

**City of San Antonio Bid Tabulation**

Opened: September 6, 2024 For: CSF - VISLINK RF Camera Wireless System		<b>NON LOCAL</b>		<b>LOCAL</b>	
6100018421		SG		LV Multimedia LLC 7015 Forest Meadow San Antonio, TX, 78240 210-386-7747	
I.S.I Automation Int'l Inc 8 Dominion Drive Suite 106 San Antonio, TX, 78257					
Item	Description	Quantity			
1	HCAM HD-BNC Base Encoder (no RF module) Item# HCAM-ASSY-7000 Price Each Total Price	1		\$15,840.27 \$15,840.27	\$21,271.92 \$21,271.92
2	HCAM RF / UHF Module - 6.425- 7.125GHz / 410- 490MHz Item# HCAM-ASSY-5504 Price Each Total Price	1		\$5,303.39 \$5,303.39	\$7,800.00 \$7,800.00
3	HCAM Cable Assy's 5x R/A HDBNC-BNC, Audio, Data & DC) Item# HCAM-ASSY- RK-12 Price Each Total Price	1		No bid No bid	\$1,005.48 \$1,005.48
4	HCAM Plate Kit -IDX Battery & IDX Camera plates Item# HCAM-ASSY- RK-01 Price Each Total Price	1		\$1,490.94 \$1,490.94	\$1,883.29 \$1,883.29
5	HCAM License UHF Rx Camera Control Item# HCAM-LICE- 0010 Price Each Total Price	1		\$4,867.68 \$4,867.68	\$6,148.64 \$6,148.64
6	Omni Antenna, Vertical Polarisation Spring 3dBi 6.0-8.1GHz Purple/Orange Cap Item# L3435 Price Each Total Price	1		\$728.22 \$728.22	\$919.85 \$919.85
7	UHF Omni Antenna 2dBi 410- 450MHz Red Cap Item# L0018-4145 Price Each Total Price	1		\$48.16 \$48.16	\$60.83 \$60.83
8	HCAM / L1700 - Sony Camera Control Cable 300mm (right angle) Item# 9011273 Price Each Total Price	1		\$205.64 \$205.64	\$259.75 \$259.75
9	Quantum Decoder HD HEVC AC Item# QANT-ASSY-7008 Price Each Total Price	1		\$18,968.45 \$18,968.45	\$26,486.46 \$26,486.46
10	Quantum Hardware Demodulator Module - 4 Input LMS-T & DVB-T Item# QANT-ASSY-5030 Price Each Total Price	2		\$7,488.74 \$14,977.48	\$9,459.46 \$18,918.92
11	SFP Module Dual Tx 3G Kit Assembly Item# QANT-ASSY-5001 Price Each Total Price	2		\$428.91 \$857.82	\$541.78 \$1,083.56

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Item	Description	Quantity				
12	SFP Module Dual Tx 12G Kit Assembly Item# QANT-ASSY-5002 Price Each Total Price	2		\$645.35 \$1,290.70	\$812.65 \$1,625.30	
13	RX Audio Pair Breakout Item# L0079 Price Each Total Price	2		\$182.41 \$364.82	\$230.41 \$460.82	
14	UHF Passive Splitter 4x (1 input & 4 outputs) Item# PASP-ASSY-7002 Price Each Total Price	2		\$1,763.26 \$3,526.52	\$2,227.27 \$4,454.54	
15	11U 1/2 Rack Joining Kit - 5000 Item# 057-9117  Price Each Total Price	1		\$182.41 \$182.41	\$230.41 \$230.41	
16	BNC (M) - BNC (M) 3G-SDI Patch Cable Black 900mm Item# 9004164 Price Each Total Price	15		\$31.54 \$473.10	\$39.83 \$597.45	
17	Focal Point OCP Sony Cable 3m CARK- Item# ASSY-2022 Price Each Total Price	1		\$325.04 \$325.04	\$410.57 \$410.57	
18	Focal Point & Quantum Return Data Cable 2m Item# CARK-ASSY-2041 Price Each Total Price	1		\$258.71 \$258.71	\$326.78 \$326.78	
19	Focal Point Licence OCP Port 3 Item# LICE-CRIU-0003 Price Each Total Price	1		\$1,014.24 \$1,014.24	\$1,281.14 \$1,281.14	
20	FocalPoint Single Expansion Module ST / UPC Fibre Item# CRIU-ASSY-5004 Price Each Total Price	1		\$2,663.30 \$2,663.30	\$3,364.16 \$3,364.16	
21	Focalpoint Ethernet Upgrade Kit/Requires RFT Item# CRIU-ASSY-UK01 Price Each Total Price	1		\$1,791.02 \$1,791.02	\$2,262.34 \$2,262.34	
22	FocalPoint 2x Tx Expansion Rack Mount ST / UPC Fibre Item# CRIU-ASSY-5009 Price Each Total Price	1		\$6,491.16 \$6,491.16	\$8,199.35 \$8,199.35	
23	L1282R Fibre Base Rack Mount Unit - ST/UPC Item# L1282R-ST Price Each Total Price	1		\$6,202.21 \$6,202.21	\$7,834.37 \$7,834.37	

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Item	Description	Quantity				
24	1U 1/2 Rack 19" Extension Bracket - L213x Item# L9027 Price Each Total Price	1		\$182.41 \$182.41		\$230.41 \$230.41
25	BNC (M) - BNC (M) 3G-SDI Patch Cable Black 900mm Item# L9004164 Price Each Total Price	2		\$31.54 \$63.08		\$39.83 \$79.66
26	Portable Rx Site Case for FCDT/L1292, -ST, Ant & D/C Item# CASE-ASSY-7003 Price Each Total Price	1		\$1,828.47 \$1,828.47		\$2,309.64 \$2,309.64
27	L1292 Fibre Remote Unit - ST/ UPC Item# L1292-ST Price Each Total Price	1		\$7,519.09 \$7,519.09		\$10,129.37 \$10,129.37
28	FocalPoint Outdoor Unit ST/UPC 400 & 900MHz Item# FCDT-ASSY-7110 Price Each Total Price	1		\$5,326.61 \$5,326.61		\$6,728.34 \$6,728.34
29	L3025 DownConverter 6.425 - 7.125 GHz Item# L3025-6471 Price Each Total Price	2		\$2,327.65 \$4,655.30		\$2,940.18 \$5,880.36
30	Omni Antenna, Vertical Polarisation Short, 3dBi 6.0.8.1GHz Purple/Orange Cap Item# L3535 Price Each Total Price	2		\$580.82 \$1,161.64		\$733.66 \$1,467.32
31	Cable BNC(M) to BNC(M) RG59 75 Ohm 10m Item# L0014 Price Each Total Price	2		\$108.93 \$217.86		\$137.59 \$275.18
32	DownConverter Mounting T-Bar & 2x Clips Item# L9975 Price Each Total Price	1		\$258.67 \$258.67		\$326.74 \$326.74
33	Manfrotto 038 Double Super Clamp Item# 9019276 Price Each Total Price	1		\$171.98 \$171.98		\$217.24 \$217.24
34	RG58 N-Type (M) to N-Type (M) RF Cable 10m Item# NM-RG58-10000-NM Price Each Total Price	1		\$142.29 \$142.29		\$179.72 \$179.72
35	UHF Omni Antenna 2dBi 450-470MHz Pole Mount Item#9013494 Price Each Total Price	1		\$577.11 \$577.11		\$728.98 \$728.98

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Item	Description	Quantity		
36	DELETED			
37	Installation Labor 3 - 8 Hour Days 24 hours total Item# INSTALLATION LABOR Price Each Total Price	24	\$275.00 \$6,600.00	\$750.00 \$18,000.00
38	L3025 5 Year Warranty L3025 5 Year Warranty Item# DCON-XWTY-0004 Price Each Total Price	6	\$683.88 \$4,103.28	\$820.66 \$4,923.96
39	L1282/92 Fibre Extender 5 Year Warranty. Item# FIEX-XWTY-0004 Price Each Total Price	3	\$4,225.02 \$12,675.06	\$5,070.02 \$15,210.06
40	Focal Point Set 5 Year Warranty Item# FOCL-XWTY-0004 Price Each Total Price	1	\$3,271.99 \$3,271.99	\$3,926.39 \$3,926.39
41	HCAM 5 Year Extended Warranty Item# HCAM-XWTY-0004 Price Each Total Price	1	\$6,532.93 \$6,532.93	\$7,839.52 \$7,839.52
42	Quantum RX 5 Year Warranty Item# QANT-XWTY-0004 Price Each Total Price	1	\$6,010.69 \$6,010.69	\$7,212.83 \$7,212.83
43	Quantum HW Demodulator Module 5 Year Warranty Item# QANT-XWTY-0008 Price Each Total Price	3	\$1,970.72 \$5,912.16	\$2,364.86 \$7,094.58
	Standard Product (hardware) Warranty		2 Year	1 Year
	Delivery time (calendar days)		80 Days	10 Days
	Payment terms		1.5% 15 Days	3% 10 Days
	Subtotal		\$155,081.90	\$209,646.23
	Payment Terms		1.5% 15 days	3% 10 days
	Less Prompt Payment Discount		\$152,755.67	\$203,356.84
	Percentage between lowest responsive bid and local bid			24.88%
	Price differential			\$50,601.17
	Non-Local Preference Award		\$152,755.67	
	Total		\$155,081.90	\$209,646.23
	<b>Total Award</b>		<b>\$155,081.90</b>	

Deleted Item: Item 36 deleted, will be re-solicited at a later date