



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 7

Agenda Date: May 9, 2024

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

SAFD Platform Ladder & Pumper Trucks

SUMMARY:

This ordinance authorizes a contract with Siddons Martin Emergency Group, LLC to provide five replacement Platform Ladder, three replacement Pumper, and one additional Pumper Trucks for the San Antonio Fire Department (SAFD) for a total cost of \$15,466,197. Funding in the amount \$8,434,627 for five trucks is available from the Equipment Renewal and Replacement Fund FY 2024 Adopted Budget, funding for three trucks in the amount of \$5,750,801 is contingent upon City Council approval of future annual budget. Funding for the one additional truck in the amount of \$1,280,769 will be funded through future Tax-Exempt Lease Purchase financing upon City Council approval.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is an offer submitted by Siddons Martin Emergency Group, LLC to provide an estimated eight replacement firefighting trucks for SAFD. Replacement trucks are as follows: one 2026 Pierce Velocity® Ladder Truck with Platform; three 2024 and one 2025 Pierce Velocity® Ladder Trucks; two 2024 and one 2025 Pierce Velocity® Pumper Trucks without Hose. This contract will also provide one fleet addition for a 2024 Pierce

Velocity® Pumper Truck with Hose or most current year Pierce Velocity chassis that is available at the time this order is built.

This contract will supply ladder and pumper trucks to be used by the Fire Department through December 30, 2025. Pricing has been identified for 2024, 2025 and 2026 model years by establishing an estimated count for manufacturer production planning.

These trucks are tentatively planned to replace firefighting trucks at Station 21, Station 30, and Station 42; but will go to the stations with the greatest need at the time of delivery.

The current SAFD inventory consists of: twenty-one front line ladder type trucks in service, and nine authorized spare units. One front line ladder truck fleet addition is currently in production that was authorized through Ordinance# 2023-02-09-0077 and is planned to be delivered in July 2026. Pumper truck inventory consists of: fifty-four front line pumper trucks in service, and fifteen spare units.

The City issued a Request for Offer (RFO) for “Platform Ladder & Pumper Trucks” (RFO 6100017722) on March 1, 2024, with a submission deadline of March 8, 2024. The RFO was released in the San Antonio e-Procurement System and an email notification was sent to potential respondent. Siddons Martin Emergency Group, LLC is recommended for contract award and meets the published specifications.

This purchase is made in accordance with the Houston-Galveston Cooperative Program passed through Resolution 96-41-48, dated 10/10/1996. These vehicles will be purchased from Siddons Martin Emergency Group, LLC utilizing the Houston Galveston Area Council cooperative contract number FS12-23. The use of the cooperative contract allows SAFD to access brand specific vehicles to provide standardized equipment for operations for all personnel using vehicles and equipment.

The initial term of the agreement will be for the period upon award by City Council and will terminate upon delivery of all goods ordered.

ISSUE:

This contract will provide SAFD with an estimated eight replacement firefighting trucks and one fleet addition. The ladder and platform trucks to be supplied from this contract are the primary response vehicles for the Fire Suppression Division. This contract allows for the increase or decrease quantity of firefighting vehicles that can be purchased up to the production “cut-off” date for any model year, and is dependent on availability of funds.

The life expectancy of these vehicles is 180 months. The vehicles have a one-year warranty. The estimated fabrication time for these vehicles is 1,500 days once a purchase order is received.

An electric vehicle alternative is available from Pierce Manufacturing but has not been proven to meet the physical demands required for the San Antonio service area, vehicle driving range and incompatibly with our current re-charging infrastructure are the greatest concerns.

This contract will provide a replacement class 8 vehicle. Light-duty vehicles are defined as Class 1 – Class 2 vehicles weighing 10,000 lbs. or less. Medium-duty vehicles are defined as Class 3 - Class 6 vehicles weighing 10,001 - 26,000 lbs. Heavy-duty vehicles are defined as Class 7 – Class 8 vehicles weighing 26,001 and greater. A commercial driver license is required to operate heavy-duty vehicles.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women businesses available to provide these goods and services.

This contract is an exception to the Local Preference Program.

The Veteran-Owned Small Business Preference Program does not apply to goods and supplies or non-professional services contracts, so no preference was applied to this contract.

ALTERNATIVES:

Should this contract not be approved, it would prolong the City's place in queue for a replacement platform ladder & pumper trucks with Pierce Manufacturing. The utilization of the same brand of fire suppression equipment is necessary to maintain standard knowledge across fire stations for quick response.

The replacement is considered at an optimum time as delaying the acquisitions could make the vehicles no longer economically feasible to repair. This could lead to the department's inability to provide essential services to the residents of San Antonio. Delaying vehicle replacement would prolong the current lead time beyond 1,500 days.

FISCAL IMPACT:

This ordinance authorizes a contract with Siddons Martin Emergency Group, LLC to provide five replacement Platform Ladder, three replacement Pumper, and one additional Pumper Trucks for the San Antonio Fire Department (SAFD) for a total cost of \$15,466,197. Funding in the amount \$8,434,627 for five trucks is available from the Equipment Renewal and Replacement Fund FY 2024 Adopted Budget, funding for three trucks in the amount of \$5,750,801 is contingent upon City Council approval of future annual budget. Funding for the one additional truck in the amount of \$1,280,769 will be funded through future Tax-Exempt Lease Purchase financing upon City Council approval.

RECOMMENDATION:

Staff recommends approval of this ordinance.

This contract was procured by means of cooperative purchasing and a Contract Disclosure Form

is not required.