

Zoll Medical Equipment & Service Plans



Item 8

November 2, 2023

Troy Elliott, CPA, Deputy Chief Financial Officer, Finance Department

Zoll Proprietary Equipment

- Purchase Zoll proprietary equipment directly with Zoll through a Request for Offer (RFO).
- Zoll proprietary medical defibrillators equipment includes X Series Monitors, portable ventilators, AED, ResQCPR devices and associated service plans.

Solicitation Type:

- Request for Offer

Estimated Value:

- \$1.5M/annually
- \$6.8M total

Proposed Term:

- 3 years, with 2, 1-year renewals

Current Contract:

- Extension expires on 12/31/2023

Solicitation Equipment Overview



Zoll X-Series 12
Lead Defibrillator



Zoll AED Pro 3 Lead
Defibrillator



Zoll Portable
Ventilator

Solicitation Equipment Overview



- SAFD is an “All Hazards” fire department utilizing a Fire based EMS system
- SAFD responds to over 170,000 medical incidents every year
- Multi-function cardiac defibrillator monitors are carried on essentially every SAFD emergency apparatus (Medic Units, Fire Engines, Trucks and Platforms)
- SAFD currently has 156 Zoll X-Series 12 Lead Defibrillators in service
- The Zoll X-Series 12 Lead Defibrillator was tested and approved by the EMS Tool & Equipment Committee in coordination with the SAFD Medical Director



Recommendation

Staff recommends the approval of this contract with Zoll Medical Corporation to provide the Fire Department, EMS Division with Medical Equipment and Service Plans for X-Series 12 Lead Defibrillators in an estimated amount of \$1,429,000.00 annually, for the initial term of January 1, 2024 through December 31, 2026 with two additional one-year renewal options.

Zoll Medical Equipment & Service Plans



Item 8

November 2, 2023

Troy Elliott, CPA, Deputy Chief Financial Officer, Finance Department