

**THIS IS A DRAFT AND WILL BE REPLACED BY THE FINAL, SIGNED ORDINANCE
OR RESOLUTION ADOPTED BY CITY COUNCIL**

AN ORDINANCE

APPROVING AGREEMENTS WITH GOODWILL INDUSTRIES OF SAN ANTONIO AND HALLMARK UNIVERSITY TO PROVIDE INTAKE, CASE MANAGEMENT AND JOB TRAINING SERVICES FOR THE SAN ANTONIO READY TO WORK PROGRAM FOR A CUMULATIVE TOTAL NOT TO EXCEED \$32,421,970. FUNDING FOR THE FIRST YEAR OF THE AGREEMENTS IN THE AMOUNT OF \$7,613,678 IS AVAILABLE FROM THE SA: READY TO WORK FY 2026 ADOPTED BUDGET.

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WHEREAS, on November 3, 2020, City of San Antonio voters approved the SA: Ready to Work ballot initiative (“RTW” or the “Program”) authorizing a 1/8th cent sales and use tax for a period of four years to provide workforce development training and higher education to unemployed, underemployed, or underserved residents to obtain high-demand, well-paid careers, in accordance with Chapter 379A of the Texas Local Government Code (“the Better Jobs Act” or “Act”); and

WHEREAS, the objectives of the Program are to increase access to industry-recognized certification training and college; provide tuition, wraparound services and emergency funding to ensure successful completion of training and career placement; increase collaboration within the workforce ecosystem; and promote accountability and adaptability throughout the process; and

WHEREAS, on February 17, 2022, City Council approved agreements with local workforce development providers Alamo Colleges, Project Quest, Restore Education and Workforce Solutions Alamo, for implementation services for the Ready to Work program. Agreements with these organizations often referred to as “prime partners,” included an initial three-year term, with three additional one-year extensions; and

WHEREAS, on November 27, 2024, the City issued a Request for Proposals (RFP) for “Ready to Work Training Provider Intake and Case Management” services, seeking to expand its prime partner organizations to scale service delivery and streamline participant intake and enrollment into training; and

WHEREAS, following evaluation committee review of proposals, Goodwill Industries of San Antonio and Hallmark University were the highest-ranking firms and were recommended for award; and

WHEREAS, on May 8, 2025, staff presented a post-solicitation briefing overview to City Council at A Session; and

WHEREAS, in order to better position RTW to meet program goals, staff recommends entering into agreements with Goodwill Industries of San Antonio and Hallmark University for intake and case management and training, both for three year terms, with one, one-year renewal option for a total not to exceed \$32,421,970, and now requires City Council approval of the aforementioned contracts.

NOW THEREFORE:

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The terms and conditions of professional services agreements with Goodwill Industries of San Antonio in an amount not to exceed \$18,674,756 and Hallmark University in an amount not to

exceed \$13,747, 214 for intake, case management and job training services for the San Antonio Ready to Work Program for a cumulative total not to exceed \$32,421,970 are hereby approved. A copy of each agreement is attached hereto as **Exhibit A** and **Exhibit B**, respectively.

SECTION 2. The City Manager or his designee is authorized to execute the aforementioned agreements in accordance with this Ordinance.

SECTION 3. Funding in the amount of \$548,705.25 for this ordinance is available in Fund 29108000, Cost Center 4902010001 and General Ledger 5201040 as part of the Fiscal Year 2026 Adopted Budget approved by City Council.

SECTION 4. Funding in the amount of \$770,557.50 for this ordinance is available in Fund 29108000, Cost Center 4903010001 and General Ledger 5201040 as part of the Fiscal Year 2026 Adopted Budget approved by City Council.

SECTION 5. Funding in the amount of \$2,250,000.00 for this ordinance is available in Fund 29108000, Cost Center 4904010001 and General Ledger 5201040 as part of the Fiscal Year 2026 Adopted Budget approved by City Council.

SECTION 6. Funding in the amount of \$675,000.00 for this ordinance is available in Fund 29108000, Cost Center 4095010001 and General Ledger 5201040 as part of the Fiscal Year 2026 Adopted Budget approved by City Council.

SECTION 7. Funding in the amount of \$281,253.78 for this ordinance is available in Fund 29108000, Cost Center 4902010001 and General Ledger 5201040 as part of the Fiscal Year 2026 Adopted Budget approved by City Council.

SECTION 8. Funding in the amount of \$535,828.13 for this ordinance is available in Fund 29108000, Cost Center 4903010001 and General Ledger 5201040 as part of the Fiscal Year 2026 Adopted Budget approved by City Council.

SECTION 9. Funding in the amount of \$2,152,958.50 for this ordinance is available in Fund 29108000, Cost Center 4904010001 and General Ledger 5201040 as part of the Fiscal Year 2026 Adopted Budget approved by City Council.

SECTION 10. Funding in the amount of \$399,375.00 for this ordinance is available in Fund 29108000, Cost Center 4095010001 and General Ledger 5201040 as part of the Fiscal Year 2026 Adopted Budget approved by City Council.

SECTION 11. Additional funding is contingent upon City Council approval of the subsequent budgets that fall within the contract terms of this ordinance.

SECTION 12. Payment is authorized Goodwill Industries of San Antonio and Hallmark University and should be encumbered with a purchase order.

SECTION 13. The financial allocations in this Ordinance are subject to approval by the Chief Financial Officer, City of San Antonio. The Chief Financial Officer may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific Cost Centers, WBS Elements, Internal Orders, General Ledger Accounts, and Fund Numbers as necessary to carry out the purpose of this Ordinance.

SECTION 14. This Ordinance shall be effective upon passage by eight affirmative votes; otherwise it shall be effective on the tenth day after passage.

PASSED AND APPROVED this 29th day of May, 2025.

M A Y O R
Ron Nirenberg

ATTEST:

City Clerk

APPROVED AS TO FORM:

Andrew Segovia, City Attorney