

THIS IS A DRAFT AND WILL BE REPLACED BY THE FINAL, SIGNED ORDINANCE OR RESOLUTION ADOPTED BY THE CITY COUNCIL.

ORDINANCE

APPROVING AN AGREEMENT FOR EVENT MERCHANDISE SERVICES WITH RIVER CITY MERCHANDISING TO PROVIDE STAFFING AND EQUIPMENT TO SELL EVENT-APPROVED MERCHANDISE AT THE ALAMODOME DURING EVENT DAYS FOR A ONE-YEAR TERM, WITH TWO ONE-YEAR RENEWAL OPTIONS, GENERATING APPROXIMATELY \$350,000.00 IN ANNUAL COMMISSIONS TO THE CITY, FOR AN ESTIMATED TOTAL OF \$1,050,000.00 FOR THE FULL TERM OF THE AGREEMENT, AND APPROXIMATELY \$233,333.00 IN ANNUAL SERVICE FEES TO RIVER CITY MERCHANDISING, FOR AN ESTIMATED TOTAL OF \$699,999.00 FOR THE FULL TERM OF THE AGREEMENT, AND REVENUES GENERATED FROM THIS AGREEMENT WILL BE DEPOSITED IN THE COMMUNITY AND VISITOR FACILITIES FUND.

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WHEREAS, the Convention and Sports Facilities Department hosts a wide range of events at the Alamodome and is in need of a vendor to provide the staffing and equipment necessary to sell event-approved merchandise at the Alamodome during event days; and

WHEREAS, on January 3, 2024, a Request for Proposals (“RFP”) was released to solicit a vendor for event merchandise services and one proposal was received and deemed eligible for review; and

WHEREAS, the Evaluation Committee reviewed the proposal on March 5, 2024 and recommends contracting with River City Merchandising; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The terms and conditions of the one-year Agreement for Event Merchandise Services with River City Merchandising, with two one-year renewal options, are authorized and approved. The City Manager, or his designee, is authorized to execute the Agreement for Event Merchandise Services, a copy of which, previously executed by River City Merchandising, is attached to this Ordinance as **Exhibit I**.

SECTION 2. Funds generated by this Ordinance will be deposited in Fund 29016000, Internal Order 245000000030, and General Ledger Account 4407709.

SECTION 3. The financial allocations in this Ordinance are subject to approval by the Deputy Chief Financial Officer, City of San Antonio. The Deputy Chief Financial Officer may, subject to concurrence by the City Manager or the City Manager’s designee, correct allocations to

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specific Cost Centers, WBS Elements, Internal Orders, General Ledger Accounts, and Fund Numbers as necessary to carry out the purpose of this Ordinance.

SECTION 4. This Ordinance shall take effect immediately upon the receipt of eight affirmative votes; otherwise it shall be effective ten days after its passage.

PASSED AND APPROVED this 6th day of June, 2024.

M A Y O R
Ron Nirenberg

ATTEST:

APPROVED AS TO FORM:

Debbie Racca Sittre, City Clerk

Andrew Segovia, City Attorney