

City of San Antonio  
Bid Tabulation

Opened: For:	September 5, 2024 Purchase of SONY PXW-Z750 Camera Package for Alamodome		<b>NON-LOCAL</b>	<b>NON-LOCAL</b>	<b>NON-LOCAL</b>	<b>NON-LOCAL</b>
			Focus Camera LLC	B&H Foto & Electronics Corp	Clarity Media Group	Full Compass Systems, Ltd
			905 Mcdonald Ave	420 Ninth Ave	24165 W IH-10	
			Brooklyn,	New York,	Suite 217-507	9770 Silicon Prairie Parkway
			NY 11218	NY 10001	San Antonio,	Madison
6100018318	SG		718-431-7964		TX 78257	WI 53593
Item	Description	Quantity				
1	SONY Shoulder-Mount Camcorder	1				<b>NAS</b>
	Vendor Item#		PXW-Z750	PXW-Z750	PXW-Z750	PXW-Z750
	Price Each		\$30,780.00	\$27,990.00	\$34,209.08	\$32,213.46
	Total Price		\$30,780.00	\$27,990.00	\$34,209.08	\$32,213.46
2	SONY Carry Case	1				
	Vendor Item#		CO-PXWZ750+	CO-PXWZ750+	CO-PXWZ750+	CO-PXWZ750+
	Price Each		\$359.19	\$339.99	\$399.10	\$356.68
	Total Price		\$359.19	\$339.99	\$399.10	\$356.68
3	SONY 0.7" Full HD Color OLED Viewfinder	1				
	Vendor Item#		HDVF-EL20	HDVF-EL20	HDVF-EL20	HDVF-EL20
	Price Each		\$4,698.81	\$3,745.00	\$4,333.50	\$4,196.06
	Total Price		\$4,698.81	\$3,745.00	\$4,333.50	\$4,196.06
4	SONY UHD 4K Portable Wide-Angle Zoom Lens with 2x Extender	1				
	Vendor Item#		CJ15EX4.3B-IASE-S	CJ15EX4.3B-IASE-S	CJ15EX4.3B-IASE-S	CJ15EX4.3B-IASE-S
	Price Each		\$25,447.50	\$35,295.00	\$28,275.00	\$29,492.01
	Total Price		\$25,447.50	\$35,295.00	\$28,275.00	\$29,492.01
5	SONY 240 GB SxS PRO X Memory Card	2				
	Vendor Item#		SPB240F	SPB240F	SPB240F	SPB240F
	Price Each		\$1,359.99	\$1,372.00	\$1,700.00	\$1,469.92
	Total Price		\$2,719.98	\$2,744.00	\$3,400.00	\$2,939.84
6	SONY USB 3.0 SxS Card Reader	1				
	Vendor Item#		SBACUS30	SBACUS30	SBACUS30	SBACUS30
	Price Each		\$359.10	\$352.00	\$399.95	\$383.30
	Total Price		\$359.10	\$352.00	\$399.95	\$383.30
7	SONY SmallRig VCT-14 Quick Release Tripod Plate 2169	1				
	Vendor Item#		2169	2169	2169	2169
	Price Each		\$120.60	\$107.99	\$199.00	\$136.70
	Total Price		\$120.60	\$107.99	\$199.00	\$136.70
8	Freight	1				
	Price Each		\$0.00	\$0.00	\$0.00	\$0.00
	Total Price		\$0.00	\$0.00	\$0.00	\$0.00
	SONY PXW-Z750 Warranty	1	1 Year	1 Year	1 Year	Years
	Delivery time (calendar days)		30 days	30 days	30 days	Net 30
	Payment terms		Net 30	Net 30	1% 10 days	
	Subtotal		\$64,485.18			
	Payment Terms		Net 30			
	Less Prompt Payment Discount		\$64,485.18			
	Percentage between lowest responsive bid and local bid					
	Price differential					
	Non-Local Preference Award		\$64,485.18			
	Total		\$64,485.18	\$70,573.98	\$71,215.63	\$69,718.05
	<b>Total Award</b>		<b>\$64,485.18</b>			

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Opened: For:	September 5, 2024 Purchase of SONY PXW-Z750 Camera Package for Alamodome		<b>LOCAL</b> I.S.I Automation Int'l Inc. 8 Dominion Drive Suite 106 San Antonio, TX 78257	<b>LOCAL</b> Nelco Media Inc 505 Howard Street San Antonio, TX 78212
6100018318	SG			
Item	Description	Quantity		
1	SONY Shoulder-Mount Camcorder Vendor Item# Price Each Total Price	1	PXW-Z750 \$44,737.00 \$44,737.00	PXW-Z750 \$35,995.99 \$35,995.99
2	SONY Carry Case Vendor Item# Price Each Total Price	1	CO-PXWZ750+ \$518.83 \$518.83	CO-PXWZ750+ \$399.00 \$399.00
3	SONY 0.7" Full HD Color OLED Viewfinder Vendor Item# Price Each Total Price	1	HDVF-EL20 \$5,633.55 \$5,633.55	HDVF-EL20 \$4,815.00 \$4,815.00
4	SONY UHD 4K Portable Wide-Angle Zoom Lens with 2x Extender Vendor Item# Price Each Total Price	1	CJ15EX4.3B-IASE-S \$56,550.00 \$56,550.00	CJ15EX4.3B-IASE-S \$43,500.00 \$43,500.00
5	SONY 240 GB SxS PRO X Memory Card Vendor Item# Price Each Total Price	2	SPB240F \$2,080.00 \$4,160.00	SPB240F \$1,700.00 \$3,400.00
6	SONY USB 3.0 SxS Card Reader Vendor Item# Price Each Total Price	1	SBACUS30 \$520.00 \$520.00	SBACUS30 \$435.00 \$435.00
7	SONY SmallRig VCT-14 Quick Release Tripod Plate 2169 Vendor Item# Price Each Total Price	1	2169 \$195.00 \$195.00	2169 \$420.00 \$420.00
8	Freight Price Each Total Price	1	\$170.00 \$170.00	\$0.00 \$0.00
	SONY PXW-Z750 Warranty Delivery time (calendar days) Payment terms	1	Years Net 30 3% 7 days	Years Net 30
	Subtotal Payment Terms Less Prompt Payment Discount Percentage between lowest responsive bid and local bid Price differential Non-Local Preference Award		\$112,484.38 Net 30 \$112,484.38 42.67% \$47,999.20	
	Total		\$112,484.38	\$88,964.99
	<b>Total Award</b>			