Total Year 1		\$121,084.02	
	Estimated Annual Total Year 2		\$34,639.96	
	Estimated Annual Total Year 3		\$34,639.96	
<b>ESTIMATED TOTAL CONTRACT AWARD:</b>			<b>\$190,363.94</b>	

\*Deleted Item(s): 2a - 2i no longer required.