

Post-Solicitation Briefing for Reproductive Justice Fund – Reproductive Health Care



B Session

Date: October 16, 2024

Presented by: Claude A. Jacob, Director and Junda Woo, Medical Director
San Antonio Metropolitan Health District

A Frayed Safety Net



- Texas leads nation in uninsured women (1 in 4)
- For low-cost/no-cost family planning services, cancer screening and STI testing:
 - Federal Title X program is one-third of its former size
 - Healthy Texas Women and Family Planning Programs: More applications were denied than approved in 2020-21
- *Lawfully present* immigrant adults are barred from Medicaid



Greatest Needs



- **Contraception access** for people at less than 250% of Federal Poverty Level
- **Early prenatal care** starting in the first trimester
- Screening and care for **sexually transmitted infections**
- **Access to abortion**, which is largely banned in Texas

Health Equity = Everyone has a fair opportunity to live a long and healthy life.



What Other Cities Are Doing



Health Education

Harris Co.: part of \$6 million
St. Louis: \$161,852



Ob-Gyn Access & Wraparound Care

Harris Co.: part of \$6 million
New York: \$2.2 million
Chicago: \$500,000
St. Louis: \$288,721



Abortion Access

Austin: \$400,000
Columbus, OH: \$1 million
New York: \$250,000
Seattle: \$250,000
Portland: \$200,000

Solicitation Overview



The City of San Antonio Metropolitan Health District solicited to award multiple community-based agencies with funding to promote Reproductive Justice through community capacity-building, healthcare navigation, and reproductive and sexual healthcare services. Contracts resulting from this solicitation will bolster “upstream” and “midstream” drivers of reproductive and sexual health through education, training, collaborations and outreach, as well as provide “downstream” free culturally and linguistically appropriate direct services to residents in geographic scarcity areas and/or to populations most in need in San Antonio.

Solicitation Type

- Request for Proposals (RFP)

Proposed Term

- 1 year term, no renewal options

Estimated Value

- \$500,000 total

Funding Source

- General Fund

Current Contract Status

- New Contract

Due Diligence



Finance and Auditor Departments – Due Diligence Results

Number of vendors notified:

3,748

Number of vendors at pre-submittal conference:

10

Number of responses received:

10

Results of Minimum Requirements Review

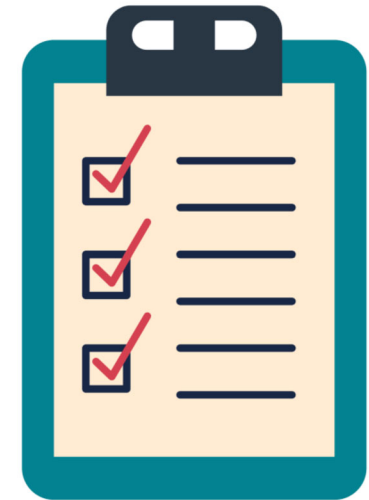
No Material Findings

Results of Due Diligence Review

No Material Findings

Evaluation Criteria

- Experience, Background and Qualifications - 20 points
- Proposed Plan - 30 points
- Funding and Budget Narrative - 15 points
- Non-profit Status - 10 points
- SBEDA Program - 10 points
 - Small Business Enterprise Prime - 5 points
 - Minority/Women-Owned Business Enterprise Prime - 5 points
- Local Preference Program - 10 points
- Veteran-Owned Small Business Preference Program - 5 points



Evaluation Committee



Metro Health

- Claude Jacob, Director
- Junda Woo, Medical Director
- Sian Elmore, Public Health Administrator, Access to Care
- Miguel Cervantes, Public Health Administrator, Communicable Diseases
- Norma Sifuentes, Public Health Administrator, Maternal, Infant, Child & Adolescent Health

Community Partners

- Liza Gomez, Vice President- Ready Children, United Way
- Cherie Van Kuiken, Senior Program Manager, Pay It Forward

Respondents



- Beat AIDS Coalition Trust
- Empower House SA
- Jane's Due Process
- Latched Support Inc
- Parenting Plus
- San Antonio Community Resource Directory
- San Antonio AIDS Foundation
- Sueños Sin Fronteras de Tejas
- Usawa Wellness Services, PLLC
- Young Women's Christian Association of San Antonio



Initial Evaluation



INITIAL SCORE MATRIX

RFP for Reproductive Justice Fund - Reproductive Health Care (24-121; 6100018116) Score Summary INITIAL EVALUATION September 3, 2024	Maximum Points	Young Women's Christian Association of San Antonio 503 Castroville Rd. San Antonio, TX 78237	Empower House SA 801 N. Olive San Antonio, TX 78202	San Antonio AIDS Foundation 818 E. Grayson St. San Antonio, TX 78208	Latched Support Inc 8102 Midcrown Dr. Windcrest, TX 78239	Parenting Plus 2301 Buena Vista San Antonio, TX 78207
A - Experience, Background and Qualifications	20	18.43	18.00	17.71	14.57	13.86
B - Proposed Plan	30	26.71	25.14	23.00	27.29	18.57
C - Funding and Budget Narrative	15	12.14	13.14	13.29	13.14	10.57
A - C Sub-Total	65	57.28	56.28	54.00	55.00	43.00
D - Non-Profit Status	10	10.00	10.00	10.00	10.00	10.00
E - SBEDA - SBE Prime Contract Program	5	0.00	0.00	0.00	0.00	0.00
E - SBEDA - M/WBE Prime Contract Program	5	0.00	0.00	0.00	0.00	0.00
F - Local Preference Program	10	10.00	10.00	10.00	0.00	10.00
G - Veteran-Owned Small Business Preference Program	5	0.00	0.00	0.00	0.00	0.00
TOTAL SCORE	100	77.28	76.28	74.00	65.00	63.00
RANK BASED ON TOTAL SCORE		1	2	3	4	5

Initial Evaluation (cont.)



INITIAL SCORE MATRIX

RFP for Reproductive Justice Fund - Reproductive Health Care (24-121; 6100018116) Score Summary INITIAL EVALUATION September 3, 2024	Maximum Points	BEAT AIDS Coalition Trust 208 W. Euclid St. San Antonio, TX 78212	Usawa Wellness Services, PLLC 11901 Toepperwein Suite 1202 Live Oak, TX 78233	San Antonio Community Resource Directory 1150 N Loop 1604 W, #108-295 San Antonio, TX 78248	Jane's Due Process 111 Congress Ave., Suite 500 Austin, TX 78701	Suenos Sin Fronteras de Tejas 2400 McCullough Ave. San Antonio, TX 78212
A - Experience, Background and Qualifications	20	13.14	11.86	12.57	12.71	14.29
B - Proposed Plan	30	18.00	20.57	18.57	16.57	21.29
C - Funding and Budget Narrative	15	6.14	8.29	9.29	9.29	12.29
A - C Sub-Total	65	37.28	40.72	40.43	38.57	47.87
D - Non-Profit Status	10	10.00	0.00	10.00	10.00	0.00
E - SBEDA - SBE Prime Contract Program	5	0.00	5.00	0.00	0.00	0.00
E - SBEDA - M/WBE Prime Contract Program	5	0.00	5.00	0.00	0.00	0.00
F - Local Preference Program	10	10.00	0.00	0.00	0.00	0.00
G - Veteran-Owned Small Business Preference Program	5	0.00	5.00	0.00	0.00	0.00
TOTAL SCORE	100	57.28	55.72	50.43	48.57	47.87
RANK BASED ON TOTAL SCORE		6	7	8	9	10

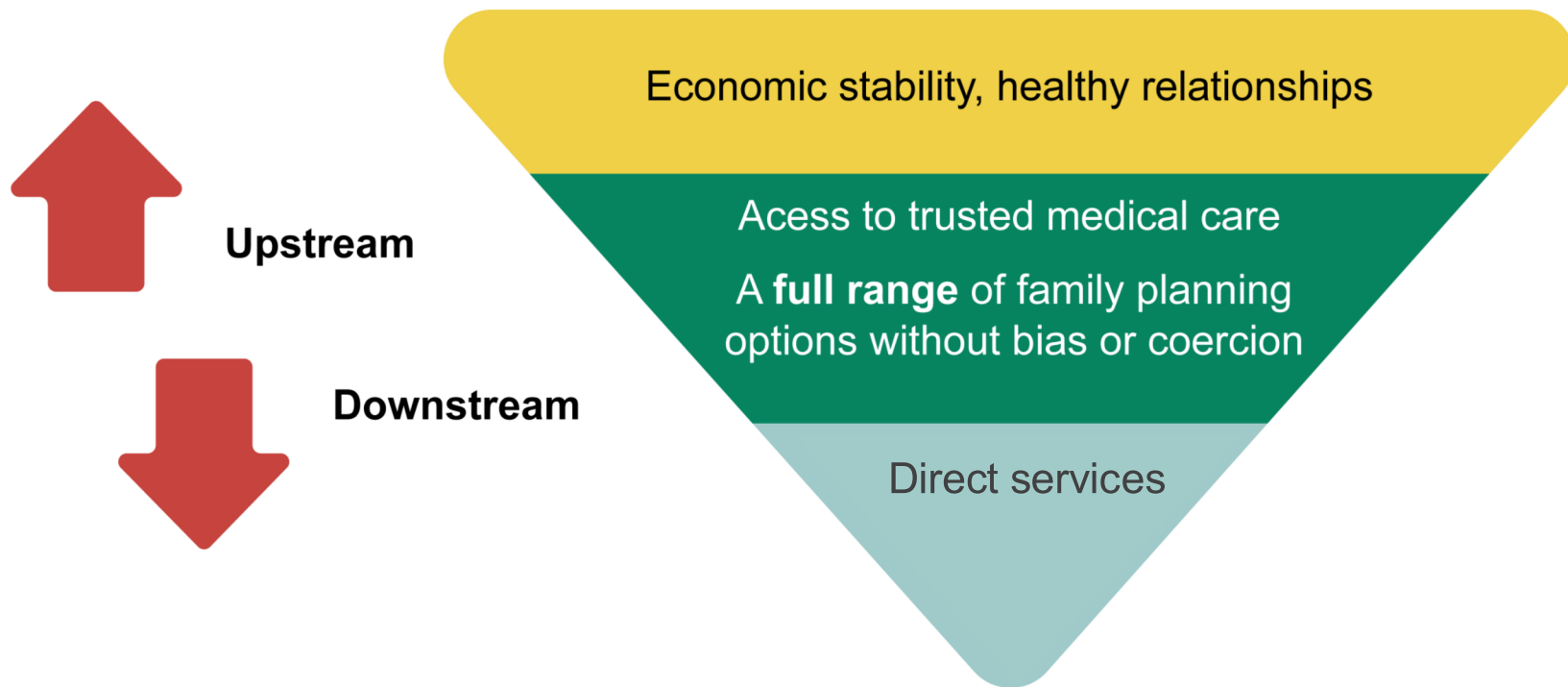
Recommended Award



FINAL SCORE MATRIX

RFP for Reproductive Justice Fund - Reproductive Health Care (24-121; 6100018116) Score Summary FINAL EVALUATION September 17, 2024	Maximum Points	Young Women's Christian Association of San Antonio 503 Castroville Rd. San Antonio, TX 78237	San Antonio AIDS Foundation 818 E. Grayson St. San Antonio, TX 78208	Empower House SA 801 N. Olive San Antonio, TX 78202	Latched Support Inc 8102 Midcrown Dr. Windcrest, TX 78239	Parenting Plus 2301 Buena Vista San Antonio, TX 78207
A - Experience, Background and Qualifications	20	18.43	17.71	18.00	14.57	9.86
B - Proposed Plan	30	26.71	24.57	25.14	24.14	12.57
C - Funding and Budget Narrative	15	13.29	13.57	12.29	13.14	8.00
A - C Sub-Total	65	58.43	55.85	55.43	51.85	30.43
D - Non-Profit Status	10	10.00	10.00	10.00	10.00	10.00
E - SBEDA - SBE Prime Contract Program	5	0.00	0.00	0.00	0.00	0.00
E - SBEDA - M/WBE Prime Contract Program	5	0.00	0.00	0.00	0.00	0.00
F - Local Preference Program	10	10.00	10.00	10.00	0.00	10.00
G - Veteran-Owned Small Business Preference Program	5	0.00	0.00	0.00	0.00	0.00
TOTAL SCORE	100	78.43	75.85	75.43	61.85	50.43
RANK BASED ON TOTAL SCORE		1	2	3	4	5

Prevention Framework



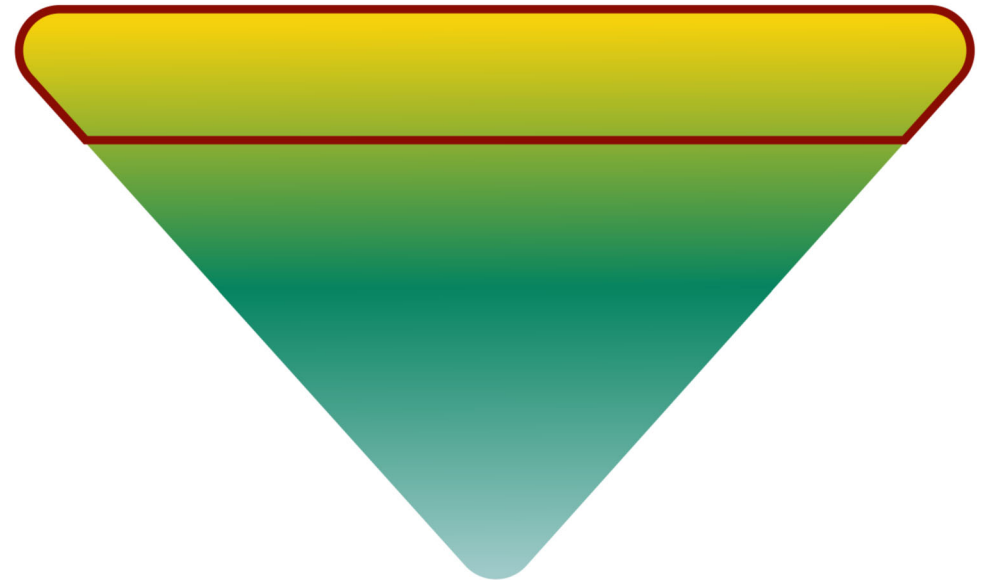
Strengthening upstream initiatives can reduce the need for downstream services

Upstream Examples

- Build the capacity of local organizations that work on food security, housing security and access to care
- Support messaging with a shared narrative



Upstream



RFP Allocation: Upstream



Activities	Target	Awarded
Shared messaging on how and where to access low-cost healthcare, legal rights of pregnant and breastfeeding workers, healthy relationship resources ○ Included in reproductive health workshops for 255 people	\$50,000 10%	\$30,550 6%

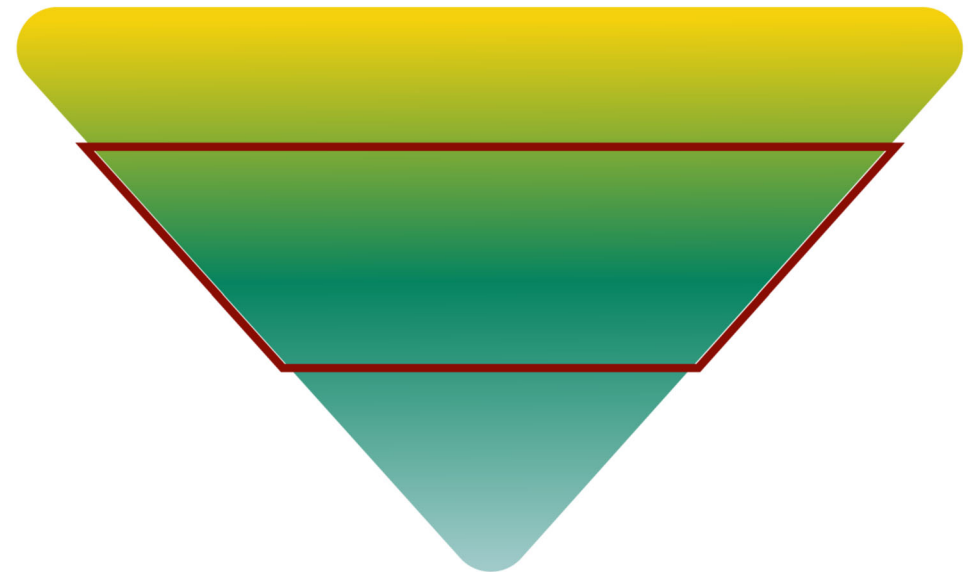
Young Women's Christian Association of San Antonio - \$15,000
Empower House SA - \$15,550

Midstream Examples



- Reproductive health-focused care navigators and patient advocates
- Sexual health education for youths
- More contraception providers in priority geographic areas
- Navigation to insurance and Texas programs, well woman care, family planning
- Doula training

Midstream



RFP Allocation: Midstream



Activities	Target	Awarded
Free contraception, including long-acting methods; navigation into early prenatal care and STI care	\$250,000	\$174,170
Evidence-based STI education curriculum for 5,000 high school students	50%	35%
30 doulas trained		

Young Women's Christian Association - \$41,000

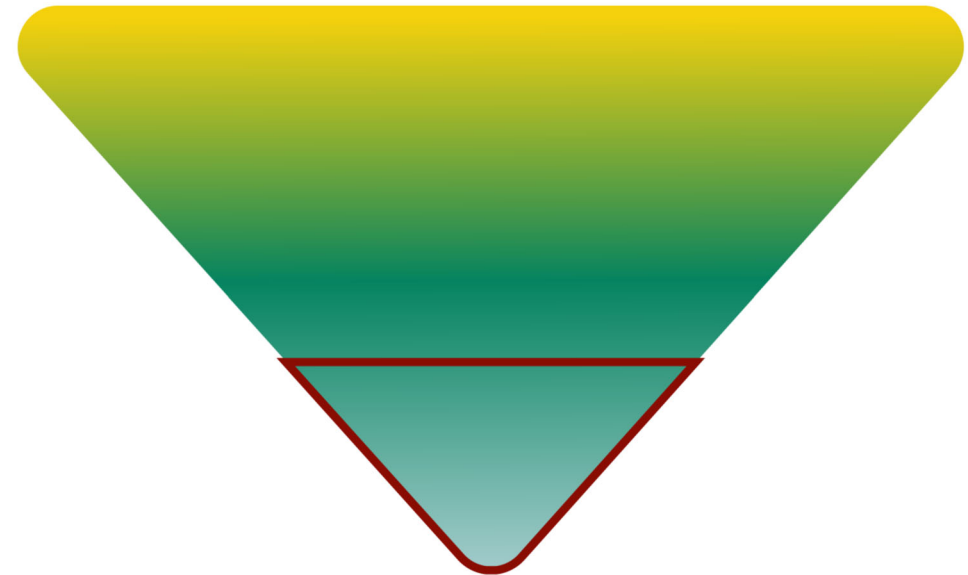
San Antonio AIDS Foundation - \$33,000

Latched Support Inc - \$100,170.76

Downstream Examples

- Home pregnancy tests
- Emergency contraception
- Transportation to prenatal care
- Subsidized doulas
- African American maternal mental health care visits
- STI testing and treatment
- Transportation to abortion care

Downstream



RFP Allocation: Downstream



Activities	Target	Awarded
Wraparound prenatal support for 100 people: doulas, mental health care, acupuncture, midwife visits, navigation to benefits, utility and rent assistance	\$200,000	\$295,279
STI testing for 800 people	40%	59%

Empower House SA - \$148,279.24

San Antonio AIDS Foundation - \$147,000

RFP Award



6% Upstream (\$30,550)

35% Midstream (\$174,170)

59% Downstream (\$295,279)

Putting It All Together



Reproductive Health Workshops with Shared Messaging

Doula Training

Contraception

STI Education

Prenatal Support

STI Testing



Abortion Navigation

- None of the four recommended awardees proposed abortion transportation or navigation.
- Two respondents included these services as an element of a broader package (Beat AIDS Coalition Trust and Parenting Plus) but lacked experience in this area.
 - Parenting Plus advanced to interviews but was not recommended for award.
- Abortion navigation was not addressed by any of the other respondents

Next Steps:



- Responding to City Council Feedback
- Finalizing Vendor Contracts
- Scheduling City Council A Session





Thank You

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