



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 5

Agenda Date: December 19, 2024

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: District 1, District 2

SUBJECT:

Aluminum Tables for Convention and Sports Facilities Department

SUMMARY:

This ordinance authorizes a contract with Southern Aluminum Manufacturing Acquisition, Inc., to provide swirl tables, banquet round tables, and table carts for the Alamodome and Henry B. Gonzalez Convention Center (HBGCC) for a total cost of \$210,222 for the Convention and Sports Facilities Department. Funded from the Hotel Occupancy Tax Redemption and Capital Fund included in the FY 2025 Capital Budget.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is the offer submitted by Southern Aluminum Manufacturing Acquisition, Inc. to provide the Convention and Sports Facilities Department with a contract to purchase 250 Alulite Linenless swirl tables, 60 Alulite Linenless banquet round tables, and 12 table carts currently utilized at the Alamodome and HBGCC.

Currently, the Alamodome and HBGCC has partial inventory of the Alulite Linenless swirl tables and the Alulite Linenless banquet round tables at both locations and the purchase of these

additional tables will match existing inventory at the facilities. Both Alulite tables have a unique/custom design and are trademarked by Southern Aluminum Manufacturing Acquisition, Inc. The additional table carts will assist staff in the movement, set-up and storage of the tables when events are held at the HBGCC.

The Alulite Linenless swirl tables and the Alulite Linenless banquet round tables are utilized for catering and banquet events held at HBGCC and at the Alamodome. The tables were specifically designed with a unique swirl craftsmanship to host events without the use of linens. Other standard silver tables will not match the unique swirl design of the Alulite Linenless tables to provide clients with continuity and enhance events held at HBGCC and at the Alamodome.

The City issued a Request for Offer (RFO) for “Purchase of Aluminum Swirl Tables for CSF” (RFO 6100018586) to Southern Aluminum Manufacturing Acquisition, Inc., a cooperative vendor, on November 6, 2024, with a submission deadline of November 20, 2024. Southern Aluminum Manufacturing Acquisition, Inc., submitted an offer, meets the published specifications, and is recommended for contract award.

This contract was procured on the basis of BuyBoard Cooperative contract number 667-22 and in accordance with the Texas Local Government Purchasing Cooperative (BuyBoard) approved through Ordinance 97097, dated 1/30/2003. Utilizing the Buyboard Cooperative Contract enables the product to be available within 90 calendar days after award. The use of the cooperative allows the department to access brand specific tables and table carts utilized at the facilities. Contracts awarded through this purchasing cooperative are competitive and meet all bidding requirements.

The term of the contract will be upon award by City Council and will terminate upon delivery of all goods ordered.

ISSUE:

This contract will provide for the purchase and delivery of a 200 Alulite Linenless swirl tables, 60 banquet round tables, and 12 table carts for the Alamodome and Henry B. Gonzalez Convention Center. The tables have a 2-year manufacturer’s warranty and have a life cycle of five (5) years.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to utilization of the Texas BuyBoard Contract Number 667-22 with a non-SBEDA eligible firm.

This award is an exception to the Local Preference Program.

The Veteran-Owned Small Business Preference Program does not apply to goods and supplies contracts, so no preference was applied to this contract.

ALTERNATIVES:

Should this purchase not be approved, the department will be negatively impacted since it will be short in inventory of tables for events and meetings held at both locations. An alternative would be to use existing equipment and continue borrowing tables between the Alamodome and the Henry B. Gonzalez Convention Center. This has not been effective and requires staff to transfer equipment between both locations and events may overlap causing a shortage of equipment needed for events. There is also an increased risk of damaging tables while loading, unloading, and transporting between facilities.

FISCAL IMPACT:

This ordinance approves a contract with Southern Aluminum Manufacturing Acquisition, Inc., to provide swirl tables, banquet round tables, and table carts for the Alamodome and HBGCC for a total cost of \$210,222 for the Convention and Sports Facilities Department. Funded from the Hotel Occupancy Tax Redemption and Capital Fund included in the FY 2025 Capital Budget.

RECOMMENDATION:

Staff recommends approval.

This contract was procured based on the basis of cooperative purchasing and a Contract Disclosure Form is not required.