



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 6

Agenda Date: August 29, 2024

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Purchase of Health & Wellness Fitness Equipment for SAFD

SUMMARY:

This ordinance authorizes a one-time purchase with Johnson Health Tech Retail, Inc. dba Johnson Fitness & Wellness for the purchase, delivery, and turnkey installation of fitness equipment for the San Antonio Fire Department (SAFD) in the amount of \$279,582.54. Funding is available from the General Fund FY 2024 Adopted budget.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is an offer submitted by Johnson Health Tech Retail, Inc. dba Johnson Fitness & Wellness for a one-time purchase of health & wellness fitness equipment to include the purchase, delivery, and turnkey installation of the equipment for the San Antonio Fire Department (SAFD) at various locations. The fitness equipment will be utilized by firefighting personnel to promote health & wellness and consists of ellipticals, treadmills, weight bar and barbells, bumper plates, and slam balls.

The City issued a Request for Offer (RFO) for “Health & Wellness Fitness Equipment for the SAFD” (RFO 6100017647) on June 12, 2024, with a submission deadline of June 18, 2024. The

RFO was published in the San Antonio e-Procurement System and an email notification was sent to this vendor. Johnson Health Tech Retail, Inc. dba Johnson Fitness & Wellness submitted an offer and is recommended for award.

This contract is awarded utilizing the BuyBoard Cooperative Purchasing contract number 665-22. The cooperative program was approved for City use through Ordinance number 97097, dated 1/30/2003. The use of BuyBoard cooperative contract enables procurement to process the request in a timely manner to allow SAFD to use funds allocated for fitness equipment in FY 2024. Fitness Equipment will be utilized by firefighting personnel and promote health and wellness.

The term of the contract will be upon award by City Council and will terminate upon delivery of all goods ordered.

ISSUE:

This ordinance approves a one-time purchase with Johnson Health Tech Retail, Inc. dba Johnson Fitness & Wellness for the purchase, delivery, and turnkey installation of fitness & wellness equipment for SAFD. All gym fitness equipment for SAFD is on a 5 year replacement cycle.

Equipment warranty: Rowers have a 5yr Frame Limited & 2yr Parts Limited warranty; Ellipticals have a 7yr Frame, 3yrs Parts & 3yr Labor warranty; Treadmills have a 7yr Motor & Frame, 3yr Parts & 3yr Labor warranty; Bumper Plates have for 10lb equipment have a 1yr warranty; Bumper Plates for 25lb equipment have a 3yr warranty; Bumper Plates for 45lb equipment have a 3yr warranty; Slam Balls have a 1yr warranty; and barbell collars have a 1yr warranty.

This contract is within the scope of the Small Business Economic Development Advocacy (SBEDA) Program. However, due to lack of available firms and/or subcontracting opportunities, the Goal Setting Committee was unable to apply a SBEDA tool to this contract.

This award is an exception to the Local Preference Program.

The Veteran-Owned Small Business Preference Program does not apply to good / supplies contracts, so no preference was applied to this contract.

ALTERNATIVES:

Should this one-time purchase not be approved, the San Antonio Fire Department would have to procure equipment on an as-needed basis. This may increase the cost of items as well as impact the health & wellness of firefighting personnel.

FISCAL IMPACT:

This ordinance authorizes a one-time purchase with Johnson Health Tech Retail, Inc. dba Johnson Fitness & Wellness for the purchase, delivery, and turnkey installation of fitness equipment for the

San Antonio Fire Department (SAFD) in the amount of \$279,582.54. Funding is available from the General Fund FY 2024 Adopted budget.

RECOMMENDATION:

Staff recommends approval of this ordinance.

This contract was procured by means of a Request for Offer and a Contracts Disclosure Form is not required.