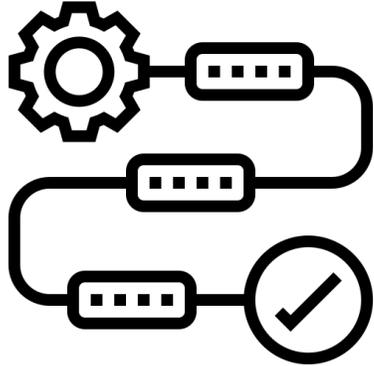


# **Federal Representation Services – Contract Renewal**



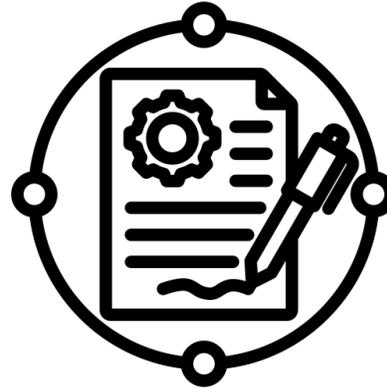
**Sally Basurto, Government Affairs Director**

# Federal Contract Terms



## RFP Process

- June – November 2022
- Council approved on December 15, 2022



## Initial Term

- January 1, 2022 – December 31, 2024



## Renewal Terms

- Two, two-year extensions available
- 1<sup>st</sup> Renewal Term – January 1, 2025 – December 31, 2026
- 2<sup>nd</sup> Renewal Term – January 1, 2027 – December 31, 2028

# Federal Consultant Team



**Akin Gump**  
STRAUSS HAUER & FELD LLP

**SERNA & SERNA**  
ATTORNEYS AT LAW



# Performance Highlights

- FAA Reauthorization included 10 nonstop slots at DCA
- DOT Preliminary Approval for Nonstop Flight to Reagan National Airport
- Dedicated Transiting Migrant Funding (Shelter and Services Program)
- Grant Funding Awards



# Grant Funding



FY 2023 Awards		
Grant Program	Project	Award Received
SS4A (FY2022)	Zarzamora Mid-Block Crossings	\$4,400,000
Airport Terminal Program	SAT Ground Load Facility – Stinson Roof/HVAC	\$20,000,000
Railroad Crossing Elimination	Rittiman RR Grade Separation	\$4,800,000
Airport Improvement Program	SAT Improvements	\$11,900,000
Airport Improvement Program – Supplemental	Terminal A Roof	\$2,200,000
Energy Efficiency and Conservation Block Grant (EECBG) - Formula	Sustainable Transportation, e-mobility, Aviation Energy Plan	\$1,200,000
Climate Pollution Reduction Grant – Planning Formula	Regional GHG inventory (AACOG) / CoSA Climate Plan Update	\$1,000,000
TCEQ – Governmental Alternative Fuel Fleet (GAFF)	Light-duty zero emission vehicles	\$360,000
FAA Discretionary (AIP)	Taxiway Improvements	\$14,500,000
FAA Entitlement (AIP)	Taxiway Improvements	\$2,400,000
FAA Discretionary (AIG)	ALCMS Reconstruction and Runway Centerline Lighting Rehabilitation	\$2,962,716
Defense Community Infrastructure Program (DCIP)	Ackerman Road Reconstruction	\$643,300
TPWD – Urban Parks	Cassiano Park Improvements	\$1,500,000
COPS – Department of Justice	Community-Oriented Policing Hiring Program	\$6,250,000
<b>TOTAL</b>		<b>\$74,116,016</b>

# Grant Funding



FY 2024 Awards		
GRANT PROGRAM	PROJECT	Award Received
CPS (DOE)	Community Energy Resiliency Program	\$30,277,710
COPS (DOJ)	Community Policing Efforts	\$6,250,000
Airport Terminal Program (ATP)	SAT Terminal Development	\$18,000,000
Airport Infrastructure Grant (AIG)	Terminal A Electrical Upgrades	\$12,189,947
Reconnecting Communities (DOT)	From Barriers to Benefits: Restoring Connections to San Antonio's Eastside	\$2,960,000
Solar for All (EPA)	The Texas Solar for All Coalition	\$21,857,659* [CoSA Estimate]
RAISE Planning Grant (DOT)	Culebra Rd Planning Grant – Segment B & C	\$8,000,000
Safe Streets for All FY24 (DOT)	San Antonio Quick Builds Project	\$520,000
FY2024 First Responders- Comprehensive Addiction and Recovery Act (SAMHSA)	San Antonio Harm Reduction - Breaking the Chain of Addiction	\$780,914
FAA	Remain Overnight Parking Project	\$5,000,000
National Endowment for the Arts (NEA) Grants for Arts Program	San Antonio Public Art Maintenance Project	\$30,000
Outdoor Recreation Legacy Partnership Grant Program (U.S. Interior)	Woodlawn Lake Park Improvements	\$3,250,000
	<b>TOTAL</b>	<b>\$109,116,230</b>



# Federal Representation Services Contract Renewal

**Staff recommends renewal of the Federal Representation  
Services Contracts**