

An aerial night view of the San Antonio skyline, featuring several prominent skyscrapers with illuminated windows. The text is overlaid in white on a dark blue background.

# Award for Process Improvement Services Agreement for San Antonio Airport System

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Item 15

Jesus H. Saenz, Jr., IAP  
San Antonio Airport System  
December 12, 2023



SAN ANTONIO  
INTERNATIONAL AIRPORT

# Process Improvement

## Continuous Improvement Program

Assists with identifying and implementing initiatives to enhance Department's business processes and culture to:

- reduce cost, generate revenue and improve project quality
- identify and eliminate waste from duplicated efforts
- foster innovation, increase staff effectiveness and employee engagement in furtherance of the Program
- improve timeliness of the total project delivery lifecycle by optimizing project delivery processes, and
- improve customer value and satisfaction

# Solicitation: Evaluation

RFQ for Process Improvements Consulting Services for San Antonio Airport System Final Evaluation October 25, 2023	Max Points	Haley & Aldrich Bedford, NH 03110	KBPI, LLC San Antonio, TX 78247
A - Experience, Background, Qualifications	35	35.00	9.00
B - Proposed Plan	30	29.50	8.00
A - B Sub-Total	65	59.20	17.00
C – SBEDA - SBE Prime Contract Program	10	15.00	10.00
C – SBEDA - M/WBE Prime Contract Program	10	0.00	10.00
D – Local Preference Program	10	0.00	10.00
E – Veteran-Owned Small Business Preference Program	5	0.00	5.00
<b>TOTAL SCORE</b>	<b>100</b>	<b>64.50</b>	<b>52.00</b>

**RANK BASED ON TOTAL SCORE**

**1**

**2**

**3**

# Agreement Information & Fiscal Impact

## Contract Term

- Initial: 3 years
- Options: 2, 1-year period

## Contract Value

- \$900,000

## Funding Source

- Aviation Operating and Maintenance Funds



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