



City of San Antonio

Contract Summary Sheet

Name/Title (Caption as shown on agenda):

Annual Contract for Supply of Trees 6100015328 (SMM)

Brief Description of Item(s) and Use: This contract will provide for a contractor to furnish and deliver a wide variety of trees of varying sizes on an “as needed” basis throughout the City of San Antonio. The trees will be utilized by the Parks and Recreation Department to enhance the tree population throughout the city or for tree adoption opportunities for the public.

Total \$:

\$430,000 annually

Contract Period:

Upon award through September 30, 2026 with two (2), one-year renewal options.

Method of Procurement:

Competitive (3 bids received)

Price Trend:

111.51% increase due to increased estimated quantities requested from previous solicitation in addition to rise in fuel and labor costs, and availability constraints.

Contract Info:

Formal ____ Annual X Support/Maintenance ____ Lease ____

Recommended Contractor(s):	<p>Moon Valley Nurseries, LLC, 14620 S IH-35 Frontage Rd, Buda, TX 78610 (Non-Local) Items:</p> <ul style="list-style-type: none"> • IV – 30 Gallon Trees: 2, 12, 20, 32, 71, 104-108, 111, 115, 121, 136 • V – 45 Gallon Trees: 1-6, 11-14, 17, 20, 26-29, 32-39, 42, 46, 51-53, 63-64, 67-68, 71-72, 74, 78-83, 85-86, 90-92, 94-95, 99-105, 109, 115, 118-119, 123-124, 126, 130, 134-138, 140, 142, 147, 149-152 <p>Mosty Brothers Nursery, Inc., 200 Mosty Lane, Cedar Point, TX 78010 (Non-Local) Items:</p> <ul style="list-style-type: none"> • I – 1 Gallon Trees: 12, 20, 32, 34, 47, 62, 64, 71, 92, 99, 105, 109, 112, 115, 118, 123, 132, 140-142, 146, 150-152 • II – 5 Gallon Trees: 12, 20, 34, 40, 42, 68, 98, 111, 121, 145, 147, 152 • III – 15 Gallon Trees: 10, 12, 34, 62, 64, 74, 76, 98, 100, 106-107, 111, 118, 124, 147 • IV – 30 Gallon Trees: 64, 92, 124, 129, 152 <p>Sorelle Farms, LLC, 975 CR 2220, Mineola, TX 75773 (Non-Local) Items:</p> <ul style="list-style-type: none"> • II – 5 Gallon Trees: 10, 36, 43-45, 48, 52, 57-58, 84, 86-87, 92, 100, 105-108 <p>DELETED ITEMS due to receipt of NO BIDS or INCOMPLETE PRICING: Items:</p> <ul style="list-style-type: none"> • I – 1 Gallon Trees: 1-11, 13-19, 21-31, 33, 35-46, 48-61, 63, 65-70, 72-91, 93-98, 100-104, 106-108, 110-111, 113-114, 116-117, 119-122, 124-131, 133-139, 143-145, 147-149, 153-154 • II – 5 Gallon Trees: 1-9, 11, 13-19, 21-33, 35, 37-39, 41, 46-47, 49-51, 53-56, 59-67, 69-83, 85, 88-91, 93-97, 99, 101-104, 109-110, 112-120, 122-144, 146, 148-151, 153-155 • III – 15 Gallon Trees: 1-9, 11, 13-33, 35-61, 63, 65-73, 75, 77-97, 99, 101-105, 108-110, 112-117, 119-123, 125-146, 148-155 • IV – 30 Gallon Trees: 1, 3-11, 13-19, 21-31, 33-63, 65-70, 72-91, 93-103, 109-110, 112-114, 116-120, 122-123, 125-128, 130-135, 137-151, 153-155 • V – 45 Gallon Trees: 7-10, 15-16, 18-19, 21-25, 30-31, 40-41, 43-45, 47-50, 54-62, 65-66, 69-70, 73, 75-77, 84, 87-89, 93, 96-98, 106-108, 110-114, 116-117, 120-122, 125, 127-129, 131-133, 139, 141, 143-146, 148, 153-155
Previous Contractor(s):	<p>Mosty Brothers Nursery, Inc., 200 Mosty Lane, Cedar Point, TX 78010 (4400005177)</p> <p>SiteOne Landscape Supply Holding LLC, 1385 East 36th Street, Cleveland, OH 44114 (4400005178)</p> <p>Sorelle Farms, LLC, 975 CR 2220, Mineola, TX 75773 (4400005179)</p>
Comments:	<p>N/A</p>

Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City would be required to solicit quotes for required tree supply services on an as needed basis, where increased costs due to non-contract buying could be realized. Non-contract rates may result in increased costs and adversely affect timeliness of delivery.
Using Department (s):	Parks & Recreation