

City of San Antonio Bid Tabulation

			Local	Non-Local
Opened: July 17, 2023			Acme Safe & Lock Co.	KDW Enterprises
For: Annual Contract for Locksmith Services and Parts			138 Kenley Place	Williams & Pozzi LLC
6100017064			San Antonio,	386A Landa St.
MM			TX 78232	New Braunfels,
			210-495-7528	TX 78130
Item	Description	Estimated Annual Quantity		
ITEM 1: LOCKSMITH SERVICE CALLS AND TRIP CHARGES				
A.	Locksmith Service Calls at Vendor Facility (Excluding Trip Charge)			
1	Ace Key Duplicated	300		
	Price each		\$15.00	\$15.00
	Extended Price		\$4,500.00	\$4,500.00
2	Regular Key Duplicated	7,900		
	Price each		\$2.50	\$3.00
	Extended Price		\$19,750.00	\$23,700.00
3	Double Sided Keys Duplicated	250		
	Price each		\$5.00	\$5.00
	Extended Price		\$1,250.00	\$1,250.00
4	Sargent Sectional Keys Duplicated	1,000		
	Price each		\$2.50	\$8.00
	Extended Price		\$2,500.00	\$8,000.00
5	Abloy Key Duplicated	250		
	Price each		\$6.00	\$10.00
	Extended Price		\$1,500.00	\$2,500.00
6	Medeco Key Duplicated	20		
	Price each		\$13.00	\$15.00
	Extended Price		\$260.00	\$300.00
7	VATS Key Duplicated	20		
	Price each		\$15.00	\$10.00
	Extended Price		\$300.00	\$200.00
8	Luggage Key Fitted	10		
	Price each		\$35.00	\$10.00
	Extended Price		\$350.00	\$100.00
9	Combination Changed Cylinder Type Lock	650		
	Price each		\$15.00	\$20.00
	Extended Price		\$9,750.00	\$13,000.00
10	Combination Changed Knob Lock	10		
	Price each		\$15.00	\$20.00
	Extended Price		\$150.00	\$200.00
11	Key by Code	650		
	Price each		\$7.50	\$12.00
	Extended Price		\$4,875.00	\$7,800.00

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Item	Description	Estimated Annual Quantity		
12	Fitting Key to Cylinder Lock	70		
	Price each		\$25.00	\$15.00
	Extended Price		\$1,750.00	\$1,050.00
	Subtotal		\$46,935.00	\$62,600.00
B.	Outside Service Calls (Excluding Trip Charge)			
1	Change Combination on Safe	200		
	Price each		\$45.00	\$30.00
	Extended Price		\$9,000.00	\$6,000.00
2	Change Combination on Lock Cylinder Type	800		
	Price each		\$15.00	\$20.00
	Extended Price		\$12,000.00	\$16,000.00
3	Change Combination Lock Knob Type	300		
	Price each		\$15.00	\$20.00
	Extended Price		\$4,500.00	\$6,000.00
4	Unlocking Facility, Automobile, File, Desk, etc.	200		
	Price each		\$25.00	\$30.00
	Extended Price		\$5,000.00	\$6,000.00
5	Numbering Keys (each digit)	3,300		
	Price each		\$0.50	\$0.25
	Extended Price		\$1,650.00	\$825.00
6	Remove cylinder or knob	2,400		
	Price each		\$4.00	\$10.00
	Extended Price		\$9,600.00	\$24,000.00
7	Re-install Cylinder or Knob	2,400		
	Price each		\$4.00	\$10.00
	Extended Price		\$9,600.00	\$24,000.00
8	Fit Key to Knob	200		
	Price each		\$25.00	\$15.00
	Extended Price		\$5,000.00	\$3,000.00
9	Fit Key to Cylinder	200		
	Price each		\$25.00	\$15.00
	Extended Price		\$5,000.00	\$3,000.00
	Subtotal		\$61,350.00	\$88,825.00
C.	Installation Service Calls (Excluding Trip Charge)			
1	Prepare Wooden Door for Lockset, Deadbolt	80		
	Price each		\$35.00	\$30.00
	Extended Price		\$2,800.00	\$2,400.00

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Item	Description	Estimated Annual Quantity		
2	Prepare Wooden Door for Mortise Lockset	50		
	Price each		\$45.00	\$60.00
	Extended Price		\$2,250.00	\$3,000.00
3	Prepare Metal Door for Lockset, Deadbolt	60		
	Price each		\$35.00	\$45.00
	Extended Price		\$2,100.00	\$2,700.00
4	Prepare Metal Door for Mortise Lockset	100		
	Price each		\$45.00	\$80.00
	Extended Price		\$4,500.00	\$8,000.00
5	Remove Existing Lockset, Deadbolt	400		
	Price each		\$25.00	\$10.00
	Extended Price		\$10,000.00	\$4,000.00
6	Remove Existing Mortise, Lockset	200		
	Price each		\$35.00	\$15.00
	Extended Price		\$7,000.00	\$3,000.00
7	Install Lockset, Deadbolt	400		
	Price each		\$25.00	\$15.00
	Extended Price		\$10,000.00	\$6,000.00
8	Install Mortise Lockset	200		
	Price each		\$45.00	\$15.00
	Extended Price		\$9,000.00	\$3,000.00
9	Install Padlock	400		
	Price each		\$5.00	\$15.00
	Extended Price		\$2,000.00	\$6,000.00
	Subtotal		\$49,650.00	\$38,100.00
D.	Vehicle Service Calls (Excluding Trip Charge)			
1	Removing Steering Wheel and Ignition	10		
	Price each		\$5.00	\$125.00
	Extended Price		\$50.00	\$1,250.00
2	Re-Code Ignition Lock	500		
	Price each		\$9.00	\$30.00
	Extended Price		\$4,500.00	\$15,000.00
3	Re-Install Steering Wheel and Ignition	10		
	Price each		\$5.00	\$95.00
	Extended Price		\$50.00	\$950.00
4	Remove One Door Panel Lock	10		
	Price each		\$5.00	\$100.00
	Extended Price		\$50.00	\$1,000.00

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Item	Description	Estimated Annual Quantity		
5	Rekey One Door Panel Lock	1,000		
	Price each		\$8.00	\$30.00
	Extended Price		\$8,000.00	\$30,000.00
6	Re-Install One Door Panel Lock	10		
	Price each		\$5.00	\$50.00
	Extended Price		\$50.00	\$500.00
7	Remove Trunk Lock	10		
	Price each		\$5.00	\$50.00
	Extended Price		\$50.00	\$500.00
8	Re-Key Trunk Lock	500		
	Price each		\$8.00	\$30.00
	Extended Price		\$4,000.00	\$15,000.00
9	Re-Install Trunk Lock	10		
	Price each		\$5.00	\$50.00
	Extended Price		\$50.00	\$500.00
10	Face Cap (each)	300		
	Price each		\$3.50	\$15.00
	Extended Price		\$1,050.00	\$4,500.00
11	Remove Trunk Emblem	10		
	Price each		\$5.00	\$25.00
	Extended Price		\$50.00	\$250.00
12	Re-Install Trunk Emblem	10		
	Price each		\$5.00	\$25.00
	Extended Price		\$50.00	\$250.00
13	Fit Key to American Made Automobile	10		
	Price each		\$50.00	\$195.00
	Extended Price		\$500.00	\$1,950.00
14	Fit Key to Foreign Made Automobile	10		
	Price each		\$50.00	\$250.00
	Extended Price		\$500.00	\$2,500.00
15	Fit Key to Motorcycle or Scooter	10		
	Price each		\$50.00	\$195.00
	Extended Price		\$500.00	\$1,950.00
16	Re-Key Trunk Hatch Assembly	300		
	Price each		\$15.00	\$30.00
	Extended Price		\$4,500.00	\$9,000.00

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Item	Description	Estimated Annual Quantity		
17	Auto Lock Dust Cover Assembly	10		
	Price each		\$15.00	\$25.00
	Extended Price		\$150.00	\$250.00
	Subtotal		\$24,100.00	\$85,350.00
E.	Trip Charge (To City-requested location, excluding Service)			
1	Trip Charge – Non-Emergency Services	550		
	Price each		\$35.00	\$49.00
	Extended Price		\$19,250.00	\$26,950.00
2	Trip Charge - Emergency Services	1		
	Price each		\$125.00	\$125.00
	Extended Price		\$125.00	\$125.00
	Subtotal		\$19,375.00	\$27,075.00
	TOTAL – ITEM 1 (A-E): Locksmith Service Calls and Trip		\$201,410.00	\$301,950.00
ITEM 2: LOCKSMITH PRODUCTS/PARTS – PURCHASE ONLY. NO SERVICE REQUIRED.				
	Locksmith Products/Parts - Purchase Only. No Service Required.			
A	MEDECO Catalog % Discount Offered: Name of Catalog: Date of Catalog:		15% Medeco Product 4/17/2023	No Bid
B	ARROW Catalog % Discount Offered: Name of Catalog: Date of Catalog:		30% Arrow Lock Price Book 4/14/2023	No Bid
C	LSDA Catalog % Discount Offered: Name of Catalog: Date of Catalog:		15% LSDA	No Bid
D	SARGENT Catalog % Discount Offered: Name of Catalog: Date of Catalog:		40% Price Book No. 38 4/17/2023	No Bid
E	ASSA ABLOY Catalog % Discount Offered: Name of Catalog: Date of Catalog:		0% Abloy	No Bid

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F	Schlage Catalog % Discount Offered: Name of Catalog: Date of Catalog:		40% Price Book 13/Res Price book 13 2/25/2023	No Bid
G	MASTER Catalog % Discount Offered: Name of Catalog: Date of Catalog:		15% Commercial Security Price List 8/2/2022	No Bid
H	KIDDE Catalog % Discount Offered: Name of Catalog: Date of Catalog:		*-50 - (50% markup) Price list not available/No Factory Affiliation Price list not available/No Factory Affiliation	No Bid
I	LUCKY LINE Catalog % Discount Offered: Name of Catalog: Date of Catalog:		*-50 - (50% markup) Price list not available/No Factory Affiliation Price list not available/No Factory Affiliation	No Bid
J	SHIELD SECURITY Catalog % Discount Offered: Name of Catalog: Date of Catalog:		*-50 - (50% markup) Price list not available/No Factory Affiliation Price list not available/No Factory Affiliation	No Bid
K	PC DOORS Catalog % Discount Offered: Name of Catalog: Date of Catalog:		*-50 - (50% markup) Price list not available/No Factory Affiliation Price list not available/No Factory Affiliation	No Bid

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L	NORTON Catalog % Discount Offered: Name of Catalog: Date of Catalog:		40% Norton/Rixson Price List 4/17/2023	No Bid
M	STANLEY Catalog % Discount Offered: Name of Catalog: Date of Catalog:		*-50 - (50% markup) Price list not available/No Factory Affiliation Price list not available/No Factory Affiliation	No Bid
N	LCN Catalog % Discount Offered: Name of Catalog: Date of Catalog:		40% Price Book 13 2/25/2023	No Bid
O	INTENTIONALLY LEFT BLANK			
P	PBB Catalog % Discount Offered: Name of Catalog: Date of Catalog:		*-50 - (50% markup) Price list not available/No Factory Affiliation Price list not available/No Factory Affiliation	No Bid
Q	BOMMER Catalog % Discount Offered: Name of Catalog: Date of Catalog:		*-50 - (50% markup) Price list not available/No Factory Affiliation Price list not available/No Factory Affiliation	No Bid
R	RIXSON Catalog % Discount Offered: Name of Catalog: Date of Catalog:		30% Norton Rixson Price List 4/17/2023	No Bid
S	MARKAR Catalog % Discount Offered: Name of Catalog: Date of Catalog:		25% Markar And Pemko Pricebook 2/1/2022	No Bid
T	DCI Catalog % Discount Offered: Name of Catalog: Date of Catalog:		*-50 - (50% markup) Price list not available/No Factory Affiliation Price list not available/No Factory Affiliation	No Bid

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U	SOSS Catalog % Discount Offered: Name of Catalog: Date of Catalog:		*-50 - (50% markup) Price list not available/No Factory Affiliation Price list not available/No Factory Affiliation	No Bid
V	DETEX Catalog % Discount Offered: Name of Catalog: Date of Catalog:		30% Price List 4/4/2023	No Bid
W	VON DUPRIN Catalog % Discount Offered: Name of Catalog: Date of Catalog:		40% Price Book 13 2/25/2023	No Bid
X	KABA ELECTRONIC PUSH BUTTON LOCK AND PARTS Catalog % Discount Offered: Name of Catalog: Date of Catalog:		30% Complete Locks - 15% Parts Price List 2023 Eplex 3/1/2023	No Bid
AA	FALCON Catalog % Discount Offered: Name of Catalog: Date of Catalog:		30% Price Book 13 2/25/2023	No Bid
BB	AMERICAN LOCKS Catalog % Discount Offered: Name of Catalog: Date of Catalog:		20% Locks - 0% Parts and Blanks Security Products Price List 8/2/2022	No Bid
CC	DON-JO Catalog % Discount Offered: Name of Catalog: Date of Catalog:		0% Architectural Hardware & Accessories 2022	No Bid
DD	ILCO Catalog % Discount Offered: Name of Catalog: Date of Catalog:		0% Key Blanks & Automotive Equipment 6/13/2022	No Bid
EE	KWICKSET Catalog % Discount Offered: Name of Catalog: Date of Catalog:		0% Price list not available/No Factory Affiliation Price list not available/No Factory Affiliation	No Bid

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FF	COMP-X KEY Catalog % Discount Offered: Name of Catalog: Date of Catalog:		0% Price list not available/No Factory Affiliation Price list not available/No Factory Affiliation	No Bid
GG	CHICAGO Catalog % Discount Offered: Name of Catalog: Date of Catalog:		0% Price list not available/No Factory Affiliation Price list not available/No Factory Affiliation	No Bid
HH	NATIONAL KEY Catalog % Discount Offered: Name of Catalog: Date of Catalog:		0% Price list not available/No Factory Affiliation Price list not available/No Factory Affiliation	No Bid
II	JET KEY Catalog % Discount Offered: Name of Catalog: Date of Catalog:		0% - Company Is No Longer In Business - Substituting Ilco Price list not available/No Factory Out Of Business Price list not available/No Factory Out Of Business	No Bid
JJ	SARGENT Catalog % Discount Offered: Name of Catalog: Date of Catalog: Specified Items Total Payment Terms		30% Price Book No. 38 4/17/2023 \$201,410.00 Net 30	No Bid \$301,950.00 Net 30
Estimated Annual Total			\$201,410.00	\$301,950.00
Estimated Annual Award			\$201,410.00	