

## City of San Antonio Bid Tabulation

Opened: October 4, 2023			NON LOCAL		LOCAL		NON LOCAL		NON LOCAL		LOCAL	
For: Purchase of Trailers			Nationwide Trailers LLC 11811 N Frwy Ste 210 Houston, TX 77060		San Antonio Southwest Trailers 10302 IH 35 N. San Antonio, TX 78233		Verde Inc. 2300 N. Scenic Hwy Lake Wales, FL 33898		Viking-Innovation, LLC 751 W Willow Ave Duncan, OK 73533		Bruckner's Truck & Equipment 4562 IH-10 East San Antonio, TX 78219	
6100017382 JDLR			816-834-9349		210-657-5828		863-559-3434		678-667-6505			
Item	Description	Quantity										
1	16' Tandem Axle Utility Trailer with Ramp, 6000 lbs.	1	NAS									
	Price Each:		\$5,070.00	\$7,750.00	No Bid	\$5,200.00	No Bid					
	Extended price:		\$5,070.00	\$7,750.00		\$5,200.00						
	Year, Make & Model Offered		PJ Tailers - 77" Tandem Axel (UK) GVWR 7000	Southwest Gooseneck B7083TTRG-16S		P&C 16x83 Tube Top Tandem Utility Trailer 2023						
	Trailer Warranty:		Manufacturers 1 Year 3 Year Frame - 6 Year Axles	1 Year Frame 5 Year Axles		1 Year						
	Warranty Service Provider Facility Name:		Nationwide Trailers of San Antonio	SW Gooseneck		P&C Trailers						
	Warranty Service Provider Facility Address:		16293 IH 35 South San Antonio, TX 78002	343 Gembler Rd San Antonio, TX 78219		3624 TX-171 Malone, TX 76660						
	Delivery		90 Days	90 Days		30 Days						
	Production Cut-off Date for Current Year Model		N/A	10/1/2024		None						
	Last day order can be placed without missing cut-off date for current year model		N/A	10/1/2024		None						
	Can bidder provide bid items after cut-off date:		Yes	-		-						
	Subtotal		\$5,070.00	\$7,750.00		\$5,200.00						
	Payment Terms		Net 30	Net 30		5% 10 Days						
	Less Prompt Payment Discount		\$5,070.00	\$7,750.00		\$4,940.00						
	Percentage between lowest responsive bid and local bid Price differential			57%								
	Non-Local Preference Award			\$2,810.00		\$4,940.00						
	2		Minimum 47K GVWR Equipment Transport Trailer	1	No Bid							
Price Each:			\$30,950.00		No Bid	No Bid	\$38,988.00					
Extended price:			\$30,950.00				\$38,988.00					
Year, Make & Model Offered			Southwest Gooseneck P45102EHSS-24S			Trailboss 20 Ton Tag-A-Long						
Trailer Warranty:			1 Year Frame / 5 Year Axles			1 Year from Date of Delivery						
Warranty Service Provider Facility Name:			SW Gooseneck			Bruckner's Truck & Equipment						
Warranty Service Provider Facility Address:			343 Gembler Rd San Antonio, TX 78219			4562 IH-10 East San Antonio, TX 78219						
Delivery			90 Days			90 Days						
Production Cut-off Date for Current Year Model			10/1/2024			12/31/2023						
Last day order can be placed without missing cut-off date for current year model			10/1/2024			12/31/2023						
Can bidder provide bid items after cut-off date:		Yes		No								

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Opened: October 4, 2023 For: Purchase of Trailers			<b>NON LOCAL</b> Nationwide Trailers LLC 11811 N Frwy Ste 210 Houston, TX 77060 816-834-9349		<b>LOCAL</b> San Antonio Southwest Trailers 10302 IH 35 N. San Antonio, TX 78233 210-657-5828		<b>NON LOCAL</b> Verde Inc. 2300 N. Scenic Hwy Lake Wales, FL 33898 863-559-3434		<b>NON LOCAL</b> Viking-Innovation, LLC 751 W Willow Ave Duncan, OK 73533 678-667-6505		<b>LOCAL</b> Bruckner's Truck & Equipment 4562 IH-10 East San Antonio, TX 78219	
6100017382 JDLR												
Item	Description	Quantity										
3	Minimum 34K GVWR Equipment Transport Trailer	1										
	Price Each:		\$35,623.30		\$30,100.00		No Bid		No Bid		\$38,988.00	
	Extended price:		\$35,623.30		\$30,100.00						\$38,988.00	
	Year, Make & Model Offered		PJ Trailers (PL) GVWR 36,000		Southwest Gooseneck P30102EHSS-04S						Trailboss 20 Ton Tag-A-Long	
	Trailer Warranty:		Manufacturers 1 Year 3 Year Frame - 6 Year Axles		1 Year Frame 5 Year Axles						1 Year from Date of Delivery	
	Warranty Service Provider Facility Name:		Nationwide Trailers of San Antonio		SW Gooseneck						Bruckner's Truck & Equipment	
	Warranty Service Provider Facility Address:		16293 IH 35 South San Antonio, TX 78002		343 Gembler Rd San Antonio, TX 78219						4562 IH-10 East San Antonio, TX 78219	
	Delivery		90 Days		90 Days						90 Days	
	Production Cut-off Date for Current Year Model		N/A		10/1/2024						12/31/2023	
	Last day order can be placed without missing cut-off date for current year model		N/A		10/1/2024						12/31/2023	
	Can bidder provide bid items after cut-off date:		Yes		Yes						No	
4	Enclosed Cargo Trailer, 7000 lbs.	1										
	Price Each:		\$9,037.00		\$9,650.00		\$7,495.00		No Bid		No Bid	
	Extended price:		\$9,037.00		\$9,650.00		\$7,495.00					
	Year, Make & Model Offered		Spartan 8.5x16 Tandem Enclosed GVWR 7,000		Cargo Mate TXLEE716TA2		Cargo Mate LEE716TAZ					
	Trailer Warranty:		3 Year Limited Warranty		1 Year		1 Year					
	Warranty Service Provider Facility Name:		Nationwide Trailers of San Antonio		Southwest Trailers		Verde Inc.					
	Warranty Service Provider Facility Address:		16293 IH 35 South San Antonio, TX 78002		10302 IH 35 North San Antonio, TX 78233		400 Dealers of Cargo Mate Nationwide					
	Delivery		90 Days		60 Days		60 Days					
	Production Cut-off Date for Current Year Model		N/A		9/1/2024		Not Determined Yet					
	Last day order can be placed without missing cut-off date for current year model		N/A		9/1/2024		60 Days					
	Can bidder provide bid items after cut-off date:		Yes		Yes		Yes					
	Subtotal		\$9,037.00		\$9,650.00		\$7,495.00					
	Payment Terms		Net 30		Net 30		Net 30					
	Less Prompt Payment Discount		\$9,037.00		\$9,650.00		\$7,495.00					
	Percentage between lowest responsive bid and local bid				29%							
	Price differential				\$2,155.00							
	Non-Local Preference Award						\$7,495.00					

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6100017382	JDLR						
Item	Description	Quantity					
5	Tandem Axle Utility Drop Deck Trailer, 10,000 lbs. Price Each: Extended price:  Year, Make & Model Offered  Trailer Warranty: Warranty Service Provider Facility Name: Warranty Service Provider Facility Address:  Delivery Production Cut-off Date for Current Year Model Last day order can be placed without missing cut-off date for current year model Can bidder provide bid items after cut-off date:	1	No Bid	\$27,150.00 \$27,150.00  Triple L UT914  1 Year  Southwest Trailers  10302 IH 35 North San Antonio, TX 78233  90 Days  11/1/2024  11/1/2024  Yes	No Bid	No Bid	No Bid
6	Tandem Axle Enclosed Utility Trailer, 7,000 lbs. Price Each: Extended price:  Year, Make & Model Offered  Trailer Warranty: Warranty Service Provider Facility Name: Warranty Service Provider Facility Address:  Delivery Production Cut-off Date for Current Year Model Last day order can be placed without missing cut-off date for current year model Can bidder provide bid items after cut-off date:  Subtotal Payment Terms Less Prompt Payment Discount Percentage between lowest responsive bid and local bid Price differential Non-Local Preference Award	1	\$14,420.00 \$14,420.00  Spartan 8.5x18 Tandem Enclosed GVWR 7000  3 Year Limited Warranty  Nationwide Trailers of San Antonio  16293 IH 35 South San Antonio, TX 78002  90 Days  N/A  N/A  Yes  \$14,420.00 Net 30 \$14,420.00  11% \$1,565.00 \$14,420.00	\$15,985.00 \$15,985.00  Cargo Mate - EHW8518TA2 No Plexcore Decking or Alt Mat. Available only STD Treated Plywood  1 Year  Southwest Trailers  10302 IH 35 North San Antonio, TX 78233  120 Days  9/1/2024  9/1/2024  Yes  \$15,985.00 Net 30 \$15,985.00  \$1,565.00	No Bid	No Bid	No Bid

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6100017382 JDLR			816-834-9349		210-657-5828		863-559-3434		678-667-6505			
Item	Description	Quantity										
7	16' Tandem Axle Flat Trailer with Dove Tails, Min. 9,899lbs Price Each: Extended price:	2									No Bid	
	Year, Make & Model Offered		PJ Trailers (UL) 16x83" GVWR 7,000		Southwest Gooseneck B1083LBS1-16S		PJ Trailers 16' 5" Channel Equipment Trailer		P&C 16x83 Tandem Flat Trailer w Dove Tail 2023			
	Trailer Warranty:		Manufacturers 1 Year 3 Year Frame - 6 Year Axles		1 Year Frame 5 Years Axles		1 Year Frame		1 Year Frame			
	Warranty Service Provider Facility Name:		Nationwide Trailers of San Antonio		SW Gooseneck		Verde Inc.		P&C Trailers			
	Warranty Service Provider Facility Address:		16293 IH 35 South San Antonio, TX 78002		343 Gembler Rd San Antonio, TX 78219		200 PJ Trailer Dealers Nationwide		3624 TX-171 Malone, TX 76660			
	Delivery		90 Days		90 Days		60 Days		30 Days			
	Production Cut-off Date for Current Year Model		N/A		10/1/2024		Not Known Yet		None			
	Last day order can be placed without missing cut-off date for current year model		N/A		10/1/2024		60 Yays		None			
	Can bidder provide bid items after cut-off date:		Yes		Yes		Yes		Yes			
	Subtotal		\$17,043.40		\$17,800.00		\$15,990.00		\$12,000.00			
	Payment Terms		Net 30		Net 30		Net 30		5% 10 Days			
	Less Prompt Payment Discount		\$17,043.40		\$17,800.00		\$15,990.00		\$11,400.00			
	Percentage between lowest responsive bid and local bid				56%							
	Price differential				\$6,400.00							
	Non-Local Preference Award								\$12,000.00			

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Item	Description	Quantity					
8	Enclosed Cargo Trailer, Min 9,800 lbs. Price Each: Extended price:  Year, Make & Model Offered  Trailer Warranty: Warranty Service Provider Facility Name:  Warranty Service Provider Facility Address:  Delivery  Production Cut-off Date for Current Year Model  Last day order can be placed without missing cut-off date for current year model  Can bidder provide bid items after cut-off date:  Subtotal Payment Terms Less Prompt Payment Discount Percentage between lowest responsive bid and local bid Price differential Non-Local Preference Award  Payment Terms Prompt Payment Total  Total	4	  \$12,980.00 \$51,920.00  Spartan 8.5x20 Tandem Enclosed GVWR 9,900  3 Year Limited Warranty  Nationwide Trailers of San Antonio  16293 IH 35 South San Antonio, TX 78002  90 Days  N/A  N/A  Yes  \$51,920.00 Net 30 \$51,920.00 26% \$13,596.00 \$51,920.00  Net 30 \$133,113.70  \$133,113.70	  \$16,379.00 \$65,516.00  Cargo Mate  1 Year  Southwest Trailers  10302 IH 35 North San Antonio, TX 78233  120 Days  9/1/2024  9/1/2024  Yes  \$65,516.00 Net 30 \$65,516.00 26% \$13,596.00 \$204,901.00  Net 30 \$204,901.00  \$204,901.00	  \$13,895.00 \$55,580.00  Cargo Mate E Series Model EHW 8520 TA3  1 Year  Verde Inc.  400 Dealers Nationwide  60 Days  Not Determined Yet  60 Days  Yes  \$55,580.00 Net 30 \$55,580.00  Net 30 \$79,065.00  \$79,065.00	  No Bid                   5 % 10 Days \$16,340.00  \$17,200.00	  No Bid                   Net 30 \$77,976.00  \$77,976.00
<b>Total Award</b>			<b>\$66,340.00</b>	<b>\$88,200.00</b>	<b>\$7,495.00</b>	<b>\$17,200.00</b>	