



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 5

Agenda Date: August 29, 2024

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Opengate Weapons Detection System Metal Detectors for Alamodome

SUMMARY:

This ordinance authorizes a contract with CEIA USA, Ltd, to provide the Convention and Sports Facilities Department, with 39 Opengate Weapons Detection System Metal Detectors for the Alamodome for a total cost of \$700,971.20. Funding for this contract is available from the Hotel Occupancy Tax Fund and is included in the FY 2024-2029 Capital Improvement Plan.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is the offer submitted by CEIA USA, Ltd, for the purchase, delivery, and employee training of new Opengate Weapons Detection System Metal Detectors for the Alamodome for the Convention and Sports Facilities Department (CSF).

These new metal detectors will have the technology to track the number of people that walk through by the hour along with the percentage of alarm rate creating useful information. These new metal detectors would also allow CSF to move patrons in a faster and safer way and move them from one location to another easily when needed. The current metal detectors at the Alamodome have reached their useful life and do not have this newer technology.

Each of the Opengate Weapons System Metal Detectors come with a LTE Board, 18V Rechargeable battery, Charger for battery and wall outlet power. CSF staff training will be held within two days after arrival of product at the Alamodome. CEIA USA, Ltd, staff will also be on hand during the first live event held at the Alamodome to ensure the system is up and running properly.

The City issued a Request for Offer (RFO) for “Purchase of Metal Detectors for Convention and Sports Facilities Department (CSF)” (RFO, 6100018260) on June 26, 2024, with a submission deadline of July 11, 2024. The RFO was published in the San Antonio e-Procurement System and an email notification was sent to the vendor. CEIA USA, Ltd. submitted an offer and is recommended for award.

This contract was procured utilizing the BuyBoard Cooperative contract number 669-22 and in accordance with the Texas Local Government Purchasing Cooperative (BuyBoard) passed on ordinance 97097, dated 1/30/2003. Utilizing the Buyboard Cooperative Contract enabled the product with accessories to be available within 30 calendar days after award. This product also comes fully assembled with no installation required. Contracts awarded through this Purchasing Cooperative are competitive and meet all bidding requirements.

The term of the contract will be upon award by City Council and will terminate upon delivery of all goods ordered and onsite training.

ISSUE:

This contract will provide for the purchase and delivery of 39 Opengate Weapons Detection System Metal Detectors, for the Alamodome. The new metal detectors have a 2-year product warranty and a life expectancy between seven (7) and (8) years.

The metal detectors are American Disability Act (ADA) Compliant.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority and/or women owned businesses available to provide these items.

This award is an exception to the Local Preference Program.

The Veteran-Owned Small Business Preference Program does not apply to non-professional service contracts, so no preference was applied to this contract.

ALTERNATIVES:

Should this contract not be approved, CSF will have to continue working with the current metal detectors and procure maintenance and repairs as needed impacting the admission lines and causing delays to events held at the Alamodome.

FISCAL IMPACT:

This ordinance authorizes a contract with CEIA USA, Ltd, to provide the Convention and Sports Facilities Department with 39 Opengate Weapons Detection System Metal Detectors for the Alamodome for a total cost of \$700,971.20. Funding for this contract is available from the Hotel Occupancy Tax Fund and is included in the FY 2024-2029 Capital Improvement Plan.

RECOMMENDATION:

Staff recommends approval of this ordinance.

This contract was procured by means of cooperative purchasing and a Contract Disclosure Form is not required.