

City of San Antonio Bid Tabulation

Opened: December 11, 2023 For: Mail Systems, Meters, Maintenance and Support for Print Shop		TEXAS SMARTBUY	
6100017065		MC	Pitney Bowes, Inc. 3001 Summer Street Stamford, CT 06926 844-256-6444
Item	Description	Estimated Quantity	
1	Purchase Option - Initial 12 months		
1a	PITNEY BOWES SENDPRO Mail Center 3000 Sending Solution (2 mail machines; Includes First 12 months of Monthly Equipment Maintenance)	2	
	Unit Cost		\$21,140.48
	Extended Price		\$42,280.96
1b	Quarterly Meter Rental ONE (4 quarters x 1 meter rental x \$ / quarter)	12	
	Unit Cost		\$302.76
	Extended Price		\$3,633.12
1c	Quarterly Meter Rental TWO (4 quarters x 1 meter x \$ / quarter)	12	
	Unit Cost		\$302.76
	Extended Price		\$3,633.12
1.1	Pitney Ship Pro		
1.1a	Pitney Ship Pro(one-time; Includes First 12 months of Monthly Equipment Maintenance)	12	
	Unit Cost		\$130.50
	Extended Price		\$1,566.00
	ADDED: Activation for Mail Center	2	
	Unit Cost		\$847.38
	Extended Price		\$1,694.76
1.1b	Label Printers *Mid Volume Label Printers	3	
	Unit Cost		\$917.85
	Extended Price		\$2,753.55
	ADDED: Bluetooth Dimensioner (OPTIONAL)	1	
	Unit Cost		\$1,500.75
	Extended Price		\$1,500.75
1.1c	Tethered Scanners	2	
	Unit Cost		\$497.64
	Extended Price		\$995.28
1.1d	100 LB Scales	2	
	Unit Cost		\$991.80
	Extended Price		\$1,983.60
	ADDED: Graphic Display for scales (OPTIONAL)	2	
	Unit Cost		\$120.93
	Extended Price		\$241.86

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Item	Description	Estimated Quantity	
1.1e	DELETE		
1.1f	Training (16 DAYS)	16	
	Unit Cost		\$1,395.00
	Extended Price		\$22,320.00
1.2	Pitney Track Inbound		
1.2a	Pitney Track Inbound	2	
	Unit Cost		\$147.90
	Extended Price		\$295.80
1.2b	Wireless Wedge Scanners	1	
	Unit Cost		\$1,887.90
	Extended Price		\$1,887.90
1.2c	Wireless Mobile Scanners/Inbound Tracking Assistant WFI	4	
	Unit Cost		\$1,217.13
	Extended Price		\$4,868.52
	ADDED: Single Shot Cradle Charger (OPTIONAL)	1	
	Unit Cost		\$521.13
	Extended Price		\$521.13
	ADDED: 5-Bay Cradle Charger (OPTIONAL)	1	
	Unit Cost		\$1,391.13
	Extended Price		\$1,391.13
1.2d	Signature Pads	2	
	Unit Cost		\$1,987.95
	Extended Price		\$3,975.90
1.2e	Monthly Subscription (billed quarterly)	4	
	Unit Cost		\$390.63
	Extended Price		\$1,562.52
1.2f	Training (1 day)	1	
	Unit Cost		\$1,395.00
	Extended Price		\$1,395.00

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Item	Description	Estimated Quantity	
1.2g	ANNUAL SERVICE LEVEL AGREEMENT (SLA) - Free for first 12 months		
1.2h	Maintenance, Service and Support during regular business hours from 7:45 AM CT – 4:30 PM CT Unit Cost Extended Cost	1	Included Included
1.2i	Maintenance, Service and Support between after service hours of 4:31 PM CT and 7:44 AM CT, Monday through Friday or on weekends or City recognized holidays Unit Cost Extended Cost	1	\$436.00 \$436.00
	INITIAL 12 MONTHS - PURCHASE OPTION COSTS (INCLUDES 1a - 1.2i AND 1.9a ONE-TIME PURCHASE OF LOCKERS):		\$121,084.02
1.3	Purchase Option RENEWAL OPTION YEAR 1		
1.3a	PITNEY BOWES SENDPRO Mail Center P3000 Sending Solution (2 mail machines) Unit Cost Extended Price	2	\$0.00 \$0.00
1.3b	Quarterly Meter Rental ONE (4 quarters x 1 meter rental x \$ / quarter) Unit Cost Extended Price	4	\$302.76 \$1,211.04
1.3c	Annual Equipment Maintenance (billed semi-annually, in arrears) Unit Cost Extended Price	1	\$2,093.60 \$2,093.60
1.3d	Quarterly Meter Rental TWO (4 quarters x 1 meter x \$ / quarter) Unit Cost Extended Price	4	\$302.76 \$1,211.04
1.3e	Annual Equipment Maintenance (billed semi-annually, in arrears) Unit Cost Extended Price	1	\$2,093.60 \$2,093.60

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Item	Description	Estimated Quantity	
1.4	Pitney Ship Pro		
1.4a	Pitney Ship Pro	1	
	Unit Cost		\$0.00
	Extended Price		\$0.00
	ADDED: Pitney Analytics (REQUIRED)		
	Unit Cost		\$0.00
	Extended Cost		\$0.00
1.4b	Label Printers *Mid Volume Label Printers	3	
	Unit Cost		\$0.00
	Extended Price		\$0.00
	ADDED: Bluetooth Dimensioner (OPTIONAL)	1	
	Unit Cost		\$0.00
	Extended Price		\$0.00
1.4c	Tethered Scanners	2	
	Unit Cost		\$0.00
	Extended Price		\$0.00
1.4d	100 LB Scales	2	
	Unit Cost		\$0.00
	Extended Price		\$0.00
	ADDED: Graphic Display for scales (OPTIONAL)	2	
	Unit Cost		\$0.00
	Extended Cost		\$0.00
1.4e	Annual Equipment Maintenance (billed quarterly)	1	
	Unit Cost		\$3,143.20
	Extended Price		\$3,143.20
1.4f	Monthly Subscription (billed quarterly)	12	
	Unit Cost		\$793.63
	Extended Price		\$9,523.56
1.4g	DELETE		
1.5	Pitney Track Inbound		
1.5a	PitneyTrack Inbound	1	
	Unit Cost		\$0.00
	Extended Price		\$0.00
1.5b	Wireless Wedge Scanners	2	
	Unit Cost		\$0.00
	Extended Price		\$0.00

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Item	Description	Estimated Quantity	
1.5c	Wireless Mobile Scanners	2	
	Unit Cost		\$0.00
	Extended Price		\$0.00
	ADDED: Single Shot Cradle Charger (OPTIONAL)	1	
	Unit Cost		\$0.00
	Extended Cost		\$0.00
	ADDED: 5-Bay Cradle Charger (OPTIONAL)	1	
	Unit Cost		\$0.00
	Extended Cost		\$0.00
1.5d	Signature Pads	2	
	Unit Cost		\$0.00
	Extended Price		\$0.00
1.5e	Annual Equipment Maintenance (billed semi-annually, in arrears)	1	
	Unit Cost		\$3,143.20
	Extended Price		\$3,143.20
1.5f	Monthly Subscription (billed quarterly)	12	
	Unit Cost		\$793.63
	Extended Price		\$9,523.56
1.5g	DELETE		
1.5h	ANNUAL SERVICE LEVEL AGREEMENT (SLA)		
1.5i	Maintenance, Service and Support during regular business hours from 7:45 AM CT – 4:30 PM CT	1	
	Unit Cost		Included
	Extended Price		Included
1.5j	Maintenance, Service and Support between after service hours of 4:31 PM CT and 7:44 AM CT, Monday through Friday or on weekends or City recognized holidays	1	
	Unit Cost		\$436.00
	Extended Price		\$436.00
	RENEWAL OPTION YEAR 1 (12 MONTHS) - PURCHASE OPTION COSTS (INCLUDES 1.3a - 1.5j AND 1.9b and 1.9c):		\$34,639.96

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Item	Description	Estimated Quantity	
1.6	Purchase Option Renewal Option Year 2		
1.6a	PITNEY BOWES SENDPRO MailCenter P3000 Sending Solution Unit Cost Extended Price	2	\$0.00 for hardware \$0.00 for hardware
1.6b	Quarterly Meter Rental ONE (4 quarters x 1 meter rental x \$ / quarter) Unit Cost Extended Price	4	\$302.76 \$1,211.04
1.6c	Annual Equipment Maintenance (billed semi-annually, in arrears) Unit Cost Extended Price	1	\$2,093.60 \$2,093.60
1.6d	Quarterly Meter Rental TWO (4 quarters x 1 meter x \$ / quarter) Unit Cost Extended Price	4	\$302.76 \$1,211.04
1.6e	Annual Equipment Maintenance (billed semi-annually, in arrears) Unit Cost Extended Price	1	\$2,093.60 \$2,093.60
1.7	Pitney Ship Pro		
1.7a	PitneyShipPro Unit Cost Extended Price	1	\$0.00 \$0.00
1.7b	Label Printers *Mid Volume Lable Printers Unit Cost Extended Price ADDED: Bluetooth Dimensionser (OPTIONAL) Unit Cost Extended Cost	3 1	\$0.00 \$0.00 \$0.00 \$0.00
1.7c	Tethered Scanners Unit Cost Extended Price	2	\$0.00 \$0.00
1.7d	100 LB Scales Unit Cost Extended Price ADDED:Graphic Display for scales (OPTIONAL) Unit Cost Extended Cost	2 2	\$0.00 \$0.00 \$0.00 \$0.00

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Item	Description	Estimated Quantity	
1.7e	Annual Equipment Maintenance (billed sei-annually, in arrears)	1	
	Unit Cost		\$3,143.20
	Extended Price		\$3,143.20
1.7f	Monthly Subscription (billed quarterly)	12	
	Unit Cost		\$793.63
	Extended Price		\$9,523.56
1.7g	DELETE		
1.8	Pitney Track Inbound Tracking		
1.8a	Pitney Track Inbound	1	
	Unit Cost		INCLUDED
	Extended Price		INCLUDED
1.8b	Wireless Wedge Scanners	1	
	Unit Cost		\$0.00
	Extended Price		\$0.00
1.8c	Wireless Mobile Scanners	4	
	Unit Cost		\$0.00
	Extended Price		\$0.00
	ADDED: Single Shot Cradle Charger (OPTIONAL)	1	
	Unit Cost		\$0.00
	Extended Cost		\$0.00
	ADDED: 5-Bay Cradle Charger (OPTIONAL)	1	
	Unit Cost		\$0.00
	Extended Cost		\$0.00
1.8d	Signature Pads	2	
	Unit Cost		\$0.00
	Extended Price		\$0.00
1.8e	Annual Equipment Maintenance (billed semi-annually, in arrears)	1	
	Unit Cost		\$3,143.20
	Extended Price		\$3,143.20
1.8f	Monthly Subscription (billed semi-annually, in arrears)	12	
	Unit Cost		\$793.63
	Extended Price		\$9,523.56
1.8g	DELETE		

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Item	Description	Estimated Quantity	
1.8h	ANNUAL SERVICE LEVEL AGREEMENT (SLA)	1	
1.8i	Maintenance, Service and Support during regular business hours from 7:45 AM CT – 4:30 PM CT	1	
	Unit Cost		Included
	Extended Price		Included
1.8j	Maintenance, Service and Support between after service hours of 4:31 PM CT and 7:44 AM CT, Monday through Friday or on weekends or City recognized holidays	1	
	Unit Cost		\$436.00
	Extended Price		\$436.00
	RENEWAL OPTION YEAR 2 (12 MONTHS) - PURCHASE OPTION COSTS (INCLUDES 1.6 - 1.8j AND 1.9b and 1.9c):		\$34,639.96
1.9	Optional Lockers		
1.9a	OPTIONAL: Intelligent Locker Solutions	1	
	Unit Cost		\$23,179.30
	Extended Price		\$23,179.30
	TOTAL ONE-TIME PURCHASE COST LOCKERS ONLY:		\$23,179.30
1.9b	OPTIONAL: Annual Equipment Maintenance for Intelligent Locker Solutions	1	
	Unit Cost		\$1,029.60
	Extended Price		\$1,029.60
1.9c	OPTIONAL: MONTHLY SUBSCRIPTION for Intelligent Locker Solutions	4	
	Unit Cost		\$307.89
	Extended Price		\$1,231.56
2	SIXTY MONTH LEASE OPTION		
2a	DELETED		
2b	DELETED		
2c	DELETED		
2d	DELETED		
2e	DELETED		
2f	DELETED		
2g	DELETED		
2h	DELETED		
2i	DELETED		
2j	DELETED		

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Item	Description	Estimated Quantity	
2k	DELETED		
2l	DELETED		
2m	DELETED		
2n	DELETED		
2o	DELETED		
2p	DELETED		
2q	DELETED		
2r	DELETED		
2s	DELETED		
3	*NOT INCLUDED AS PART OF CONTRACT Consumables (Consumables are excluded from the lease pricing but will be purchased pursuant to this Request for Offer.)		
3a	Item # 793-5 Red Ink Cartridge, 35 ml Unit Cost (10 cartridges) Extended Price	10	\$91.29 \$912.90
3b	Item # 608-0 E-Z Seal Sealing Solution, 4-Half Gallon Bottles and 1 pour spout per box Unit Cost (2 boxes) Extended Price	2	\$82.99 \$165.98
3c	Item # 613-H Self-Adhesive Postage Tape Rolls – 3 Rolls per box Unit Cost (1 box) Extended Price	1	\$132.79 \$132.79
	ADDED: Box of Certified Mail Envelopes Unit Cost Extended Price	1	\$59.15 \$59.15
	Payment Terms		Net 30
	Estimated Annual Total Year 1		\$121,084.02
	Estimated Annual Total Year 2		\$34,639.96
	Estimated Annual Total Year 3		\$34,639.96
ESTIMATED TOTAL CONTRACT AWARD:			\$190,363.94

*Deleted Item(s): 2a - 2i no longer required.