

DIR-CPO-5237
SHI Government Solutions
APPENDIX C PRICING INDEX

Publisher Category	Publisher Discount Level	DIR Customer Discount (from Publisher Discount Level)
Adobe:		
Cumulative Licensing Program (CLP) Education Membership	Level 3 Points target: 100,000+ points	6.00%
Cumulative Licensing Program (CLP) Government Membership	Level 2 Points target: 300,000+ points	6.00%
Microsoft:		
Enterprise Agreement (comprised of subcategories as listed below)		18.25%
Office Professional/Standard	Level D less 7.5%	
Windows Pro Desktop Operating System	Level D less 7.5%	
Core CAL/Enterprise CAL Suite (to include stand alone components)	Level D less 6%	
All other or additional EA licensing	Level D	
Enterprise Subscription Agreement	Level D less 2%	18.25%
Select Plus Government	Level D	18.00%
Select Plus Academic	Level D	18.00%
Enrollment for Education Solutions (comprised of subcategories as listed below)		
Online Services		5.00%
License/Software Assurance Pack, SA Step Up, Upgrade/Software Assurance Pack		14.00%
Azure pre-paid commitment and Calling Plan		0.00%
This Contract covers the entire Microsoft Catalogue of products and Related Services plus any and all government and education volume licensing MSRP special Discount programs.		18.25% Depending on the Type of Software License negotiated

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Software Related Services, such as installation, Configuration, etc., will be provided upon request based on the following:		
Description	DISCOUNT OF MSRP/List Price	Unit of Measure
Technical Consultant	1.00%	Hourly
Solution Architect	1.00%	Hourly
Senior Solution Architect	1.00%	Hourly
Project Management	1.00%	Hourly
Project Coordinator	1.00%	Hourly
Technician	1.00%	Hourly
Cable Technician	1.00%	Hourly
Engineer	1.00%	Hourly
SME/Data/Mobility Architect	1.00%	Hourly
Associate Consultant	1.00%	Hourly
Staff Augmentation	1.00%	Hourly
Implementation	1.00%	Hourly
Help Desk/Service Desk	1.00%	Hourly
Migration/Deployment	1.00%	Hourly
DevOps	1.00%	Hourly
Technical Review Level I	1.00%	Hourly
Technical Solutions Level I	1.00%	Hourly
Technical Solutions Level II	1.00%	Hourly
Services hourly rate will be posted to the Vendor's contract website.		
PLEASE NOTE: All prices quoted to Customers shall include the administrative fee. The administrative fee = .75% x Customer Price		