



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 5

Agenda Date: February 22, 2024

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: District 2

SUBJECT:

Stage Spotlights for the Alamodome

SUMMARY:

This ordinance authorizes a contract with SA Smart Solutions, LLC to provide the Convention and Sports Facilities Department with stage spotlights at the Alamodome for a total cost of \$120,073.84. Funded from the Alamodome Improvement and Contingency Fund.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is a bid submitted by SA Smart Solutions, LLC to provide the Convention and Sports Facilities Department with new and efficient stage spotlight lighting and custom road cases for the Alamodome. The new spotlights will be utilized for stage lighting at special events at the Alamodome. The spotlights will support annual boxing events as well as the All American Bowl, Disney on Ice, upcoming performances by Luke Combs, Def Leopard, Journey, Billie Joel, Sting, and all circus events held at the Alamodome.

The current 20 year old stage spotlights in the Alamodome are displaying wear and tear due to usage, thus having surpassed its useful life and now necessary for the existing stage spotlights to

be replaced. The new stage spotlights will be used on a as needed basis for Alamodome special events.

The City issued an Invitation for Bid (IFB) for Spotlights for the Alamodome (IFB 6100016935) on August 4, 2023, with submission deadline of September 6, 2023. The IFB was advertised in the San Antonio HartBeat, TVSA channel, the City's Bidding & Contracting opportunities website, the San Antonio e-Procurement System and an email notification was released to a list of registered vendors that could provide stage spotlights. Four bids were received. The lowest bid received was deemed non-responsive for failing to meet the required wattage and controls requirements as specified in the solicitation document. SA Smart Solutions, LLC, the next lowest response, is recommended for contract award and meets the published bid specifications.

ISSUE:

This contract will provide the Alamodome with a replacement for stage spotlights. The contractor will provide delivery and materials necessary for the proper execution of this contract. These spotlights come with a three (3) year manufacturer warranty free from defects. Stage spotlights average 10 years free from defects. This equipment will be used by the Convention and Sports Facilities Department to support events held at the Alamodome.

This contract is within the scope of the Small Business Economic Development Advocacy (SBEDA) Program. However, due to lack of available firms and/or subcontracting opportunities, the Goal Setting Committee was unable to apply a SBEDA tool to this contract.

The recommended award is to the lowest responsive bidder, who is also a local business; therefore, application of the Local Preference Program was not required.

The Veteran-Owned Business Preference Program does not apply to goods and supplies contracts, so no preference was applied to this contract.

ALTERNATIVES:

Should this contract not be approved, the Convention and Sports Facilities Department, would not have the ability to upgrade to reliable stage spotlights used to host annual events at the Alamodome for the community.

FISCAL IMPACT:

This ordinance authorizes a contract with A Smart Solutions, LLC to purchase spotlights in the amount of \$120,073.84. Funded from Alamodome Improvement and Contingency Fund.

RECOMMENDATION:

Staff recommends the approval of an ordinance for acceptance of a contract with SA Smart Solutions, LLC to provide the Convention and Sports Facilities Department, with replacement stage spotlights at the Alamodome for a total cost of \$120,073.84.

This contract is procured by on the basis of a low bid and a Contracts Disclosure Form is not required.