



# City of San Antonio

## Agenda Memorandum

**File Number:**

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**Agenda Item Number:** 6

**Agenda Date:** January 25, 2024

**In Control:** City Council A Session

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**DEPARTMENT:** Finance Department

**DEPARTMENT HEAD:** Troy Elliott

**COUNCIL DISTRICTS IMPACTED:** District 1

**SUBJECT:**

Amendment to Annual Contract for Maintenance for CSF Enterprise Building Integrator (EBI) System

**SUMMARY:**

This ordinance authorizes an amendment in the amount of \$480,717.82 for a total contract value of \$3,731,857.02 with Honeywell Building Solutions. The amendment will provide for the purchase and installation of security cameras with additional monitoring features and video storage licensing for the American Urological Association event to be held at the Convention Center. Funding is available from the Texas Public Facility Corporation and included in the FY 2024 – 2029 Capital Improvement Program. This ordinance authorizes submission to the Texas Governor's Office Events Trust Fund of up to \$90,444.00 for the local contribution share for the American Urological Association event funding, available from the State Reimbursement Fund and authorizes the acceptance of the reimbursement for qualified expenses of up to \$655,718.00.

**BACKGROUND INFORMATION:**

Submitted for City Council consideration and action is Amendment 2 to the contract with Honeywell Building Solutions pursuant to City Council Ordinance 2023-01-26-0019 awarded on

January 26, 2023. Amendment 2 will provide for the purchase and installation of security cameras along with additional video storage licensing. The cameras will be installed at the Henry B. Gonzalez Convention Center for the American Urological Association event from May 3, 2024 to May 5, 2024, with an estimated attendance of 16,300. This event is a reimbursable event through the Events Trust Fund.

The Amendment with Honeywell Building Solutions is being procured on the basis of a Sole Source requirement. Honeywell Building Solutions is the sole certified vendor of Honeywell Building Solutions Enterprise Building Integrator (EBI) System installed at the Henry B. Gonzalez Convention Center. Only certified Honeywell technicians are authorized to install, service, move or add to any new EBI System equipment to maintain the system warranty.

The Events Trust Fund Program, established pursuant to Texas Government Code Chapter 480, provides municipalities and counties the opportunity to obtain reimbursement for eligible expenses related to hosting and attracting high-visibility, high-tax impact events to the State of Texas that would otherwise have taken place outside of the state. The Event Trust Funds may be utilized to pay for eligible expenses in attracting and securing the event such as hosting obligations to include costs associated with conducting an event to including acquisition of equipment or improving facilities.

The Events Trust Fund applies local and state gains from sales and use, auto rental, hotel and alcoholic beverage taxes generated over a 30-day period from the date of an event or series of events conducted no more than once annually. Reimbursable dollars for these sports events are based on anticipated tax gain for a particular event. In order to obtain reimbursement for eligible expenses, municipalities are required to match funds that are deposited in the Event's Trust Fund on a ratio of 1:6.25.

#### **ISSUE:**

This turn-key project with Honeywell Building Solutions will provide all labor, material, equipment and required permits for the installation of forty (40) new PTZ cameras and two (2) Fixed Dome cameras. The cameras will have the ability to provide advanced video analytics including the following functionality: Intrusion, Loiter, Line Crossing, Unattended Object, Missing object, and Face Detection. This contract amendment will also include Edge Analytics and Edge Redundant Video Storage Licensing on the Digital Video Manager. The City anticipates reimbursement of an estimated \$480,718.00 for the cameras and \$175,000.00 in hosting obligations from the Texas State Events Trust Fund. The equipment must be received and installed prior to the first day of the event, May 3, 2024.

Honeywell Building Solutions provides a one (1) year standard parts and labor warranty to begin the date of acceptance by the Convention and Sports Facilities Department.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women businesses available to provide these goods and services.

This Amendment is exempt from the Local Preference Program.

The Veteran-Owned Small Business Program does not apply to goods/supplies contracts, so no preference was applied to this contract.

**ALTERNATIVES:**

If the local contribution in relation to the Events Trust Fund is not submitted and the purchase of the equipment is not approved, the City loses its opportunity to obtain funding for eligible operating expenses related to hosting the American Urological Association event. Lack of financial support for sporting or major events jeopardizes the City's ability to remain competitive in hosting these events in the future.

**FISCAL IMPACT:**

This ordinance authorizes an amendment in the amount of \$480,717.82 for a total contract value of \$3,731,857.02 with Honeywell Building Solutions. Funding for this project is available from the Texas Public Facility Corporation and included in the FY 2024 – 2029 Capital Improvement Program. This project will provide security cameras with additional monitoring features and video storage licensing for the American Urological Association event.

This ordinance also authorizes submission to the Texas Governor's Office Events Trust Fund of up to \$90,444.00 for local contribution shares funded from the State Reimbursement Fund for the American Urological Association event and authorizes and authorizes the acceptance of the reimbursement for qualified expenses of up to \$655,718.00.

**RECOMMENDATION:**

Staff recommends approval of Amendment 2 for the purchase of forty (40) new PTZ cameras and two (2) Fixed Dome cameras in addition of Edge Analytics and Edge Redundant Video Storage Licensing on the Digital Video Manager in the estimated amount of \$480,718.00 available in the Texas Public Facility Corporation Fund included in the adopted FY 2024 – 2029 Capital Improvement Program; and approval of the local contribution in the amount of up to \$90,444.00 to the Texas Governor's Office Events Trust Fund available in the CSF State Reimbursement Fund to qualify for reimbursement of eligible expenses in an amount up to \$655,718.00 to be deposited in the State Reimbursement Fund.

This contract is procured by an Amendment and a Contract Disclosure form is not required.