



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 7

Agenda Date: August 29, 2024

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Purchase of Lidar Radars for San Antonio Police Department (SAPD)

SUMMARY:

This ordinance authorizes a contract with Applied Concepts, Inc. to provide the San Antonio Police Department (SAPD) with Stalker XS Standard Lidar Radars for a total cost of \$181,675.00. Funding in the amount of \$181,675.00 is available in the General Fund FY 2024 Adopted Budget.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is the offer submitted by Applied Concepts, Inc. to provide the San Antonio Police Department (SAPD) with Lidar Radars. Lidar Radars will be utilized by the SAFFE officers and other patrol officers to enforce speed limits on roadways and school zones. These radars are currently used by SAPD. The acquisition of additional radars will supplement the ones used by officers and increase roadway safety.

The City issued a Request for Offer (RFO) for “Purchase of Lidar Radars for San Antonio Police Department (SAPD)” (RFO, 6100018277) with a submission deadline of July 19, 2024 to Applied Concepts, Inc.

The contract with Applied Concepts, Inc. was procured on the basis of a Sole Source exemption. Applied Concepts, Inc. is the sole manufacturer of the STALKER Lidar XS Speed Measurement Instruments. There is no other Lidar instrument being manufactured that meets the specifications of the STALKER Lidar XS Speed Measurement Instrument. This purchase of new STALKER Lidar XS Radars will match existing and add to SAPD's equipment inventory.

These items are being purchased as Sole Source according to the provisions of Texas Statutes Local Government Code 252.022.07. No other source can supply the items listed nor can any comparable item fulfill the same requirements. Vendor acknowledges, with their signature, that all items offered are considered a Sole Source.

This contract will begin upon the effective date of the ordinance awarding the contract and will terminate upon completion of all work or delivery of all goods ordered, as applicable.

ISSUE:

This ordinance approves a contract with Applied Concepts, Inc. for the purchase of one hundred (100) STALKER Lidar XS Radars for SAPD. These devices include 24 months manufacturer warranty from shipment date. The life expectancy of new devices will last 7 years and is dependent on equipment usage for patrol vehicles.

This contract is exempt from competitive bidding and is excluded from the scope of the Small Business Economic Development Advocacy (SBEDA) program.

This contract is an exception to the Local Preference Program.

The Veteran-Owned Small Business Preference Program does not apply to good and supplies contracts, so no preference was applied to this contract.

ALTERNATIVES:

Should this item not be approved, SAPD officers will be unable to provide sufficient roadway safety in school zones. The additional radar devices will allow additional officers to increase safety and enforcement for school zones.

FISCAL IMPACT:

This ordinance authorizes a contract with Applied Concepts, Inc. to provide the San Antonio Police Department (SAPD) with Stalker XS Standard Lidar Radars for a total cost of \$181,675.00. Funding in the amount of \$181,675.00 is available in the General Fund FY 2024 Adopted Budget.

RECOMMENDATION:

Staff recommends approval of this ordinance.

This contract was procured by means of a sole source exemption and a Contracts Disclosure Form is not required.