

City of San Antonio
Bid Tabulation

Opened: October 14, 2024		Public Health or Safety	
For: Blue Card Online & Continuing Education Training Program for San Antonio Fire Department (SAFD)		Across the Street Productions, Inc. 818 East Osborn Road Phoenix, AZ 85014 855-872-5822	
6100018470		KH	
Item	Description	Quantity	
Calendar Year 2025			
1	Blue Card Online & Continuing Education (CE) Training Program Student	554	\$106.50
	Unit Price		
	Extended Price		\$59,001.00
2	Instructors Instructor License Renewal	14	\$243.00
	Unit Price		
	Extended Price		\$3,402.00
3	Train the Trainer Courses	8	\$4,500.00
	Unit Price		
	Extended Price		\$36,000.00
4	New Online Training Subscriptions	60	\$385.00
	Unit Price		
	Extended Price		\$23,100.00
	Calendar Year 2025 Total		\$121,503.00
Calendar Year 2026			
1	Blue Card Online & Continuing Education (CE) Training Program Student	614	\$106.50
	Unit Price		
	Extended Price		\$65,391.00
2	Instructors Instructor License Renewal	22	\$243.00
	Unit Price		
	Extended Price		\$5,346.00
4	New Online Training Subscriptions	60	\$385.00
	Unit Price		
	Extended Price		\$23,100.00
	Calendar Year 2026 Total		\$93,837.00
Calendar Year 2027			
1	Blue Card Online & Continuing Education (CE) Training Program Student	674	\$106.50
	Unit Price		
	Extended Price		\$71,781.00
2	Instructors Instructor License Renewal	22	\$243.00
	Unit Price		
	Extended Price		\$5,346.00
4	New Online Training Subscriptions	60	\$385.00
	Unit Price		
	Extended Price		\$23,100.00
	Calendar Year 2027 Total		\$100,227.00

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6100018470	KH		855-872-5822
Item	Description	Quantity	
	Calendar Year 2028		
1	Blue Card Online & Continuing Education (CE) Training Program Student	734	\$106.50
	Unit Price		
	Extended Price		\$78,171.00
2	Instructors Instructor License Renewal	22	\$243.00
	Unit Price		
	Extended Price		\$5,346.00
4	New Online Training Subscriptions	60	\$385.00
	Unit Price		
	Extended Price		\$23,100.00
	Calendar Year 2028 Total		\$106,617.00
	Calendar Year 2029		
1	Blue Card Online & Continuing Education (CE) Training Program Student	794	\$106.50
	Unit Price		
	Extended Price		\$84,561.00
2	Instructors Instructor License Renewal	22	\$243.00
	Unit Price		
	Extended Price		\$5,346.00
3	Train the Trainer Courses	8	\$4,500.00
	Unit Price		
	Extended Price		\$36,000.00
4	New Online Training Subscriptions	60	\$385.00
	Unit Price		
	Extended Price		\$23,100.00
	Calendar Year 2029 Total		\$149,007.00
	Delivery		
	Payment Terms		Net 30
	Estimated Total		\$571,191.00
	Estimated Award		\$571,191.00