



# City of San Antonio

## Agenda Memorandum

**File Number:**

---

**Agenda Item Number:** 4

**Agenda Date:** October 3, 2024

**In Control:** City Council A Session

---

**DEPARTMENT:** Finance Department

**DEPARTMENT HEAD:** Troy Elliott

**COUNCIL DISTRICTS IMPACTED:** District 1

**SUBJECT:**

Custom Lighting Controllers for River Walk Trees

**SUMMARY:**

This ordinance approves a contract with DécorIQ LLC for a custom Red, Green, Blue (RGB) Wireless Control Package for lighting 55 trees on the River Walk area for the City Center Development & Operations (CCDO) for a total cost of \$234,934.60. Funding is available from the River Walk Capital Improvement Fund FY 2025 Adopted Budget.

**BACKGROUND INFORMATION:**

Submitted for City Council consideration and action is the offer submitted by DécorIQ LLC for purchase, delivery, and installation of a custom Wireless Control Package for lighting of trees on the River Walk area for the City Center Development & Operations (CCDO). DécorIQ LLC will install and program the lighting control package. The centralized control system will provide CCDO the ability to program the existing River Walk lights allowing the color of the lights to be changed remotely from a laptop or mobile phone by CCDO. The River Walk Board voted to provide funding for this project.

The City issued a Request for Offer (RFO) for “Custom RGB Controllers for Trees” (RFO

6100018395) to DécorIQ LLC, a cooperative vendor, on August 28, 2024, with a submission deadline of September 4, 2024. DécorIQ LLC submitted an offer, meets the published specifications, and is recommended for contract award.

This purchase is made in accordance with the Texas Local Government Purchasing Cooperative passed through Ordinance 97097, dated 1/30/2003 and will be purchased from DécorIQ LLC utilizing Buyboard contract #735-24. The use of the cooperative contract allows CCDO to access better pricing with shorter delivery time to meet the holiday season requirements.

The term of the contract will be upon award by City Council and will terminate upon delivery of all goods ordered.

#### **ISSUE:**

This contract will provide a custom RGB Wireless Control Package to program lights in 55 trees along the River Walk. The control package and installation will have a 1-year parts and labor warranty.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority and/or women owned businesses available to provide these items.

This award is an exception to the Local Preference Program due to utilizing a cooperative; however, a local vendor is recommended for award for this contract.

The Veteran-Owned Small Business Preference Program does not apply to goods and supplies contracts, so no preference was applied to this contract.

#### **ALTERNATIVES:**

Should this contract not be approved, CCDO will face delays in the purchase and installation of the lighting controller package for the River Walk and thus will affect the delivery time to meet the holiday season requirements.

#### **FISCAL IMPACT:**

This ordinance authorizes a contract with DécorIQ LLC for custom RGB Wireless Control Package for lighting of 55 trees on the River Walk area for CCDO for a total cost of \$234,934.60. Funding is available from the River Walk Capital Improvement Fund FY 2025 Adopted budget.

#### **RECOMMENDATION:**

Staff recommends approval of this ordinance.

This contract was procured by means of cooperative purchasing and a Contracts Disclosure Form is not required.