

Pre-Solicitation Briefing for Reproductive Justice Services



City Council Special Session

Date: June 18, 2024

Presented by: Dr. Junda Woo, Medical Director
San Antonio Metropolitan Health District

Project and Solicitation



San Antonio Metro Health District (Metro Health) is soliciting a Request for Proposals for multiple contracts to provide services to address reproductive justice within San Antonio. The scope includes community capacity-building, health care navigation and access to reproductive and sexual healthcare services.

Solicitation Type

- Request for Proposals (RFP)

Proposed Term

- 1-year

Estimated Value

- \$500,000 total

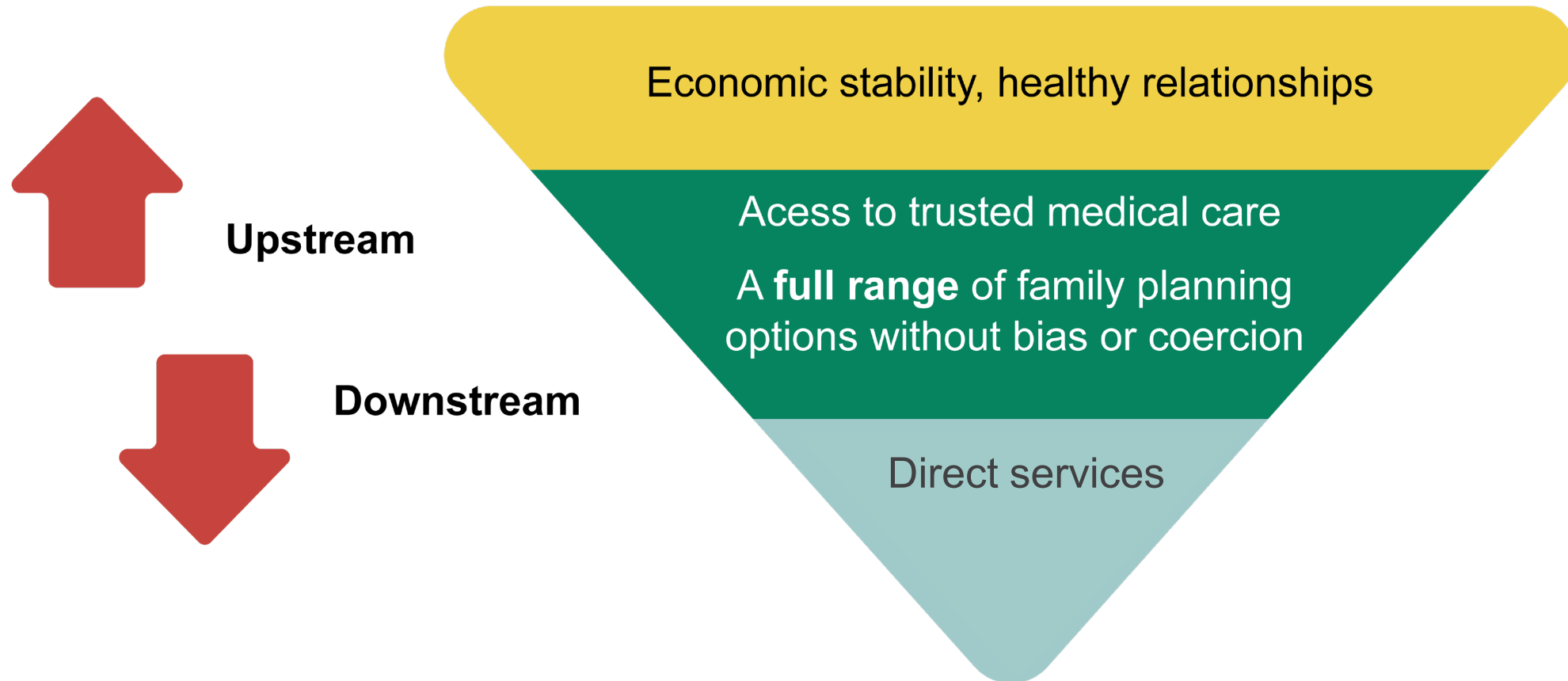
Funding Source

- Reproductive Justice Fund

Current Contract Status

- New contract

Public Health's Upstream Focus



Strengthening upstream initiatives can reduce the need for downstream services

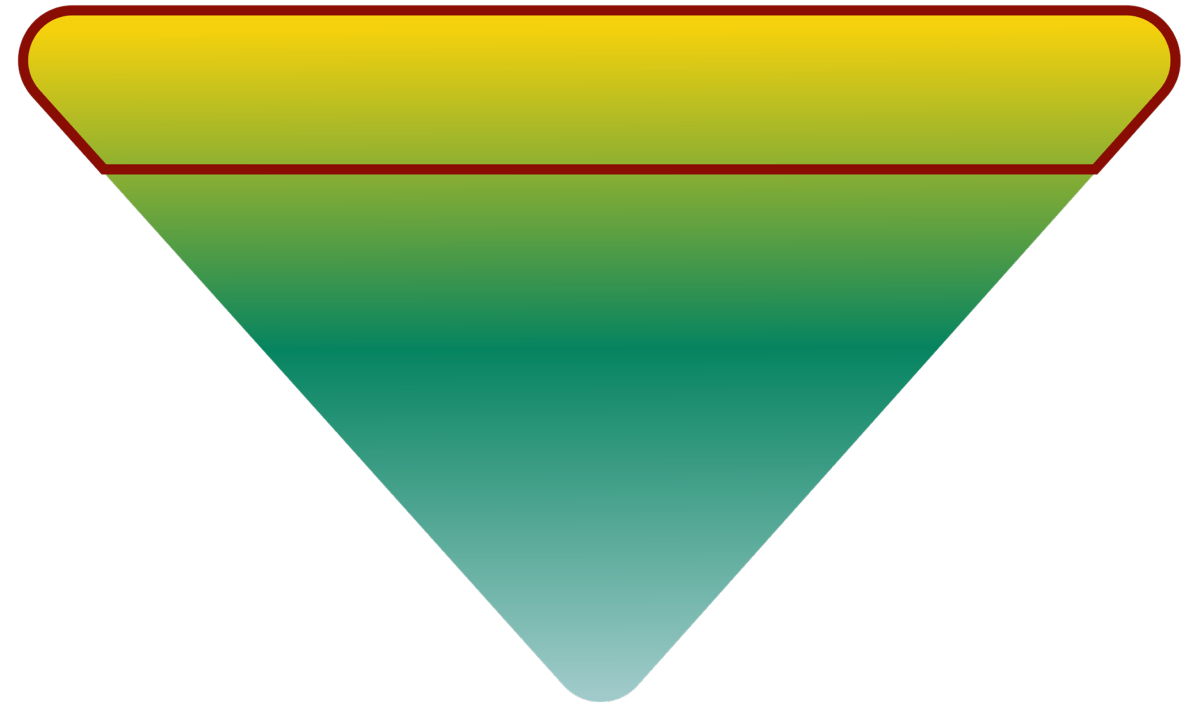
Reproductive Justice Fund: Current Needs



- Support capacity-building initiatives and shared storytelling by partners in Health Equity Network (Policy & Civic Engagement Office):
 - Food insecurity
 - Housing insecurity
 - Access to respectful care



Upstream

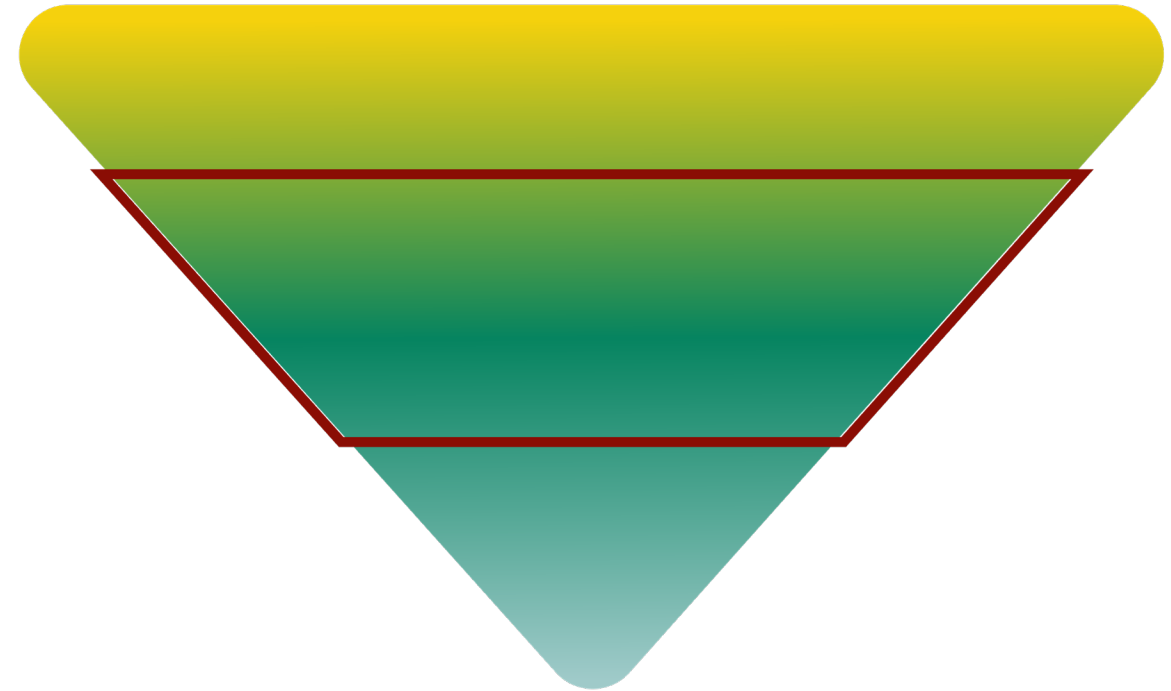


Reproductive Justice Fund: Current Needs



- Reproductive health-focused CHWs, care navigators and patient advocates
- Sexual health education for youths
- More contraception providers in priority geographic areas
- Navigation to insurance and Texas programs, well woman care, family planning
- Showcasing accessible, respectful providers of quality women's health care
- Doula training scholarships

Midstream

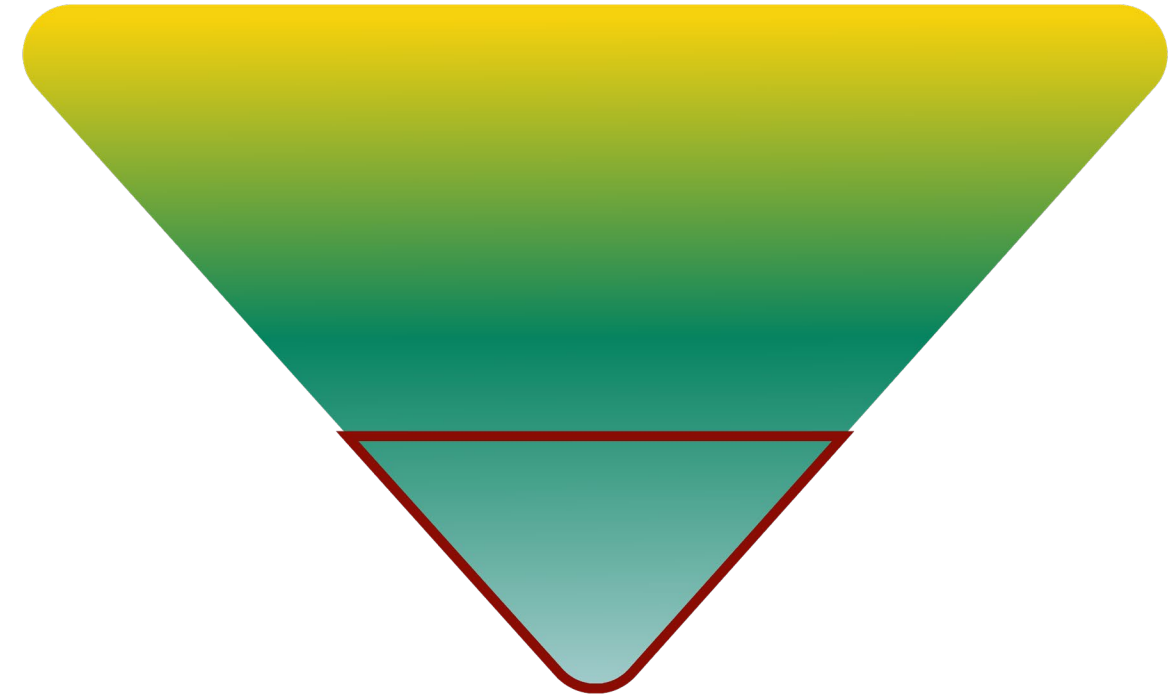


Reproductive Justice Fund: Current Needs



- Home pregnancy tests
- Emergency contraception
- Transportation to prenatal care
- Subsidized doulas
- Black maternal mental health care visits
- Telehealth visits for STIs
- STI home test kits
- Transportation to abortion care

Downstream



RFP Allocation



Staff recommends:

10% Upstream (\$50,000)

50% Midstream (\$250,000)

40% Downstream (\$200,000)

Solicitation Overview



Outreach

- **NIGP Codes Identified**
 - 34 NIGP Codes including:
 - 95243 – Family & Social Services
 - 95259 – Human Services (Not Otherwise Classified)
 - 95288 – Training & Instruction
- **Number of Vendors to be Notified**
 - Central Vendor Registry: 3,564
 - Veteran-Owned Small Business (SBA/SCTRCA): 89
 - Targeted Outreach: 34
- **Advertising**
 - TVSA Channel
 - COSA Bidding & Contracting Webpage
 - Express-News
 - SAePS

Evaluation Voting Members

- Junda Woo, Medical Director, Metro Health
- Sian Elmore, Public Health Administrator, Metro Health
- Miguel Cervantes, Public Health Administrator, Metro Health
- Norma Sifuentes, Public Health Administrator, Metro Health
- Beverly Watts, Chief Officer of Program Support, WestCare
- Lisa Cleveland, Associate Professor, University of Texas Health Science Center at San Antonio
- Lisa Gomez, Executive Assistant, United Way of San Antonio and Bexar County

Solicitation Requirements



Evaluation Criteria

- Experience, Background and Qualifications: 30 points
- Proposed Plan: 30 points
- Pricing: 15 points
- SBE Prime Contract Program: 5 points
- M/WBE Prime Contract Program: 5 points
- Local Preference Program: 10 points
- Veteran-Owned Small Business Preference Program: 5 points

Additional Requirements

- Audited Financial Statements: Not Required

RFP Criteria

Preference will be given to organizations that:

Health Equity = Everyone has a fair opportunity to live a long and healthy life.



SBEDA Goal Setting Overview



Goal Setting Committee Members

- Claude Jacob, Director, Metropolitan Health
- Angelica Mata, Assistant Director, Finance Department
- Ian Benavidez, Deputy Director, Neighborhood & Housing Services Department
- Michael Sindon, Administrator, Economic Development Department

Availability Analysis

APIs are supported by the following analysis on a contract-by-contract basis:

- Opportunities for S/M/WBEs within the scope of work
- Percentage of S/M/WBEs available in the Central Vendor Registry
- Utilization of S/M/WBEs on historic projects similar in nature

Project Timeline



Pre-Solicitation

Goal Setting Committee:

- May 27, 2024

Pre-Solicitation Briefing:

- June 18, 2024

Release Date:

- June 24, 2024

Solicitation

Pre-Submittal Conference:

- July 8, 2024

Deadline for Questions:

- July 12, 2024

Due Date:

- August 9, 2024

Post-Solicitation

Evaluation Complete:

- September 13, 2024

Contract Negotiations:

- Sept. 2024 – Nov. 2024

Post-Solicitation Briefing:

- November 12, 2024

Finalization

City Council Consideration:

- February 20, 2025

Contract Start Dates:

- Spring 2025



Thank You

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