

**City of San Antonio
Final Bid Tabulation**

Opened: July 17, 2024			Local	Non-Local	Local
For: Annual Contract for Lawn Equipment Parts & Service			N & M James Enterprises, Inc. 5034 Rigsby San Antonio, TX 78222 1-210-913-7399	Hill Country Outdoor Power 2914 Montopolis #200 Austin, TX 78741	DeWinne Equipment Co. 11002 Bandera Rd San Antonio, TX 78250
6100018259			MJM		
Item	Description	Quantity			
1	BRIGGS & STRATTON			NAS	
A) Parts					
1	Percent of discount offered		10%	15%	No Bid
2	Product Identification (Manufacturer)		BRPP	Briggs and Stratton	
3	Type of price schedule (dealer, jobber, etc.)		Dealer	Dealer	
4	Price Schedule Number		Distributor Price File	07.09.2024	
5	Date of Price Schedule		2/12/2024	07.09.2024	
6	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)		List	List Price	
7	Warranty		30 Days	Mfg Standard Warranty Terms	
B) Labor and Service					
1	Labor Rate for Service (annual estimate 12 hours)	12	\$48.00 \$576.00	\$125.00 \$1,500.00	
2	ECHO				
A) Parts					
1	Percent of discount offered		10%	15%	20%
	Cost Plus %			N/A	Echo
2	Product Identification (Manufacturer)		ECHP	Echo	Dealer
3	Type of price schedule (dealer, jobber, etc.)		Dealer	Dealer	N/A
4	Price Schedule Number		Distributor Price File	07.09.2024	October-2023
5	Date of Price Schedule		10/16/2023	07.09.2024	NET
6	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)		List	List Price	
7	Warranty		30 Days	Mfg Standard Warranty Terms	30 Days
B) Labor and Service					
1	Labor Rate for Service (annual estimate 50 hours)	50	\$48.00 \$2,400.00	\$125.00 \$6,250.00	\$105.00 \$5,250.00
3	Deleted				
4	HONDA				
A) Parts					
1	Percent of discount offered		10%	15%	No Bid
2	Product Identification (Manufacturer)		HONP	Honda	
3	Type of price schedule (dealer, jobber, etc.)		Dealer	Dealer	
4	Price Schedule Number		Distributor Price File	07.09.2024	
5	Date of Price Schedule		7/1/2024	07.09.2024	
6	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)		List	List Price	
7	Warranty		30 Days	Mfg Standard Warranty Terms	
B) Labor and Service					
1	Labor Rate for Service (annual estimate 60 hours)	60	\$48.00 \$2,880.00	\$125.00 \$7,500.00	
5	Deleted				
6	SHINDAIWA				
A) Parts					
1	Percent of discount offered		10%	15%	No Bid
2	Product Identification (Manufacturer)		ECHP	Shindaiwa	
3	Type of price schedule (dealer, jobber, etc.)		Dealer	Dealer	
4	Price Schedule Number		Distributor Price File	07.09.2024	
5	Date of Price Schedule		10/16/2023	07.09.2024	
6	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)		List	List Price	
7	Warranty		30 Days	Mfg Standard Warranty Terms	

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6100018259 MJM					
Item	Description	Quantity			
B)	Labor and Service			NAS	
1	Labor Rate for Service (annual estimate 30 hours)	30	\$48.00	\$125.00	
			\$1,440.00	\$3,750.00	
7	SNAPPER				
A)	Parts				
1	Percent of discount offered		10%	15%	No Bid
2	Product Identification (Manufacturer)		BRPP	Snapper	
3	Type of price schedule (dealer, jobber, etc.)		Dealer	Dealer	
4	Price Schedule Number		Distributor Price File	07.09.2024	
5	Date of Price Schedule		2/12/2024	07.09.2024	
6	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)		List	List Price	
7	Warranty		30 Days	Mfg Standard Warranty Terms	
B)	Labor and Service				
1	Labor Rate for Service (annual estimate 20 hours)	20	\$48.00	\$125.00	
			\$960.00	\$2,500.00	
8	STIHL				
A)	Parts				
1	Percent of discount offered		10%	15%	No Bid
2	Product Identification (Manufacturer)		STQP	STIHL	
3	Type of price schedule (dealer, jobber, etc.)		Dealer	Dealer	
4	Price Schedule Number		Distributor Price File	07.09.2024	
5	Date of Price Schedule		2/27/2024	07.09.2024	
6	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)		List	List Price	
7	Warranty		30 Days	Mfg Standard Warranty Terms	
B)	Labor and Service				
1	Labor Rate for Service (annual estimate 68 hours)	68	\$48.00	\$125.00	No Bid
			\$3,264.00	\$8,500.00	
	PICKUP AND SERVICE HOURS:				
	Business hours are from ____ A.M. to ____ P.M.		<u>8</u> A.M. to <u>5</u> P.M.		
	____ days per week.		<u>5</u> days per week.		
	Payment Terms:		2%, Net 10	Net 30	Net 30
	Prompt Payment Discount:		2%	0%	0%
	Labor Services		\$11,520.00	\$30,000.00	
	Parts		\$95,000.00	\$95,000.00	
	Estimated Annual Total:		\$106,520.00	\$125,000.00	Incomplete
	Estimated Annual Award:		\$106,520.00		

Deleted: Items 3 and 5, will be re-bid