

**THIS IS A DRAFT AND WILL BE REPLACED BY THE FINAL,  
SIGNED ORDINANCE ADOPTED BY THE CITY COUNCIL.**

**ORDINANCE**

**APPROVING A CONTRACT WITH CANTU CONTRACTING, INC., FOR  
MOWING SERVICES FOR THE PARKS & RECREATION  
DEPARTMENT, BEGINNING UPON AWARD THROUGH SEPTEMBER  
30, 2027, WITH TWO, ONE-YEAR RENEWAL OPTIONS FOR AN  
ESTIMATED TOTAL COST OF \$13,100,000.00. FUNDING IN THE  
AMOUNT OF \$2,472,000.00 IS FROM THE GENERAL FUND FY 2025  
ADOPTED BUDGET AND \$148,000.00 IS FROM THE CITY CEMETERY  
FUND FY 2025 ADOPTED BUDGET.**

\* \* \* \* \*

**WHEREAS**, the City released a Request for Competitive Sealed Proposals (RFCSP) to provide the Parks & Recreation Department with mowing services for park areas, trail heads, trails, greenways, sports fields, natural areas, and historical cemeteries; and

**WHEREAS**, the services are required to maintain a professional grounds appearance in an attractive and manicured manner; and

**WHEREAS**, five proposals were received, of which two proposals were deemed non-responsive by the Economic Development Department for failure to meet the Small Business Economic Development Advocacy (SBEDA) Program subcontracting requirement, one proposal was withdrawn by the respondent, and two were evaluated; and

**WHEREAS**, staff recommends Cantu Contracting, Inc., for award of a contract based on the City's standard RFCSP evaluation process; and

**WHEREAS**, approval of this ordinance will authorize a contract, upon award and terminating on September 30, 2027, with the option for the City to renew for two additional one-year periods, for an estimated annual cost of \$2,620,000.00, with an estimated total cost of \$13,100,000.00, over the entire contract term including renewals; and

**WHEREAS**, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

**SECTION 1.** The proposal submitted by Cantu Contracting, Inc., to provide the Parks & Recreation Department with mowing services for park areas, trail heads, trails, greenways, sports fields, natural areas, and historical cemeteries, beginning upon award and terminating on September 30, 2027, with the option for the City to renew for two additional one-year periods, for an estimated annual cost of \$2,620,000.00, is hereby accepted, subject to and contingent upon

the deposit of all required bonds, performance deposits, insurance certificates and endorsements. A copy of the score summary, contract and RFCSP is attached hereto and incorporated herein for all purposes as **Exhibit I**.

**SECTION 2.** Funding for this ordinance in the amount of \$2,472,000.00 is available in Fund 11001000, Cost Center 2615040001 and General Ledger 5204050 as part of the Fiscal Year 2025 Adopted Budget approved by City Council.

**SECTION 3.** Funding for this ordinance in the amount of \$148,000.00 is available in Fund 29601000, Cost Center 2609070001 and General Ledger 5204050 as part of the Fiscal Year 2025 Adopted Budget approved by City Council..

**SECTION 4.** Additional funding is contingent upon City Council approval of the Fiscal Year 2026 and subsequent budgets that fall within the term of the contract.

**SECTION 5.** Payment in the amount of \$13,100,000.00 is authorized to Cantu Contracting, Inc., and should be encumbered with purchase orders.

**SECTION 6.** The financial allocations in this ordinance are subject to approval by the Deputy Chief Financial Officer, City of San Antonio. The Deputy Chief Financial Officer may, subject to concurrence by the City Manager or designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this ordinance.

**SECTION 7.** This ordinance is effective immediately upon passage by eight or more affirmative votes; otherwise, it is effective on the tenth day after passage.

**PASSED and APPROVED this** \_\_\_ day of \_\_\_, 2024.

**M A Y O R**  
Ron Nirenberg

**ATTEST:**

**APPROVED AS TO FORM:**

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Debbie Racca-Sittre, City Clerk

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Andrew Segovia, City Attorney